

Department of State

FY2015 Small Business Procurement Scorecard

A

119.26%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016
 eSRS Subcontracting Data as of Mar. 14, 2016

Prime Contracting Achievement:			98.67%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	43.54%	39.00%	43.95% (\$1.7 B)
Women Owned Small Business	9.71%	5.00%	9.77% (\$375.9 M)
Small Disadvantaged Business	25.45%	5.00%	23.19% (\$892.4 M)
Service Disabled Veteran Owned Small Business	5.26%	3.00%	5.83% (\$224.4 M)
HUBZone	1.97%	3.00%	3.22% (\$123.8 M)

Subcontracting Achievement:			10.59%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	38.20%	32.00%	39.70%
Women Owned Small Business	6.60%	5.00%	6.90%
Small Disadvantaged Business	3.40%	5.00%	3.00%
Service Disabled Veteran Owned Small Business	1.60%	3.00%	2.20%
HUBZone	1.00%	3.00%	1.30%

Success Factors		10.00%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	

Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	7.00
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Comments:**Graded Agency:**

The Department of State continues its active support and use of U.S. small businesses in the execution of our mission and the advancement of U.S. foreign policy goals as demonstrated by our meeting and exceeding 100% of our small business goals including all five subcategory goals. Through outreach, education, small business advocacy and active internal collaboration between acquisition, program offices, and the OSDBU, the Department obligated over \$1.7 billion to American small business in FY15. Looking forward, the Department intends to maintain this level of collaboration in a sincere effort to meet the huge challenges of changes to the National Defense Authorization Act, which now, for the first time, includes the value of all contracts awarded overseas in the establishment of our annual small business goals. This means the Department of State's small business goals are now based on an amount of contract dollars that is almost triple what it was in prior years.

The Department has also increased the level of our review and oversight of subcontracting requirements and will also work with our large prime contractors to increase their small business subcontracting achievements. Senior leadership monitoring of goal achievement and regular reporting of Bureau-level achievements reinforces the importance of the small business programs by both program and acquisition managers. We continue to actively monitor contract award data quality and continue our active participation in the SBA Small Business Procurement Advisory Council (SBPAC).