

# Department of Commerce

## FY2011 Small Business Procurement Scorecard

# A

107.13%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			86.32%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	36.31%	36.00%	39.42% (\$1.2 B)
Women Owned Small Business	8.83%	5.00%	9.70% (\$297.5 M)
Small Disadvantaged Business	14.35%	5.00%	15.36% (\$470.9 M)
Service Disabled Veteran Owned Small Business	2.92%	3.00%	2.88% (\$88.3 M)
HUBZone	1.08%	3.00%	0.78% (\$23.8 M)

Subcontracting Achievement:			10.81%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	28.30%	34.50%	38.30%
Women Owned Small Business	6.40%	5.00%	7.40%
Small Disadvantaged Business	6.20%	5.00%	6.20%
Service Disabled Veteran Owned Small Business	0.40%	3.00%	2.70%
HUBZone	0.40%	3.00%	1.60%

Success Factors		10.00%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	7.00

**Comments:**

The U.S. Department of Commerce (DOC) considers doing business with small businesses an essential part of its acquisition strategy and promotes the use of small business concerns to the maximum extent practicable. This level of commitment is evident in our excellent record of small business accomplishments, and we are especially proud of having helped many small business firms grow and thrive through performance of federal contracts awarded to small, small disadvantaged, 8(a), HUBZone, women-owned, veteran-owned, and service disabled veteran-owned small business concerns. DOC is pleased to receive an "A" on its Small Business Scorecard for FY 2011 as it validates the outstanding efforts of its workforce. The Department will remain committed to building on this success in FY 2012.