



Delaware District Office
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Wilmington, DE 19801
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SBA's Meet the Lenders

Lender-Business Matchmaking Session & Small Biz Roundtable

What: Small Biz 'Lender Match'

The 'Lender Match's' "one-stop, speed dating" format is designed to efficiently spark lending relationships across the region. SBA encourages entrepreneurs at every stage of business development, from start-up to going concern, to attend this free-of-charge event.

- **Pitch your plan:** pitch financing needs to lenders in a series of 15-minute, one-on-one meetings.
- **Seal the Deal:** Lenders will schedule detailed borrower interviews to occur at a later date with entrepreneurs whose proposal may be a match with their lending portfolio.
- **Connect with Counselors:** SBA's Resource Partner network – SCORE, Women's Business Centers, and Small Business Development Centers – will also be onsite to help potential borrowers.

Small Biz Roundtable

To kick off the 'Lender Match,' elected officials, small business lenders, small business community leaders and entrepreneurs are invited to participate in a small business roundtable. The Roundtable will provide an open forum to discuss small business issues with elected officials and SBA representatives.

Where: Atlantic Sands Hotel & Conference Center
1 Baltimore Avenue at the Boardwalk
Rehoboth Beach, DE 19971

When: Monday, March 30th from 9:00 am until 1:00 PM

Pre-Registration for the 'Lender Match' Event is required. To register for this event, visit:

<http://events.sba.gov/eventmanagement/EventListing.aspx?state=DE>

NOTE: Free-Of-Charge 'Lender Match' Borrower Prep Seminars

Free-of-charge seminars are scheduled in advance of the March 30 "Lender Match" to help prospective borrowers prepare their March 30 'Lender Match':

Monday, March 2, 2015

10:00 a.m. – 12:00 p.m.

Small Business Development Center

103 W. Pine Street

Georgetown, DE 19947

Friday, March 6, 2015

10:00 a.m. – 12:00 p.m.

Dewey Beach Lions Club

115 McKinley Street

Dewey Beach, DE 19971

Pre-registration for the 'Lender Match' Borrower Prep Seminars is required. To register, please call the Georgetown Small Business Development Center at 302-856-1555.

For additional information: contact Mike Rossi, SBA Delaware Lender Relations Specialist, at: (302) 573-6294, ext. 231, or Bill Bishop, SBA Delaware Economic Development Specialist, at: 302-723-4013.

*** All programs are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance.*