

**SANTA ANA DISTRICT OFFICE  
FY 2013 504 THIRD PARTY LENDER RANKINGS  
AS OF 4/30/13**



**TOP 3 LENDERS**

**#1 BANK OF THE WEST**  
21  
\$27,594,302

**#2 BANK OF AMERICA, N.A.**  
17  
\$17,897,457

**#3 UNION BANK, N.A.**  
16  
\$11,411,470

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>Bank of the West</b>	21	\$27,594,302	\$1,314,014
2	<b>Bank of America, National Association</b>	17	\$17,897,457	\$1,052,792
3	<b>Union Bank, N.A.</b>	16	\$11,411,470	\$713,217
4	Wells Fargo Bank, National Association	13	\$15,785,307	\$1,214,254
5	JPMorgan Chase Bank, National Association	11	\$10,089,640	\$917,240
6	Zions First National Bank	9	\$7,359,849	\$817,761
7	OneWest Bank, FSB	8	\$5,187,744	\$648,468
8	Plaza Bank	7	\$6,554,625	\$936,375
9	Pacific Mercantile Bank	7	\$4,556,658	\$650,951
10	California Bank & Trust	7	\$3,204,080	\$457,726
11	Citibank, N.A.	4	\$3,831,295	\$957,824
12	United States Employment Development Center, L	3	\$21,500,000	\$7,166,667
13	Partners Bank of California	3	\$3,450,000	\$1,150,000
14	BBCN Bank	2	\$8,566,000	\$4,283,000
15	Community Bank	2	\$6,387,243	\$3,193,622
16	Farmers & Merchants Bank of Long Beach	2	\$6,375,816	\$3,187,908
17	City National Bank	2	\$6,106,588	\$3,053,294
18	Cathay Bank	2	\$4,390,000	\$2,195,000
19	Manufacturers Bank	2	\$4,000,000	\$2,000,000
20	Security Bank of California	2	\$3,642,500	\$1,821,250
21	American Business Bank	2	\$2,915,542	\$1,457,771
22	Opus Bank	2	\$2,324,300	\$1,162,150
23	Capital Bank	2	\$1,809,000	\$904,500
24	American Security Bank	2	\$1,622,190	\$811,095
25	US Employment Development Center	2	\$1,547,395	\$773,698
26	Pacific Enterprise Bank	2	\$1,134,995	\$567,498
27	California United Bank	2	\$947,951	\$473,976
28	Rabobank, National Association	2	\$505,000	\$252,500
29	AltaPacific Bank	1	\$5,612,900	\$5,612,900
30	Hanmi Bank	1	\$4,750,000	\$4,750,000
31	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
32	Sunwest Bank	1	\$1,250,000	\$1,250,000
33	Comerica Bank	1	\$1,169,470	\$1,169,470
34	Morgan Stanley Bank, National Association	1	\$1,005,000	\$1,005,000
35	Community West Bank, National Association	1	\$900,000	\$900,000
36	Golden State Bank	1	\$816,500	\$816,500
37	Commerce National Bank	1	\$814,000	\$814,000
38	Pacific Premier Bank	1	\$782,671	\$782,671
39	Metro United Bank	1	\$754,677	\$754,677
40	Commerce Bank of Temecula Valley	1	\$575,000	\$575,000
41	Pacific Valley Bank	1	\$505,000	\$505,000
42	GBC International Bank	1	\$474,300	\$474,300
43	HSBC Bank USA, National Association	1	\$437,500	\$437,500
44	Wilshire State Bank	1	\$425,000	\$425,000
45	East West Bank	1	\$300,000	\$300,000
46	First Republic Bank	1	\$287,500	\$287,500
47	Silvergate Bank	1	\$281,000	\$281,000
48	First-Citizens Bank & Trust Company	1	\$186,789	\$186,789

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Citizens Business Bank	1	\$115,000	\$115,000
	<b><i>TOTAL:</i></b>	<b><i>177</i></b>	<b><i>\$214,139,254</i></b>	<b><i>\$1,209,826</i></b>