

Document Type: Cooperative Agreement Notice  
Funding Opportunity Number: GCBD-7(J)-2011-01  
Opportunity Category: Discretionary  
Posted Date: August 15, 2011  
Creation Date: August 15, 2011  
Original Closing Date for Applications: Sep.15, 2011 Closing Date is September 15, 2011, 11:59 PM EST  
Current Closing Date for Applications: Sep. 15, 2011 Closing Date is September 15, 2011, 11:59 PM EST  
Archive Date:  
Funding Instrument Type: Cooperative Agreement  
Category of Funding Activity: Business and Commerce  
Category Explanation:  
Expected Number of Awards: 5 – 9  
Estimated Total Program Funding: \$2,100,000  
Award Ceiling: \$310,000  
Award Floor: \$150,000  
CFDA Number(s): 59.007 -- 7(j) Management and Technical Assistance Services//7(j)M-TAS  
Cost Sharing or Matching Requirement: No

## Eligible Applicants

8(a) Firms (see Section 3.0 of the Announcement entitled "Eligibility Information" for clarification.)

## Additional Information on Eligibility:

An eligible candidate must be an 8(a) firm with continual existence for at least the past three years; experience dealing with issues relating to small business on a national basis; and demonstrated capacity to provide assistance to small business concerns. An application submitted by an entity that does not meet the stated criteria will not be considered.

## Agency Name

Small Business Administration

## Description

Program Announcement No. GCBD-7(J)-2011-01, U.S. Small Business Administration/Office of Business Development (BD) OPENING DATE: August 15, 2011 CLOSING DATE: September 15, 2011 The U.S. Small Business Administration (SBA) issues Program Announcement No. GCBD-7(J)-2011-01, as authorized by the Small Business Act, Section 7(j); 15 U.S.C.A. Section 636(j); 13 C.F.R. Sections 701-704, to invite applications from eligible 8(a) firms. The assigned NAICS code is 541611. One of the SBA Administrator's major strategic goals is to strengthen the Agency's entrepreneurial education; counseling and training resources to support the needs of existing businesses by successfully focusing on core program resources and ensuring these resources are aligned with the needs of high-growth small businesses. Consistent with that direction, BD's organizational strategic goal is to coordinate internal and external resources to maximize: 1) the availability of training services and products, and 2) the effectiveness with which training solutions are provided to meet business development needs. This 7(j)M-TAS is specifically tailored to enhance SBA's efforts to advocate for small business concerns in the federal procurement marketplace while at the same time seeking to strengthen small businesses, and specifically, 8(a) and other 7(j) eligible firms, and help them expand by increasing opportunities for them to participate in the federal procurement arena. The NAICS code for this initiative is 541611. Legacy services provided have been consistent with the Section 7(j)(I) non-exclusive list of categories eligible for funding, including: accounting, production and engineering; international trade; feasibility studies/market analyses/advertising; government contracting assistance, specialized services, financial counseling, business plan assistance, construction management; management training; loan packaging, computer programming services, data processing services, service contracts, seminars and workshops; and assistance in obtaining and increasing bonding levels. Applicants selected for awards under this Announcement are required to maximize their efforts to leverage SBA funding by working in conjunction with SBA's District Offices and other federal, state, local and tribal government small business development programs and activities;

SBA resource partners such as SCORE, Small Business Development Centers, Women's Business Centers, Veterans Business Outreach Centers, 7(j) Technical Assistance providers, Small Business Investment Companies, Certified Development Companies, and SBA lenders; universities, colleges, and other institutions of higher education; and private organizations such as chambers of commerce and trade and industry groups and associations. Questions about this program announcement should be directed to the Office of Business Development at [7jgrants@sba.gov](mailto:7jgrants@sba.gov).

### **Link to Full Announcement**

[www.sba.gov/7jm-tas](http://www.sba.gov/7jm-tas)