

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2012 LOAN VOLUME REPORT OCTOBER 1, 2011 - SEPTEMBER 30, 2012



7(a) LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$ 23,542,900	400
2	SOVEREIGN BANK	\$ 9,964,600	122
3	CITIZENS	\$ 7,723,500	74
4	ROCKLAND TRUST COMPANY	\$ 10,151,000	63
5	TD BANK	\$ 17,202,800	57
6	ENTERPRISE BK	\$ 5,233,900	52
7	CAMBRIDGE SAVINGS BANK	\$ 4,613,000	48
8	COMMERCE BANK	\$ 5,418,200	34
9	SOUTH SHORE SAVINGS BANK	\$ 1,373,700	33
10	UNIBANK FOR SAVINGS	\$ 3,171,000	32
11	BANKFIVE	\$ 4,442,800	31
12	UNITED BANK	\$ 2,566,100	27
13	CAMBRIDGE TRUST COMPANY	\$ 2,780,000	25
14	LEADER BANK	\$ 3,206,000	24
15	FIRST TRADE UNION BANK	\$ 5,580,200	23
16	PEOPLE'S UNITED BANK	\$ 3,068,700	21
17	CAPE COD FIVE CENTS SAVINGS BK	\$ 2,859,600	20
18	MIDDLESEX SAVINGS BANK	\$ 2,693,400	20
19	HARBORONE CU	\$ 847,400	19
20	MONSON SAVINGS BANK	\$ 1,468,900	17
21	WEBSTER BANK	\$ 2,531,600	16
22	MUTUALONE BANK	\$ 2,400,000	16
23	WELLS FARGO BANK	\$ 5,335,700	15
24	CENTURY BANK	\$ 658,300	12
25	SALEM FIVE CENTS SAVINGS BANK	\$ 2,390,800	11
26	MECHANICS COOPERATIVE BANK	\$ 1,334,500	11
27	GEORGETOWN SAVINGS BANK	\$ 1,061,600	11
28	BROOKLINE BANK	\$ 931,800	11
29	WESTFIELD BANK	\$ 416,500	10
30	MILFORD NATL BK	\$ 2,048,200	9
31	BANKGLOUCESTER	\$ 1,765,000	9
32	WORKERS CU	\$ 265,000	9
33	LIVE OAK BANKING COMPANY	\$ 6,705,000	8
34	EAST BOSTON SAVINGS BANK	\$ 2,217,000	8
35	BANK OF CAPE COD	\$ 956,000	8
36	FREEDOM CU	\$ 2,875,000	7
37	BANCORP BANK	\$ 2,336,700	7
38	BANK OF AMERICA	\$ 495,000	7
39	DIGITAL FCU	\$ 492,500	7
40	BAYCOAST BANK	\$ 364,000	7
41	SOUTHBRIDGE SAVINGS BANK	\$ 1,428,600	6
42	HOMETOWN BANK	\$ 1,339,000	6
43	BANK OF CANTON	\$ 615,400	6
44	WALPOLE CO-OPERATIVE BANK	\$ 475,000	6
45	BERKSHIRE BANK	\$ 193,700	6

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46	HOLBROOK CO-OPERATIVE BANK	\$	6,030,000	5
47	BRIDGEWATER SAVINGS BANK	\$	890,000	5
48	NORTH MIDDLESEX SAVINGS BANK	\$	771,400	5
49	SOUTH COASTAL BANK	\$	706,000	5
50	S-BANK	\$	610,000	5
51	LIBERTY BAY CU	\$	131,300	5
52	AVIDIA BANK	\$	2,247,000	4
53	CITIBANK	\$	1,106,800	4
54	MUTUAL FED. SAVINGS BK OF PLYM	\$	854,000	4
55	MAYFLOWER CO-OPERATIVE BANK	\$	375,000	4
56	GREENFIELD SAVINGS BANK	\$	320,000	4
57	GREYLOCK FCU	\$	202,100	4
58	MEDICAL AREA FCU	\$	200,000	4
59	SPENCER SAVINGS BANK	\$	193,000	4
60	BANK RHODE ISLAND	\$	2,150,000	3
61	CAPE COD CO-OPERATIVE BANK	\$	1,115,000	3
62	HOOSAC BANK	\$	760,000	3
63	NORTHEAST COMMUNITY BANK	\$	670,000	3
64	NORTH BROOKFIELD SAVINGS BANK	\$	509,000	3
65	COMMON CAPITAL	\$	444,000	3
66	PROVIDENT BANK	\$	350,000	3
67	ROCKPORT NATIONAL BANK	\$	300,000	3
68	LEOMINSTER CU	\$	188,000	3
69	GFA FCU	\$	125,000	3
70	CHARLES RIVER BANK	\$	120,000	3
71	MARTHA'S VINEYARD SAVINGS BANK	\$	100,000	3
72	GREENFIELD CO-OPERATIVE BANK	\$	67,000	3
73	KEYBANK	\$	2,550,000	2
74	COMPASS BANK	\$	1,890,000	2
75	PENTUCKET BANK	\$	900,000	2
76	FIDELITY CO-OPERATIVE BANK	\$	684,000	2
77	SPIRIT OF TEXAS BANK	\$	627,200	2
78	VILLAGE BANK	\$	600,000	2
79	BEVERLY CO-OPERATIVE BANK	\$	475,000	2
80	WEBSTER FIRST FCU	\$	391,000	2
81	HAVERHILL BANK	\$	249,000	2
82	EAST CAMBRIDGE SAVINGS BANK	\$	235,100	2
83	FIRST NIAGARA BANK	\$	165,000	2
84	NORTH SHORE BANK	\$	146,000	2
85	LEE BANK	\$	145,000	2
86	CRESCENT CU	\$	110,000	2
87	NEWTEK SMALL BUS. FINANCE INC.	\$	2,085,000	1
88	MASSACHUSETTS BUSINESS	\$	600,000	1
89	RANDOLPH SAVINGS BANK	\$	600,000	1
90	U.S. BANK	\$	583,500	1
91	COMMUNITY 1ST BK OF INDIANA	\$	500,000	1
92	SOUTHBRIDGE CU	\$	500,000	1
93	ATHOL SAVINGS BANK	\$	400,000	1
94	EAST WEST BANK	\$	350,000	1
95	BRANCH BK. & TR CO	\$	300,000	1
96	ROLLSTONE BANK & TRUST	\$	293,000	1
97	MILLBURY SAVINGS BANK	\$	290,000	1
98	SEAMEN'S BANK	\$	261,000	1
99	BRIDGEWATER CU	\$	250,000	1
100	JEANNE D' ARC CU	\$	250,000	1

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101	FIRST PRIORITY CU	\$	200,000	1
102	BRISTOL COUNTY SAVINGS BANK	\$	185,000	1
103	COMMUNITY REINVESTMENT SMALL B	\$	150,000	1
104	PITTSFIELD CO-OPERATIVE BK	\$	145,400	1
105	CHICOPEE SAVINGS BANK	\$	115,000	1
106	MARBLEHEAD BANK	\$	100,000	1
107	FLORENCE SAVINGS BANK	\$	100,000	1
108	MANSFIELD CO-OPERATIVE BANK	\$	100,000	1
109	CAPE ANN SAVINGS BANK	\$	76,000	1
110	BNB BANK	\$	75,000	1
111	METRO CU	\$	75,000	1
112	SEED	\$	70,000	1
113	BANK OF NEW ENGLAND	\$	70,000	1
114	DEAN CO-OPERATIVE BANK	\$	50,000	1
115	WILSHIRE STATE BANK	\$	50,000	1
116	INSTITUTION FOR SAVINGS	\$	50,000	1
117	NORTHWAY BANK	\$	35,000	1
118	WASHINGTON TR CO OF WESTERLY	\$	30,000	1
119	WEBSTER FIVE CENTS SAVINGS BK	\$	25,000	1
120	MERRIMACK VALLEY FCU	\$	20,000	1
121	SUPERIOR FINANCIAL GROUP	\$	15,000	1
	Grand Total	\$	199,240,400	1535

504 LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$ 73,734,000	111
2	BAY COLONY DEVEL CORP	\$ 58,460,000	89
3	NEW ENGLAND CERT. DEVEL CORP	\$ 41,348,000	46
4	SOUTH EASTERN ECONOMIC DEVEL C	\$ 19,155,000	41
5	WORCESTER BUS. DEVEL CORP	\$ 10,289,000	8
6	CAPE & ISLANDS COMMUN DEVELOPM	\$ 2,452,000	8
7	OCEAN ST. BUS. DEVEL AUTHORITY	\$ 2,703,000	4
8	SOUTH SHORE ECONOMIC DEVEL COR	\$ 1,435,000	4
	Grand Total	\$ 209,576,000	311

3rd PARTY			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	Eastern Bank	\$ 10,491,494	23
2	Rockland Trust Company	\$ 37,877,450	21
3	TD Bank	\$ 27,406,896	17
4	Cape Cod Five Cents Savings Bank	\$ 12,477,199	17
5	Middlesex Savings Bank	\$ 8,191,750	15
6	Salem Five Cents Savings Bank	\$ 6,517,500	10
7	Citizens	\$ 8,903,575	9
8	Sovereign Bank	\$ 5,197,500	8
9	Enterprise Bank	\$ 2,797,000	8
10	Hampden Bank	\$ 4,160,000	6
11	UniBank for Savings	\$ 3,942,500	6
12	Mechanics Cooperative Bank	\$ 3,284,870	6
13	Brookline Bank	\$ 7,098,000	5
14	Bank of America	\$ 3,521,347	5

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15	Webster Bank	\$	2,695,000	5
16	Hometown Bank	\$	2,367,000	5
17	Nuvo Bank and Trust Company	\$	1,098,741	5
18	Mutual Federal Savings Bank of Plymouth Co	\$	830,500	5
19	Bristol County Savings Bank	\$	6,698,475	4
20	Century Bank	\$	4,250,000	4
21	Weymouth Bank	\$	2,762,500	4
22	Milford National Bank	\$	1,452,104	4
23	First U.S. Power	\$	12,752,253	3
24	Commerce Bank & Trust Company	\$	6,097,500	3
25	Bank of New England	\$	3,164,212	3
26	Pittsfield Co-Operative Bank	\$	2,352,500	3
27	Southbridge Savings Bank	\$	2,294,444	3
28	MutualOne Bank	\$	2,080,000	3
29	Bank of Cape Cod	\$	1,873,300	3
30	BankNewport	\$	1,575,000	3
31	Digital FCU	\$	935,125	3
32	Mansfield Co-Operative Bank	\$	835,000	3
33	Institution for Savings	\$	639,722	3
34	PeoplesBank	\$	7,495,500	2
35	Fidelity Co-Operative Bank	\$	3,610,000	2
36	East Boston Savings Bank	\$	3,063,787	2
37	Haverhill Bank	\$	2,393,601	2
38	Webster First FCU	\$	2,067,190	2
39	Lee Bank	\$	1,959,722	2
40	The Village Bank	\$	1,948,131	2
41	South Shore Savings Bank	\$	1,930,000	2
42	Clinton Savings Bank	\$	1,862,222	2
43	Cape Cod Co-Operative Bank	\$	1,473,100	2
44	Avidia Bank	\$	1,470,000	2
45	Home Loan Investment Bank	\$	1,169,657	2
46	New England Bank	\$	1,112,500	2
47	Newburyport Five Cents Savings Bank	\$	1,075,500	2
48	First Trade Union Bank	\$	832,500	2
49	Pentucket Bank	\$	820,000	2
50	North Shore Bank	\$	820,000	2
51	Bridgewater Savings Bank	\$	681,800	2
52	Cambridge Trust Company	\$	524,500	2
53	Bank of Canton	\$	524,306	2
54	Bridgewater CU	\$	470,000	2
55	North Middlesex Savings Bank	\$	425,000	2
56	Boston Private Bank & Trust Company	\$	327,500	2
57	United Bank	\$	257,500	2
58	Country Bank for Savings	\$	7,103,000	1
59	Flagstar Bank	\$	4,426,471	1
60	Cambridge Savings Bank	\$	4,400,000	1
61	Webster Five Cents Savings Bank	\$	2,690,310	1
62	Berkshire Bank	\$	2,276,500	1
63	Northway Bank	\$	2,000,000	1
64	Stearns Bank	\$	1,865,000	1
65	Greenfield Savings Bank	\$	1,792,804	1
66	Everett Co-operative Bank	\$	1,604,167	1
67	Wells Fargo Bank	\$	1,580,000	1
68	BayCoast Bank	\$	1,400,000	1
69	S-Bank	\$	1,337,500	1

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70	Chicopee Savings Bank	\$	1,070,723	1
71	South Coastal Bank	\$	975,977	1
72	Charles River Bank	\$	950,000	1
73	Martha's Vineyard Savings Bank	\$	900,000	1
74	Mass Development	\$	800,000	1
75	Wellesley Bank	\$	787,500	1
76	Rollstone Bank & Trust	\$	775,000	1
77	Reading Co-Operative Bank	\$	725,000	1
78	Centrix Bank & Trust	\$	642,500	1
79	Fidelity Bank	\$	550,000	1
80	First Niagara Bank	\$	522,000	1
81	Bank Gloucester	\$	455,000	1
82	St. Anne CU	\$	387,500	1
83	Community Bank	\$	377,777	1
84	Hoosac Bank	\$	350,000	1
85	Bay State Savings Bank	\$	350,000	1
86	Winter Hill Bank	\$	328,000	1
87	Cape Anne Savings Bank	\$	300,000	1
88	First Priority CU	\$	295,000	1
89	East Cambridge Savings Bank	\$	291,000	1
90	Salisbury Bank & Trust Company	\$	280,500	1
91	Randolph Savings Bank	\$	260,000	1
92	Crescent CU	\$	250,000	1
93	Northeast Community Bank	\$	217,500	1
94	People's United Bank	\$	204,800	1
95	North Easton Savings Bank	\$	200,000	1
	Grand Total	\$	282,656,002	311

RANK	MICROLOAN LENDER	GROSS \$\$ AMOUNT	# LOANS	
1	Accion USA	\$	183,416	16
2	SEED	\$	465,685	15
3	Common Capital	\$	322,490	15
4	Economic Dev. Industrial Corp of Lynn	\$	255,098	10
5	RCAP	\$	170,052	10
6	New Bedford Economic Development	\$	247,782	9
7	Dorchester Bay Neighborhood Loan	\$	195,000	7
8	Jobs for Fall River	\$	185,000	5
	Grand Total	\$	2,024,523	87