



Connecticut's Lender of the Quarter Award

***3rd Quarter 2016 – Newtek Small Business Finance, Inc.**

SBA is pleased to present the Lender of the Quarter Award, for the 3rd Quarter of Fiscal Year 2016, to Newtek Small Business Finance, Inc.

This award is being presented to Newtek Small Business Finance, Inc. in recognition of their excellent SBA activity for the quarter. During the 3rd quarter (03-1-2016 – 06-30-2016) Newtek Small Business Finance, Inc. had 10 SBA loan approvals for a total of 21 loans to date making them the 8th most active Connecticut lender out of 61 lending participants this year. Newtek's SBA lending performance to date is greater than all the loan approvals they had for entire previous fiscal year.

Congratulations to Webster Bank!

***2nd Quarter 2016 – Webster Bank**

SBA is pleased to present the Lender of the Quarter Award, for the 2nd Quarter of Fiscal Year 2016, to Webster Bank.

This award is being presented to Webster Bank in recognition of their excellent SBA activity for the quarter. During the 2nd quarter (01-1-2016 – 03-31-2016) Webster Bank had 31 SBA loan approvals making them the 2nd most active Connecticut lender out of 51 participants this year. Webster's SBA lending performance for the quarter is more than double the loan approvals they had last fiscal year at this time.

Congratulations to Webster Bank!

***1st Quarter 2016 – M&T Bank**

SBA is pleased to present the Lender of the Quarter Award, for the 1st Quarter Fiscal Year 2016, to M&T Bank.

This award is being presented to M&T Bank in recognition of their excellent SBA activity for the quarter. During the 1st quarter (10-1-2015 – 12-31-2015) M&T Bank had 12 SBA loan approvals making them the 4th most active Connecticut lender out of 40. M&T's SBA lending performance for the quarter is equal to all the loan approvals they had for entire last fiscal year.

Congratulations to M&T Bank!

***4th Quarter 2015 – Berkshire Bank**

SBA is pleased to present the Lender of the Quarter Award, for the 4th Quarter Fiscal Year 2015, to Berkshire Bank.

This award is being presented to Berkshire Bank in recognition of their excellent SBA activity for the quarter. During the 4th quarter (7-1-2015 – 9-30-2015) Berkshire Bank had



THE LENDER'S ADVANTAGE

25 Connecticut SBA loan approvals, for a total of 43 loans for the fiscal year, up from 2 loans in fiscal year 2014.

This was Berkshire Bank's best year in SBA lending. Congratulations to Berkshire Bank.