

# Office of Personnel Management

## FY2015 Small Business Procurement Scorecard

# A

113.33%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016  
 eSRS Subcontracting Data as of Mar. 14, 2016

<b>Prime Contracting Achievement:</b>			<b>94.27%</b>
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	23.46%	25.00%	33.85% (\$358.0 M)
Women Owned Small Business	9.00%	5.00%	9.19% (\$97.2 M)
Small Disadvantaged Business	10.14%	5.00%	10.05% (\$106.3 M)
Service Disabled Veteran Owned Small Business	0.49%	3.00%	0.34% (\$3.6 M)
HUBZone	2.79%	3.00%	1.64% (\$17.3 M)

<b>Subcontracting Achievement:</b>			<b>9.25%</b>
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	68.80%	55.00%	42.60%
Women Owned Small Business	13.10%	5.00%	10.90%
Small Disadvantaged Business	10.80%	5.00%	9.50%
Service Disabled Veteran Owned Small Business	3.40%	3.00%	2.30%
HUBZone	7.20%	3.00%	2.50%

<b>Success Factors</b>		<b>9.81%</b>
<b>Plan Progress Success Factor Grading Scale:</b> Factor Subtotal Score / 7	<b>Peer Review Score</b>	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.97	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.90	

<b>Prime and Subcontracting Grading Scale:</b> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.87
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**Comments:****Graded Agency:**

The U.S. Office of Personnel Management (OPM) is honored to again receive an outstanding scorecard rating from the Small Business Administration for the significant accomplishments made in our small business program. This honor is a reflection of the agency's strong commitment to providing opportunities for small businesses to compete for appropriate procurements in support of OPM's mission. OPM applauds the committed efforts from our small business partners and the men and women of this agency who continue to identify and expand opportunities for small businesses to meet the agency's acquisition needs.