

Department of Health and Human Services

FY2015 Small Business Procurement Scorecard

B

94.93%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016

eSRS Subcontracting Data as of Mar. 14, 2016

Prime Contracting Achievement:			78.09%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	21.56%	23.00%	23.30% (\$4.9 B)
Women Owned Small Business	6.56%	5.00%	7.50% (\$1.6 B)
Small Disadvantaged Business	8.91%	5.00%	10.67% (\$2.3 B)
Service Disabled Veteran Owned Small Business	1.07%	3.00%	1.32% (\$277.9 M)
HUBZone	0.61%	3.00%	0.73% (\$154.7 M)

Subcontracting Achievement:			6.95%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	32.50%	33.00%	28.10%
Women Owned Small Business	7.10%	5.00%	5.10%
Small Disadvantaged Business	5.40%	5.00%	2.60%
Service Disabled Veteran Owned Small Business	1.40%	3.00%	0.50%
HUBZone	0.90%	3.00%	0.40%

Success Factors		9.89%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		0.95
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		1.00
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		1.00
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)		1.00
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.		0.97

<u>Prime and Subcontracting Grading Scale:</u>		
A+ < 150% but ≥ 120%		
A < 120% but ≥ 100%		
B < 100% but ≥ 90%		
C < 90% but ≥ 80%		
D < 80% but ≥ 70%		
F < 70%		
	Total	6.92

Comments:**Graded Agency:**

- HHS supports all small businesses. In Fiscal Year 2015, HHS provided outreach to 18,470 small businesses, including Service-Disabled-Veteran-Owned Small Businesses (SDVOSBs) and HUBZones.
- HHS developed a SDVOSB and HUBZone business development program for 15 firms that were vetted and determined to be HHS "business ready". These firms conducted virtual capability briefings which were streamed live throughout the Department.
- In FY2016, HHS plans to implement, at a minimum, the following corrective actions to increase awards to SDVOSBs and HUBZones:
 - i. Collaborate with the Veteran Service Organizations to provide training to veterans.
 - ii. Host a SDVOSBs Round Table to develop strategies on increasing SDVOSB participation.
 - iii. Participate in HUBZone Small Business Outreach events.
 - iv. Hire a Subcontracting Manager to provide oversight of the HHS Subcontracting Program.
 - v. Meet with HHS Top 25 Prime Contractors on the HHS Subcontracting Program.