

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 4/30/13**



TOP 3 LENDERS

#1 U.S. BANK, N.A. 84 \$22,241,800	#2 CDC SMALL BUSINESS FINANCE CORP. 83 \$68,572,000	#3 WELLS FARGO BANK, N.A. 83 \$32,025,400
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	84	\$22,241,800	\$264,783
2	CDC SMALL BUS. FINAN CORP	83	\$68,572,000	\$826,169
3	WELLS FARGO BANK NATL ASSOC	83	\$32,025,400	\$385,848
4	JPMORGAN CHASE BANK NATL ASSOC	82	\$8,505,600	\$103,727
5	WILSHIRE STATE BANK	22	\$15,233,000	\$692,409
6	PACIFIC W. CERT. DEVEL CORP	20	\$17,517,000	\$875,850
7	SOUTHLAND ECONOMIC DEVEL CORP	19	\$17,514,000	\$921,789
8	SECURITY BANK OF CALIFORNIA	19	\$8,265,200	\$435,011
9	MORTGAGE CAP. DEVEL CORP	18	\$15,148,000	\$841,556
10	COMMONWEALTH BUSINESS BANK	16	\$7,807,000	\$487,938
11	BANK OF THE WEST	15	\$12,474,200	\$831,613
12	HANA SMALL BUS. LENDING INC.	14	\$8,114,500	\$579,607
13	COMPASS BANK	14	\$1,411,000	\$100,786
14	PLAZA BANK	13	\$7,820,900	\$601,608
15	BBCN BANK	13	\$6,914,600	\$531,892
16	CAPITAL BANK	12	\$14,811,500	\$1,234,292
17	SEACOAST COMMERCE BANK	11	\$7,993,400	\$726,673
18	AMER PLUS BANK NATL ASSOC	11	\$7,393,000	\$672,091
19	CALIFORNIA STATEWIDE CERT. DEV	11	\$6,831,000	\$621,000
20	UNION BANK, N.A.	11	\$6,321,000	\$574,636
21	LIVE OAK BANKING COMPANY	10	\$8,800,000	\$880,000
22	OPEN BANK	9	\$9,355,000	\$1,039,444
23	FIRST CHOICE BANK	8	\$13,303,200	\$1,662,900
24	ENTERPRISE FUNDING CORPORATION	8	\$9,887,000	\$1,235,875
25	CELTIC BANK CORPORATION	8	\$8,675,200	\$1,084,400
26	PACIFIC CITY BANK	8	\$3,009,000	\$376,125
27	CITY NATIONAL BANK	8	\$2,140,000	\$267,500
28	EAST WEST BANK	7	\$6,587,000	\$941,000
29	AMPAC TRI-STATE CDC, INC.	7	\$6,487,000	\$926,714
30	CALIFORNIA BANK & TRUST	7	\$2,542,900	\$363,271
31	PACIFIC PREMIER BANK	7	\$2,086,500	\$298,071
32	CDC SMALL BUS. FINAN CORP.	7	\$1,247,500	\$178,214
33	PACIFIC ENTERPRISE BANK	6	\$6,170,000	\$1,028,333
34	COMMERCE NATIONAL BANK	6	\$5,329,400	\$888,233
35	SAEHAN BANK	6	\$4,887,000	\$814,500
36	SUPERIOR FINANCIAL GROUP, LLC	6	\$102,500	\$17,083
37	HANMI BANK	5	\$10,048,500	\$2,009,700
38	LOS ANGELES CNTY SMALL BUS. DE	5	\$4,463,000	\$892,600
39	BRIDGE BANK NATL ASSOC	5	\$3,663,500	\$732,700
40	COMMUNITY BANK	5	\$3,527,000	\$705,400
41	CALIFORNIA UNITED BANK	5	\$2,700,000	\$540,000
42	BANK OF AMERICA NATL ASSOC	5	\$668,000	\$133,600
43	SO CAL CDC	4	\$3,944,000	\$986,000
44	OPUS BANK	4	\$3,133,500	\$783,375
45	FIRST GENERAL BANK	4	\$1,917,000	\$479,250
46	THE BANCORP BANK	4	\$1,192,300	\$298,075
47	CREDIT UNION OF SOUTHERN CALIF	4	\$1,083,700	\$270,925

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CATHAY BANK	4	\$975,000	\$243,750
49	CALIFORNIA CU	4	\$719,000	\$179,750
50	UNITI BANK	3	\$5,142,500	\$1,714,167
51	EH NATIONAL BANK	3	\$2,620,000	\$873,333
52	AMERICAN SECURITY BANK	3	\$1,680,000	\$560,000
53	AMERICAN CONTINENTAL BANK	3	\$1,480,000	\$493,333
54	NEWTEK SMALL BUS. FINANCE INC.	3	\$1,422,000	\$474,000
55	CITIBANK, N.A.	3	\$569,700	\$189,900
56	BANK OF SOUTHERN CALIFORNIA NA	3	\$503,800	\$167,933
57	MISSION OAKS NATIONAL BANK	3	\$393,000	\$131,000
58	BORREGO SPRINGS BANK, N.A.	3	\$105,000	\$35,000
59	MISSION VALLEY BANK	2	\$4,400,000	\$2,200,000
60	SAN DIEGO PRIVATE BANK	2	\$2,676,000	\$1,338,000
61	GILMORE BANK	2	\$1,461,000	\$730,500
62	VIBRA BANK	2	\$1,402,000	\$701,000
63	CALIFORNIA BUSINESS BANK	2	\$938,000	\$469,000
64	VISION ONE CU	2	\$825,000	\$412,500
65	FIRST CALIFORNIA BANK	2	\$822,000	\$411,000
66	PROAMERICA BANK	2	\$725,000	\$362,500
67	PLUMAS BANK	2	\$583,900	\$291,950
68	COMMUNITY VALLEY BANK	2	\$325,000	\$162,500
69	COMMERCIAL BANK OF CALIFORNIA	2	\$215,000	\$107,500
70	ADVANTAGE CERT. DEVEL CORP	1	\$5,500,000	\$5,500,000
71	SUPERIOR CALIFORNIA ECONOMIC D	1	\$5,000,000	\$5,000,000
72	MEADOWS BANK	1	\$4,355,400	\$4,355,400
73	PINNACLE BANK	1	\$3,545,000	\$3,545,000
74	ALTAPACIFIC BANK	1	\$3,150,000	\$3,150,000
75	WEST TOWN SAVINGS BANK	1	\$2,800,000	\$2,800,000
76	FIRST COMMUNITY BANK	1	\$2,550,000	\$2,550,000
77	COMMERCE BK OF TEMECULA VALLEY	1	\$2,524,000	\$2,524,000
78	MANUFACTURERS BANK	1	\$1,800,000	\$1,800,000
79	GROW AMERICA FUND INC	1	\$1,760,000	\$1,760,000
80	CAPITALSOURCE BANK	1	\$1,740,000	\$1,740,000
81	FIRST MOUNTAIN BANK	1	\$1,700,000	\$1,700,000
82	UNITED PACIFIC BANK	1	\$1,584,000	\$1,584,000
83	GRANDPOINT BANK	1	\$1,312,000	\$1,312,000
84	PARTNERS BANK OF CALIFORNIA	1	\$1,203,000	\$1,203,000
85	KINECTA FCU	1	\$1,134,000	\$1,134,000
86	BAY AREA EMPLOYMENT DEVEL CO	1	\$742,000	\$742,000
87	AMERICANWEST BANK	1	\$700,000	\$700,000
88	GBC INTERNATIONAL BANK	1	\$500,000	\$500,000
89	CALIFORNIA COASTAL CERT. DEVEL	1	\$415,000	\$415,000
90	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
91	SUNWEST BANK	1	\$350,000	\$350,000
92	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
93	FIRST FINANCIAL BANK	1	\$350,000	\$350,000
94	TUSTIN COMMUNITY BANK	1	\$275,000	\$275,000
95	NAVY FCU	1	\$195,000	\$195,000
96	VALLEY ECONOMIC DEVEL CORP.	1	\$188,000	\$188,000
97	INTERNATL CITY BANK NATL ASSOC	1	\$120,000	\$120,000
98	ALASKA USA FCU	1	\$100,000	\$100,000
99	SHINHAN BANK AMERICA	1	\$100,000	\$100,000
100	PACIFIC MERCANTILE BANK	1	\$100,000	\$100,000
101	PACIFIC WESTERN BANK	1	\$100,000	\$100,000
102	BANCO POPULAR NORTH AMERICA	1	\$50,000	\$50,000
103	COMMERCEWEST BANK	1	\$50,000	\$50,000
	TOTALS:	830	\$496,555,600	\$598,260