

# Department of Housing and Urban Development

## FY2012 Small Business Procurement Scorecard

# A

111.76%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

<b>Prime Contracting Achievement:</b>			<b>90.55%</b>
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	36.06%	37.00%	40.34% (\$603.8 M)
Women Owned Small Business	13.68%	5.00%	14.65% (\$219.2 M)
Small Disadvantaged Business	21.89%	5.00%	27.96% (\$418.5 M)
Service Disabled Veteran Owned Small Business	1.50%	3.00%	6.01% (\$90.0 M)
HUBZone	0.90%	3.00%	0.83% (\$12.5 M)

<b>Subcontracting Achievement:</b>			<b>11.50%</b>
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	67.60%	55.00%	55.30%
Women Owned Small Business	16.40%	5.00%	10.60%
Small Disadvantaged Business	23.80%	5.00%	10.60%
Service Disabled Veteran Owned Small Business	5.90%	3.00%	4.30%
HUBZone	4.10%	3.00%	3.10%

<b>Success Factors</b>		<b>9.71%</b>
<b>Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7</b>	<b>Peer Review Score</b>	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.93	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.90	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.97	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
<b>Total</b>	<b>6.80</b>	
<b>Prime and Subcontracting Grading Scale:</b> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

**Comments:**

Graded Agency:

The Department of Housing and Urban Development (HUD) is proud of its achievement of an “A” for its FY 2012 Scorecard. This significant improvement, up from a “C” in FY 2011, was achieved through the collaborative efforts of HUD procurement offices working in concert with program offices and our Office of Small Disadvantaged Business Utilization. We are especially proud of realigning our performance areas to increase small business participation and award an additional \$45M to small businesses, to include a SDVOSB set-aside, under our re-competed Management and Marketing Contracts for properties across the United States. We will continue our targeted efforts in the area of industry outreach, data quality assurance, senior leadership communications and performance management to ensure further success in this area in FY 2013.