

Department of Education

FY2012 Small Business Procurement Scorecard

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89.04%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			71.93%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	18.18%	18.50%	19.83% (\$406.8 M)
Women Owned Small Business	5.42%	5.00%	5.76% (\$118.1 M)
Small Disadvantaged Business	5.53%	5.00%	5.19% (\$106.6 M)
Service Disabled Veteran Owned Small Business	0.99%	3.00%	0.82% (\$16.9 M)
HUBZone	0.66%	3.00%	0.29% (\$5.9 M)

Subcontracting Achievement:			7.34%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	32.00%	43.50%	29.80%
Women Owned Small Business	8.00%	5.00%	7.90%
Small Disadvantaged Business	6.80%	5.00%	7.30%
Service Disabled Veteran Owned Small Business	1.50%	3.00%	0.30%
HUBZone	2.20%	3.00%	0.50%

Success Factors		9.77%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.93	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.97	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	0.97	
Total	6.84	
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

Comments:

Graded Agency:

In FY 2012 the Department of Education (Department) met and exceeded its overall prime contracting goal. The prime goal that was established for the Department was determined to be a “stretch” goal, and the Department was able to meet that goal and exceeded it by over 1% (goal was 18.5%; achieved 19.83%). The small business, women owned and small disadvantaged business goals were also exceeded. The Department is dedicated and committed to small businesses and is actively engaged in outreach, training, advocacy, and strategic partnering. The Department has strong support and collaboration of our senior leadership, and will remain steadfast in our efforts to build on our successes, even in the face of some significant programmatic challenges.