



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2015 - 4th Quarter (YTD)

(10/01/2014 - 09/30/2015)

7(a) Loan Program

| | | | | | | | | | | | |
|----|--------------------------------|-----|------------------|-----|---------------------------------|---|----------------|--|-------------------------------|------------|-------------------------|
| 1 | WELLS FARGO BANK, N.A. | 565 | \$222,815,300.00 | 60 | PCR SMALL BUSINESS DEVELOPMENT* | 7 | \$840,000.00 | 119 | MEADOWS BANK | 1 | \$360,000.00 |
| 2 | U.S. BANK, N.A. | 471 | \$87,569,300.00 | 61 | PACE FINANCE CORPORATION* | 7 | \$730,000.00 | 120 | FIRST COMMERCIAL BANK (USA) | 1 | \$351,000.00 |
| 3 | JPMORGAN CHASE BANK, N.A. | 458 | \$94,655,500.00 | 62 | RABOBANK, N.A. | 6 | \$2,306,000.00 | 121 | YADKIN BANK | 1 | \$336,900.00 |
| 4 | EAST WEST BANK | 104 | \$65,668,500.00 | 63 | FIRST HOME BANK | 6 | \$1,102,000.00 | 122 | VISION ONE CU | 1 | \$320,000.00 |
| 5 | WILSHIRE BANK | 102 | \$36,717,200.00 | 64 | COMMERCEWEST BANK | 6 | \$880,000.00 | 123 | FINANCIAL PARTNERS CU | 1 | \$308,500.00 |
| 6 | PACIFIC CITY BANK | 92 | \$63,227,900.00 | 65 | BOSTON PRIVATE BANK & TRUST CO. | 6 | \$655,500.00 | 124 | SUNWEST BANK | 1 | \$300,000.00 |
| 7 | COMMONWEALTH BUSINESS BANK | 73 | \$58,921,000.00 | 66 | UMPQUA BANK | 5 | \$7,345,700.00 | 125 | MONTEREY COUNTY BANK | 1 | \$280,000.00 |
| 8 | BBCN BANK | 72 | \$48,903,000.00 | 67 | COUNTY COMMERCE BANK | 5 | \$5,191,000.00 | 126 | PACIFIC ALLIANCE BANK | 1 | \$280,000.00 |
| 9 | HANA SMALL BUS. LENDING INC. | 66 | \$59,108,400.00 | 68 | MISSION VALLEY BANK | 5 | \$4,570,900.00 | 127 | PEOPLE'S UNITED BANK, N.A. | 1 | \$250,000.00 |
| 10 | CELTIC BANK CORP. | 65 | \$17,034,900.00 | 69 | COMMERCIAL BANK OF CALIFORNIA | 5 | \$2,587,200.00 | 128 | PREMIER VALLEY BANK | 1 | \$198,000.00 |
| 11 | SEACOST COMMERCE BANK | 53 | \$49,555,300.00 | 70 | SECURITY BANK OF CALIFORNIA | 5 | \$1,480,500.00 | 129 | GROW AMERICA FUND INC | 1 | \$150,000.00 |
| 12 | OPEN BANK | 46 | \$43,690,800.00 | 71 | TECHNOLOGY CU | 4 | \$4,083,500.00 | 130 | HERITAGE BANK OF COMMERCE | 1 | \$150,000.00 |
| 13 | FIRST GENERAL BANK | 43 | \$32,941,000.00 | 72 | SAN DIEGO PRIVATE BANK | 4 | \$3,327,000.00 | 131 | MBANK | 1 | \$150,000.00 |
| 14 | COMERICA BANK | 39 | \$6,637,000.00 | 73 | ORANGE COUNTY BUSINESS BANK | 4 | \$2,110,000.00 | 132 | ONEWEST BANK, N.A. | 1 | \$150,000.00 |
| 15 | COMMUNITY BANK | 35 | \$24,859,200.00 | 74 | BANC OF CALIFORNIA, N.A. | 3 | \$9,530,000.00 | 133 | VENTURE BANK | 1 | \$150,000.00 |
| 16 | UNITI BANK | 31 | \$27,759,500.00 | 75 | PACIFIC MERCANTILE BANK | 3 | \$7,660,500.00 | 134 | COAST NATIONAL BANK | 1 | \$125,000.00 |
| 17 | HANMI BANK | 30 | \$22,333,200.00 | 76 | CUSTOMERS BANK | 3 | \$4,998,000.00 | 135 | HERITAGE OAKS BANK | 1 | \$50,000.00 |
| 18 | PLAZA BANK | 29 | \$27,185,800.00 | 77 | NATIONAL BANK OF CALIFORNIA | 3 | \$4,749,200.00 | 136 | SUPERIOR FINANCIAL GROUP, LLC | 1 | \$25,000.00 |
| 19 | CITY NATIONAL BANK | 29 | \$7,014,700.00 | 78 | CRESTMARK BANK | 3 | \$3,425,500.00 | <p>7(a) Grand Total 3132 \$1,481,097,600.00</p> <p>COMBINED LOAN TOTALS 7(a) and 504 Loans 3,511 Loans Valued at: \$1,875,557,600.00</p> | | | |
| 20 | KINECTA FCU | 28 | \$8,838,700.00 | 79 | UNITED MIDWEST SAVINGS BANK | 3 | \$2,725,000.00 | | | | |
| 21 | COMPASS BANK | 27 | \$4,682,700.00 | 80 | THE BANCORP BANK | 3 | \$2,197,200.00 | | | | |
| 22 | CITIBANK, N.A. | 27 | \$1,624,000.00 | 81 | HSBC BANK USA N.A. | 3 | \$1,003,000.00 | | | | |
| 23 | CALIFORNIA UNITED BANK | 23 | \$14,691,500.00 | 82 | COMMUNITY WEST BANK, N.A. | 3 | \$630,200.00 | | | | |
| 24 | BANK OF THE WEST | 22 | \$16,981,300.00 | 83 | SCE FCU | 3 | \$514,000.00 | | | | |
| 25 | BANK OF SANTA CLARITA | 22 | \$4,841,000.00 | 84 | AMERICAS UNITED BANK | 3 | \$500,000.00 | | | | |
| 26 | VALLEY ECONOMIC DEV CORP.* | 22 | \$2,885,000.00 | 85 | INDEPENDENCE BANK | 3 | \$450,000.00 | | | | |
| 27 | PACIFIC ENTERPRISE BANK | 21 | \$25,977,100.00 | 86 | ALTERRA BANK | 3 | \$215,000.00 | | | | |
| 28 | LIVE OAK BANKING COMPANY | 21 | \$20,471,500.00 | 87 | NORTHWEST FCU | 2 | \$5,682,000.00 | | | | |
| 29 | FIRST CHOICE BANK | 20 | \$21,969,000.00 | 88 | T BANK, N.A. | 2 | \$5,188,000.00 | | | | |
| 30 | BANK OF AMERICA, N.A. | 19 | \$4,062,000.00 | 89 | PACIFIC WESTERN BANK | 2 | \$3,419,000.00 | | | | |
| 31 | CATHAY BANK | 18 | \$6,608,500.00 | 90 | UNITED PACIFIC BANK | 2 | \$3,350,000.00 | | | | |
| 32 | GBC INTERNATIONAL BANK | 17 | \$12,427,300.00 | 91 | WOORI AMERICA BANK | 2 | \$2,720,000.00 | | | | |
| 33 | AMERICAN CONTINENTAL BANK | 17 | \$10,171,000.00 | 92 | INTERNATIONAL CITY BANK, N.A. | 2 | \$2,011,200.00 | | | | |
| 34 | US METRO BANK | 16 | \$14,240,200.00 | 93 | MISSION BANK | 2 | \$1,810,100.00 | | | | |
| 35 | ROYAL BUSINESS BANK | 16 | \$7,768,000.00 | 94 | TOMATOBANK | 2 | \$880,000.00 | | | | |
| 36 | STEARNS BANK, N.A. | 13 | \$4,920,800.00 | 95 | SPIRIT OF TEXAS BANK, SSB | 2 | \$700,000.00 | | | | |
| 37 | CDC SMALL BUS. FINANCE CORP.* | 13 | \$1,068,400.00 | 96 | KEYPOINT CU | 2 | \$361,600.00 | | | | |
| 38 | EVERTRUST BANK | 12 | \$12,415,000.00 | 97 | BANK RHODE ISLAND | 2 | \$250,000.00 | | | | |
| 39 | THE BANK OF SANTA BARBARA | 12 | \$1,138,000.00 | 98 | COMMUNITY VALLEY BANK | 2 | \$71,000.00 | | | | |
| 40 | STATE BANK OF INDIA (CA) | 10 | \$14,640,000.00 | 99 | MEGA BANK | 1 | \$4,000,000.00 | | | | |
| 41 | MUFG UNION BANK, N.A. | 10 | \$10,247,600.00 | 100 | HOMEBANC, N.A. | 1 | \$3,900,000.00 | | | | |
| 42 | MANUFACTURERS BANK | 10 | \$9,732,000.00 | 101 | CROSS RIVER BANK | 1 | \$3,500,000.00 | | | | |
| 43 | WESTERN ALLIANCE BANK | 10 | \$6,093,500.00 | 102 | ROYAL BANKS OF MISSOURI | 1 | \$3,500,000.00 | | | | |
| 44 | NEWTEK SMALL BUS. FINANCE INC. | 9 | \$7,231,700.00 | 103 | WORLD TRADE FINANCE, INC. | 1 | \$3,000,000.00 | | | | |
| 45 | EH NATIONAL BANK | 9 | \$5,452,000.00 | 104 | GOLDEN BANK, N.A. | 1 | \$2,910,000.00 | | | | |
| 46 | CALIFORNIA CU | 9 | \$5,196,000.00 | 105 | MONTECITO BANK & TRUST | 1 | \$2,860,000.00 | | | | |
| 47 | VENTURA COUNTY CU | 9 | \$570,600.00 | 106 | COLORADO NATIONAL BANK | 1 | \$1,900,000.00 | | | | |
| 48 | CAPITAL BANK | 8 | \$12,579,800.00 | 107 | UNITED COMMUNITY BANK | 1 | \$1,425,000.00 | | | | |
| 49 | HOMESTREET BANK | 8 | \$10,818,500.00 | 108 | UTAH COMMUNITY BANK | 1 | \$1,332,000.00 | | | | |
| 50 | RIDGESTONE BANK | 8 | \$10,164,000.00 | 109 | AMERICAN PLUS BANK, N.A. | 1 | \$1,330,000.00 | | | | |
| 51 | CTBC BANK CORP. (USA) | 8 | \$9,349,500.00 | 110 | CIT BANK, N.A. | 1 | \$1,127,000.00 | | | | |
| 52 | PREMIER BUSINESS BANK | 8 | \$8,574,000.00 | 111 | FIRST BANK FINANCIAL CENTRE | 1 | \$1,012,000.00 | | | | |
| 53 | PACIFIC COMMERCE BANK | 8 | \$5,929,000.00 | 112 | PINNACLE BANK | 1 | \$832,800.00 | | | | |
| 54 | AMERICANWEST BANK | 8 | \$4,626,000.00 | 113 | FIRST MOUNTAIN BANK | 1 | \$720,000.00 | | | | |
| 55 | PACIFIC PREMIER BANK | 7 | \$11,600,000.00 | 114 | FIRST CHATHAM BANK | 1 | \$536,500.00 | | | | |
| 56 | UNITED BUSINESS BANK, F.S.B. | 7 | \$6,406,000.00 | 115 | FIRST SECURITY BANK OF NEVADA | 1 | \$520,000.00 | | | | |
| 57 | COMMUNITY REINVESTMENT SM. BUS | 7 | \$3,460,000.00 | 116 | FIRST FINANCIAL BANK | 1 | \$483,000.00 | | | | |
| 58 | CALIFORNIA BANK & TRUST | 7 | \$1,067,400.00 | 117 | PROAMERICA BANK | 1 | \$470,000.00 | | | | |
| 59 | GOLDEN PACIFIC BANK, N.A. | 7 | \$980,000.00 | 118 | FIRSTTRUST SAVINGS BANK | 1 | \$460,000.00 | | | | |
| | | | | | | | | 504 Loan Program | | | |
| | | | | | | | | 1 | CDC SMALL BUS. FINANCE CORP. | 105 | \$105,027,000.00 |
| | | | | | | | | 2 | BFC FUNDING | 70 | \$73,222,000.00 |
| | | | | | | | | 3 | CALIFORNIA STATEWIDE CDC | 65 | \$66,516,000.00 |
| | | | | | | | | 4 | MORTGAGE CAP. DEV CORP. | 31 | \$35,919,000.00 |
| | | | | | | | | 5 | BAY AREA EMPLOYMENT DEV CO. | 23 | \$35,472,000.00 |
| | | | | | | | | 6 | SO CAL CDC | 21 | \$26,353,000.00 |
| | | | | | | | | 7 | PACIFIC WEST CDC | 20 | \$20,035,000.00 |
| | | | | | | | | 8 | LANDMARK CDC | 10 | \$7,943,000.00 |
| | | | | | | | | 9 | AMPAC TRI-STATE CDC, INC. | 9 | \$9,371,000.00 |
| | | | | | | | | 10 | SOUTHLAND ECONOMIC DEV CORP. | 9 | \$5,502,000.00 |
| | | | | | | | | 11 | COASTAL BUSINESS FINANCE | 9 | \$5,314,000.00 |
| | | | | | | | | 12 | ADVANTAGE CDC | 3 | \$2,098,000.00 |
| | | | | | | | | 13 | ENTERPRISE FUNDING CORP. | 2 | \$1,013,000.00 |
| | | | | | | | | 14 | CEN CAL BUSINESS FIN. GROUP | 1 | \$372,000.00 |
| | | | | | | | | 15 | MID STATE DEVELOPMENT CORP. | 1 | \$303,000.00 |
| | | | | | | | | 504 Grand Total | | 379 | \$394,460,000.00 |

*Community Advantage Lenders