

# Department of Justice

## FY2011 Small Business Procurement Scorecard

**C**  
**88.29%**

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			67.38%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	29.20%	31.00%	26.19% (\$1.7 B)
Women Owned Small Business	6.04%	5.00%	6.28% (\$407.9 M)
Small Disadvantaged Business	7.09%	5.00%	6.79% (\$440.9 M)
Service Disabled Veteran Owned Small Business	1.10%	3.00%	1.48% (\$95.9 M)
HUBZone	0.79%	3.00%	0.74% (\$48.1 M)

Subcontracting Achievement:			10.91%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	47.10%	40.00%	42.60%
Women Owned Small Business	8.20%	5.00%	7.80%
Small Disadvantaged Business	6.80%	5.00%	5.10%
Service Disabled Veteran Owned Small Business	2.90%	3.00%	1.50%
HUBZone	5.60%	3.00%	4.80%

Success Factors		10.00%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<b>Prime and Subcontracting Grading Scale:</b> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	7.00

**Comments:**

The Department of Justice (DOJ) is committed to maximizing opportunities for small businesses including Small Disadvantaged Businesses (SDBs), Women Owned Small Businesses (WOSBs), HUBZone firms, and Service-Disabled Veteran-Owned Small Businesses (SDVOSBs) in its contracting. In FY 2011, DOJ funded three contracts, (\$750+ million), for the operation of prison facilities. Based on our market research results, small businesses cannot satisfy these requirements as prime contractors. Having three large contracts of this type renew in a single fiscal year is unusual, and it largely accounts for the Department's reduction in small business accomplishments from FY 2010. Led by the Attorney General and the Deputy Attorney General, DOJ's commitment to small businesses comes from all who have a role in the acquisition process. In FY 2011, DOJ awarded \$20 Million more to SDBs; \$49.7 Million more to WOSBs; \$30.9 Million more to SDVOSBs; and \$1.4 Million more to HUBZone firms than we awarded in FY 2010. DOJ's commitment to small businesses also shows through our contracts with large prime contractors where we exceeded our small business subcontracting goal and our goals for SDBs, WOSBs, and HUBZone firms.