

SANTA ANA DISTRICT OFFICE
FY 2011 504 THIRD PARTY LENDER RANKINGS
AS OF 4/30/11

TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK
33
\$27,326,211

#2 JPMORGAN CHASE BANK, N.A.
25
\$24,052,356

#3 BANK OF AMERICA, N.A.
17
\$9,281,146

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	33	\$27,326,211	\$828,067
2	JPMorgan Chase Bank, National Association	25	\$24,052,356	\$962,094
3	Bank of America, National Association	17	\$9,281,146	\$545,950
4	California Bank & Trust	12	\$5,775,325	\$481,277
5	Bank of the West	11	\$10,053,746	\$913,977
6	Wells Fargo Bank, National Association	11	\$8,455,100	\$768,645
7	IronStone Bank, A Division of	7	\$4,149,620	\$592,803
8	Union Bank, N.A.	6	\$4,310,076	\$718,346
9	Fullerton Community Bank, FSB	5	\$4,396,809	\$879,362
10	Security Bank of California	4	\$2,631,500	\$657,875
11	Pacific Premier Bank	4	\$1,002,310	\$250,578
12	East West Bank	3	\$5,816,500	\$1,938,833
13	Desert Commercial Bank	3	\$5,653,635	\$1,884,545
14	Plaza Bank	3	\$2,981,500	\$993,833
15	Citizens Business Bank	3	\$2,173,500	\$724,500
16	Capital Bank	2	\$2,919,575	\$1,459,788
17	Pacific Enterprise Bank	2	\$1,834,000	\$917,000
18	Premier Service Bank	2	\$1,792,722	\$896,361
19	Stellar Business Bank	2	\$1,098,800	\$549,400
20	City National Bank	2	\$960,000	\$480,000
21	Commerce Bank of Temecula Valley	2	\$820,432	\$410,216
22	Comerica Bank	1	\$4,726,000	\$4,726,000
23	Wilshire State Bank	1	\$3,717,321	\$3,717,321
24	Bay Commercial Bank	1	\$3,500,000	\$3,500,000
25	Mutual of Omaha Bank	1	\$2,214,657	\$2,214,657
26	Rabobank, National Association	1	\$1,837,500	\$1,837,500
27	Commerce National Bank	1	\$1,700,000	\$1,700,000
28	First-Citizens Bank & Trust Company	1	\$1,340,000	\$1,340,000
29	Premier Commercial Bank, National Association	1	\$1,240,000	\$1,240,000
30	South County Bank, National Association	1	\$1,212,500	\$1,212,500
31	Torrey Pines Bank	1	\$1,130,000	\$1,130,000
32	Sunrise Bank	1	\$859,900	\$859,900
33	TomatoBank, N.A.	1	\$810,000	\$810,000
34	Community Bank	1	\$690,000	\$690,000
35	Banco Popular North America	1	\$655,000	\$655,000
36	Manufacturers Bank	1	\$520,000	\$520,000
37	Farmers & Merchants Bank of Long Beach	1	\$490,000	\$490,000
38	Grandpoint Bank	1	\$486,720	\$486,720
39	Sunwest Bank	1	\$412,500	\$412,500
40	Premier Commercial Bancorp	1	\$405,000	\$405,000
41	HSBC Bank USA, National Association	1	\$400,000	\$400,000
42	Mission Oaks National Bank	1	\$291,381	\$291,381
43	American Continental Bank	1	\$244,000	\$244,000
44	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$240,000	\$240,000
45	Promerica Bank	1	\$179,256	\$179,256
46	Valley Business Bank	1	\$142,500	\$142,500
47	Zions Bancorporation	1	\$130,000	\$130,000
48	FirstBank	1	\$93,745	\$93,745

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	<i>TOTAL:</i>	<i>186</i>	<i>\$157,152,843</i>	<i>\$844,908</i>