

# Environmental Protection Agency

## 2010 Small Business Procurement Scorecard

# A

107.3

FPDS-NG Data as of April 29, 2011  
eSRS Data as of May 31, 2011

Prime Contracting Achievement:			104.63
	2009 Achievement	2010 Goal	2010 Achievement
<b>Small Business</b>	47.32%	42.00%	43.27% (\$0.827B)
<b>Women Owned Small Business</b>	4.62%	5.00%	4.77% (\$0.091B)
<b>Small Disadvantaged Business</b>	13.64%	5.00%	13.41% (\$0.256B)
<b>Service Disabled Veteran Owned Small Business</b>	7.76%	3.00%	5.15% (\$0.098B)
<b>HUBZone</b>	2.13%	3.00%	0.98% (\$0.019B)

Sub Contracting Achievement:			135.57
	2009 Achievement	2010 Goal	2010 Achievement
<b>Small Business</b>	72.90%	53.30%	69.80%
<b>Women Owned Small Business</b>	13.48%	5.00%	18.60%
<b>Small Disadvantaged Business</b>	28.85%	5.00%	28.30%
<b>Service Disabled Veteran Owned Small Business</b>	2.62%	3.00%	3.60%
<b>HUBZone</b>	10.64%	3.00%	5.60%

Plan Progress:		100
✓ Full response * Unacceptable response ⇔ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	✓	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

**Comments:****Graded Agency:**

In FY 2010 the Agency was committed to maintaining its standard of excellence with the utilization of small businesses, while finding innovative ways to address our areas of needed improvement. While we inched closer to attaining the WOSB goal, the HUBZone and WOSB goals remained elusive. Our FY 2011 plan includes actions to specifically address these areas.

**SBA:**

The Environmental Protection Agency (EPA) met 3 of its 5 prime contracting goals: Small Business, Small Disadvantaged Business and Service-Disabled Veteran Owned Small Business. However, it did not meet its prime contracting goals for Women Owned Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Women Owned Small Business. EPA FY2010 achievement declined for Small Business, Small Disadvantaged Business, Service-Disabled Veteran Owned Small Business and HUBZone.

EPA regularly attends Small Business Procurement Advisory Council meetings.