

Department of the Treasury

FY2013 Small Business Procurement Scorecard

A

118.02%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014
 eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			106.72%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	38.55%	32.00%	39.15% (\$826.9 M)
Women Owned Small Business	13.23%	5.00%	10.08% (\$212.8 M)
Small Disadvantaged Business	14.74%	5.00%	16.25% (\$343.1 M)
Service Disabled Veteran Owned Small Business	4.15%	3.00%	4.84% (\$102.3 M)
HUBZone	4.65%	3.00%	5.54% (\$117.0 M)

Subcontracting Achievement:			1.39%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	35.60%	52.00%	6.80%
Women Owned Small Business	11.30%	5.00%	2.10%
Small Disadvantaged Business	9.90%	5.00%	0.60%
Service Disabled Veteran Owned Small Business	2.60%	3.00%	0.10%
HUBZone	1.70%	3.00%	0.10%

Success Factors		9.91%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.94

Comments:

Graded Agency:

The Treasury-wide acquisition team is proud that for the third consecutive year we have achieved our overall small business goal and all sub-goals, as well as earned an "A" grade from SBA. Continuing the momentum from the two prior years, Treasury not only wanted to meet the FY2013 goals, but aggressively set out to exceed the overall small business goal. Therefore, we are especially pleased that our final overall achievement of 39.15% was well above the 32% goal. Although we are disappointed that we missed an A+ grade by less than 2 points, we are pleased to know that our efforts put \$826.9 million into the small business economy.

Treasury is aiming for a "four-peat" in goal attainment in FY2014, including an improvement in small business subcontracting performance. Treasury will continue to employ the strategies that have proven to be successful for Treasury, which consist of targeted outreach, enhanced leadership accountability, new policies, new tools and resources, acquisition staff training, and increased intra-agency communication.