

# National Aeronautics and Space

## 2010 Small Business Procurement Scorecard

**C**

**88.7**

FPDS-NG Data as of April 29, 2011

eSRS Data as of May 31, 2011

Prime Contracting Achievement:			85.15
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	15.08%	15.90%	15.46% (\$2.406B)
Women Owned Small Business	2.37%	5.00%	2.24% (\$0.349B)
Small Disadvantaged Business	8.06%	5.00%	7.13% (\$1.110B)
Service Disabled Veteran Owned Small Business	1.42%	3.00%	1.53% (\$0.238B)
HUBZone	0.73%	3.00%	0.89% (\$0.139B)

Sub Contracting Achievement:			105.37
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	35.77%	35.40%	36.60%
Women Owned Small Business	9.52%	5.00%	11.10%
Small Disadvantaged Business	13.18%	5.00%	11.80%
Service Disabled Veteran Owned Small Business	1.71%	3.00%	1.90%
HUBZone	1.76%	3.00%	2.10%

Plan Progress:		100
<ul style="list-style-type: none"> <li>✓ Full response</li> <li>* Unacceptable response</li> <li>↔ Partial response</li> </ul>		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

**Comments:****Graded Agency:**

In FY2010, NASA awarded over \$2.4 billion directly to small business missing our goal by less than one half a percentage point. This is an increase of over \$200 million more than NASA awarded directly to small business in FY2009. NASA met its Subcontracting goal in FY2010 by having our large prime partners award over \$1.9 billion, or 36.6%, of the Agency's subcontracting dollars to small businesses.

NASA has had a long history of supporting Small Disadvantaged Businesses (SDB). In FY2010, NASA exceeded the congressionally mandated goal of 5% by awarding over 7% of our contract dollars to SDB's. Despite falling short of meeting the 3% Service Disabled Veteran Owned Small Business Goal, five of NASA's ten centers have met or exceeded the 3% goal compared to only three centers in FY2009. In addition, NASA has also met all nine elements of its Planned Progress goals since FY2007.

NASA continued to concentrate on reaching out to small businesses during FY2010 by hosting the Federal OSDBU conference in March 2010 and continuing the JPL High Tech Conference, the Kennedy Space Center Expo and the HQ Small Business Symposium & Awards conference, in addition to over 300 outreach events agency wide. NASA has formed a strong partnership with SBA to assist in improving our performance and meeting our goals. In addition, NASA senior leadership is committed to the agency meeting its small business goals by demonstrating strong support to the small business program.

**SBA:**

The National Aeronautics and Space Administration (NASA) met 1 of its 5 prime contracting goals: Small Disadvantaged Business. However, it did not meet its prime contracting goals for Small Business, Women Owned Small Business, Service-Disabled Veteran Owned Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Small Business, Service-Disabled Veteran Owned Small Business and HUBZone. NASA FY2010 achievement declined for Women Owned Small Business and Small Disadvantaged Business.

NASA regularly attends Small Business Procurement Advisory Council meetings.