

Agency for International Development

FY2015 Small Business Procurement Scorecard

A

109.93%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016
 eSRS Subcontracting Data as of Mar. 14, 2016

Prime Contracting Achievement:			89.44%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	20.81%	14.00%	18.13% (\$343.9 M)
Women Owned Small Business	6.42%	5.00%	3.67% (\$69.7 M)
Small Disadvantaged Business	13.66%	5.00%	11.58% (\$219.7 M)
Service Disabled Veteran Owned Small Business	3.88%	3.00%	3.37% (\$63.9 M)
HUBZone	0.22%	3.00%	0.16% (\$3.1 M)

Subcontracting Achievement:			10.53%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	29.30%	19.00%	24.30%
Women Owned Small Business	7.90%	5.00%	8.20%
Small Disadvantaged Business	6.00%	5.00%	4.10%
Service Disabled Veteran Owned Small Business	2.40%	3.00%	0.60%
HUBZone	0.70%	3.00%	1.00%

Success Factors		9.96%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.97	

Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.97
--	-------	------

Comments:**Graded Agency:**

USAID is pleased to receive a scorecard grade of "A" on the Fiscal Year 2015 Small Business Procurement Scorecard. This grade is reflective of a multi-faceted strategy to promote the utilization of small businesses in USAID's procurements. We continue to focus on increasing competition and expanding the use of small business concerns as primes. This focus allowed us to exceed the Small Business, Small Disadvantaged Business and Service-Disabled-Veteran-Owned small business goals. In FY2016, the agency will strengthen its focus on the Historically Underutilized Business Zone (HUBZone) and the Women-Owned Small Business (WOSB) categories. We began this process by collaborating with the Small Business Administration (SBA) on HUBZone specific outreach events. We are also planning to host outreach events specifically directed at the WOSB community.

In FY2016, the SBA modified the Small Business Procurement Scorecard calculation to remove the exemption for contracts performed outside of the U.S. This change is likely to impact USAID, with its international mission, more than any other federal agency. While we are excited about the opportunities this change will create for our small business partners, it will also significantly impact our goal achievement.