

Social Security Administration

FY2012 Small Business Procurement Scorecard

B

99.67%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:	79.37%		
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	35.02%	32.00%	30.76% (\$465.0 M)
Women Owned Small Business	6.36%	5.00%	10.80% (\$163.3 M)
Small Disadvantaged Business	12.07%	5.00%	9.12% (\$137.9 M)
Service Disabled Veteran Owned Small Business	2.82%	3.00%	1.45% (\$21.8 M)
HUBZone	1.97%	3.00%	2.01% (\$30.4 M)

Subcontracting Achievement:	10.71%		
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	34.00%	50.00%	56.50%
Women Owned Small Business	6.40%	5.00%	8.70%
Small Disadvantaged Business	5.30%	5.00%	24.10%
Service Disabled Veteran Owned Small Business	2.50%	3.00%	2.20%
HUBZone	0.80%	3.00%	0.60%

Success Factors	9.59%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.87
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.87
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.97
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00
Total	6.71
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	

Comments:

Graded Agency:

SSA awarded 94% of actions under the simplified acquisition threshold to small business, the highest percentage achieved among Federal agencies. We also exceeded our goals for Women Owned Small Business and Small Disadvantaged Business, and achieved an overall score of B. These achievements reflect our continued commitment to advancing the interests of the small business programs. The achievements also reflect the hard work and dedication of our procurement professionals, who well understand and appreciate the significance of these programs to the economic well-being of our Nation. We have continued to emphasize the importance of all the small business goals through a variety of means, including: conducting outreach and educational events targeted toward small business; sponsoring an annual small business conference to provide helpful information to small businesses on the best methods to identify potential acquisition opportunities; regularly tracking the agency's progress in meeting our socio-economic goals to ensure that we make maximum effort to achieve/exceed agency goals; and periodically issuing guidance to acquisition staff on issues, policies, and procedures that impact acquisition opportunities for small businesses. With these efforts in place, we have every confidence that our small business utilization will continue to improve.