

# Department of the Treasury

## FY2014 Small Business Procurement Scorecard

# A

117.07%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015  
 eSRS Subcontracting Data as of Mar. 13, 2015

<b>Prime Contracting Achievement:</b>			<b>94.01%</b>
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	39.15%	35.07%	36.67% (\$997.8 M)
Women Owned Small Business	10.08%	5.00%	9.52% (\$259.1 M)
Small Disadvantaged Business	16.25%	5.00%	14.37% (\$391.0 M)
Service Disabled Veteran Owned Small Business	4.84%	3.00%	4.07% (\$110.6 M)
HUBZone	5.54%	3.00%	3.36% (\$91.3 M)

<b>Subcontracting Achievement:</b>			<b>13.10%</b>
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	6.80%	28.00%	44.20%
Women Owned Small Business	2.10%	5.00%	13.20%
Small Disadvantaged Business	0.60%	5.00%	10.10%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	2.00%
HUBZone	0.10%	3.00%	1.30%

<b>Success Factors</b>		<b>9.96%</b>
<b>Plan Progress Success Factor Grading Scale:</b> Factor Subtotal Score / 7	<b>Peer Review Score</b>	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.97	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	
<b>Prime and Subcontracting Grading Scale:</b> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.97

**Comments:**

Graded Agency:

The Treasury-wide acquisition team is proud that for four consecutive years we have achieved our small business goal and all sub-goals. The efforts put forth have once again earned us an "A" on our Small Business Procurement Scorecard. For the last four years we aggressively set out to exceed the overall small business goal, and we will continue that momentum in FY 2015. Our FY 2014 small business goal was 35.07%, so we are especially pleased that we achieved 36.67%, which allowed us to put \$997.8 million into the small business economy. Treasury will continue to strive to meet the small business prime and subcontracting performance goals in FY 2015. Treasury will continue to employ proven strategies, which consist of targeted outreach, enhanced leadership accountability, new policies, new tools and resources, acquisition staff training, and increased intra-agency communication.