

Department of Commerce
2010 Small Business Procurement Scorecard

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| <p>A</p> <p>100.8</p> |
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FPDS-NG Data as of April 29, 2011
eSRS Data as of May 31, 2011

| Prime Contracting Achievement: | | | 103.85 |
|--|-------------------------|------------------|-------------------------|
| | 2009 Achievement | 2010 Goal | 2010 Achievement |
| Small Business | 36.58% | 36.00% | 36.31% (\$1.489B) |
| Women Owned Small Business | 7.27% | 5.00% | 8.83% (\$0.362B) |
| Small Disadvantaged Business | 14.05% | 5.00% | 14.35% (\$0.588B) |
| Service Disabled Veteran Owned Small Business | 1.99% | 3.00% | 2.92% (\$0.120B) |
| HUBZone | 0.86% | 3.00% | 1.08% (\$0.044B) |

| Sub Contracting Achievement: | | | 77.08 |
|--|-------------------------|------------------|-------------------------|
| | 2009 Achievement | 2010 Goal | 2010 Achievement |
| Small Business | 40.03% | 34.50% | 28.30% |
| Women Owned Small Business | 5.95% | 5.00% | 6.40% |
| Small Disadvantaged Business | 3.83% | 5.00% | 6.20% |
| Service Disabled Veteran Owned Small Business | 0.64% | 3.00% | 0.40% |
| HUBZone | 0.61% | 3.00% | 0.40% |

| Plan Progress: | | 100 |
|--|--|------------|
| <ul style="list-style-type: none"> ✓ Full response * Unacceptable response ↔ Partial response | | |
| ✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses. | | ✓ |
| ✓ Has demonstrated top-level Agency commitment to small business contracting. | | ✓ |
| ✓ Planned significant events to increase small business participation in the procurement process during the period. | | ✓ |
| ✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies. | | ✓ |
| ✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period. | | ↔ |
| ✓ Demonstrated no unjustified bundling has taken place during the period. | | ✓ |
| ✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period. | | ✓ |
| ✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period. | | ✓ |
| ✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period. | | ✓ |

| Grading Scale | |
|----------------------|-------------------|
| A+ | ≤ 150% but ≥ 120% |
| A | < 120% but ≥ 100% |
| B | < 100% but ≥ 90% |
| C | < 90% but ≥ 80% |
| D | < 80% but ≥ 70% |
| F | < 70% |

Comments:**Graded Agency:**

The U.S. Department of Commerce (DOC) is committed to helping small business concerns, including small disadvantaged, women-owned, HUBZone, and service-disabled veteran-owned small businesses, successfully compete domestically and globally. DOC has consistently and effectively used its acquisition opportunities to broaden access to more industries and its Small Business Innovation Research program to stimulate technology commercialization for small businesses. DOC is pleased to receive an "A" on its Small Business Scorecard for FY 2010. DOC considers this a validation for the outstanding efforts of its workforce to create contract opportunities for small businesses. Historical records show that on average a significant portion of DOC's total prime contract dollars are awarded to small businesses. DOC will continue its efforts to broaden contracting opportunities for small businesses in FY 2011.

SBA:

The Department of Commerce (DOC) met 3 of its 5 prime contracting goals: Small Business, Women Owned Small Business and Small Disadvantaged Business. However, it did not meet its prime contracting goals for Service-Disabled Veteran Owned Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Women Owned Small Business, Small Disadvantaged Business, Service-Disabled Veteran Owned Small Business and HUBZone. DOC FY2010 achievement declined for Small Business.

Commerce occasionally attends Small Business Procurement Advisory Council meetings.