

Department of Labor
FY2012 Small Business Procurement Scorecard

A
106.09%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:	85.01%		
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	34.68%	33.50%	34.96% (\$701.2 M)
Women Owned Small Business	6.95%	5.00%	6.62% (\$132.7 M)
Small Disadvantaged Business	19.15%	5.00%	17.89% (\$358.8 M)
Service Disabled Veteran Owned Small Business	2.98%	3.00%	3.93% (\$78.8 M)
HUBZone	3.12%	3.00%	0.69% (\$13.9 M)

Subcontracting Achievement:	11.25%		
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	57.60%	55.00%	57.30%
Women Owned Small Business	15.40%	5.00%	15.90%
Small Disadvantaged Business	16.40%	5.00%	9.70%
Service Disabled Veteran Owned Small Business	1.70%	3.00%	2.00%
HUBZone	3.40%	3.00%	4.00%

Success Factors	9.83%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.97
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.97
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	0.97
Total	6.88
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	

Comments:

Graded Agency:

The Department of Labor (DOL) is pleased to accept the "A" rating on its FY 2012 SBA Procurement Scorecard. DOL is committed to maximizing Federal Government contracting opportunities for small businesses and will continue to provide a transparent accounting of its progress in meeting its small business goals. The Department was successful in meeting the small business, small disadvantaged business, women owned small business, and service-disabled veteran-owned small business goals. Due to fiscal constraints and cancellations, requirements set aside for the HUBZone community were not awarded as expected. In FY 2013, DOL has employed a strategy that includes fostering HUBZone teaming arrangements and increased outreach and assistance in order to increase HUBZone participation in DOL requirements. Additionally, the Department will continue to use many of its best practices to ensure small businesses the maximum practicable contract opportunities. These best practices include: Office of Small and Disadvantaged Business Utilization's (OSDBU's) participation at small business vendor outreach events; senior leadership communication of agency small business procurement performance; use of small business performance standards in acquisition personnel evaluations; and the continuation of OSDBU's quarterly Small Business Vendor Outreach Sessions at the National Office in Washington, DC, the Department's "Foot in the Door" strategy to provide small businesses direct access to Department procurement officials.