

**SANTA ANA DISTRICT OFFICE  
FY 2014 LENDER RANKINGS  
AS OF 4/30/14**



**TOP 3 LENDERS**

<b>#1 U.S. BANK, N.A.</b> <b>121</b> <b>\$23,692,200</b>	<b>#2 WELLS FARGO BANK, N.A.</b> <b>94</b> <b>\$59,100,600</b>	<b>#3 JPMORGAN CHASE BANK, N.A.</b> <b>69</b> <b>\$7,971,600</b>
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<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. BANK NATIONAL ASSOCIATION</b>	<b>121</b>	<b>\$23,692,200</b>	<b>\$195,803</b>
<b>2</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>94</b>	<b>\$59,100,600</b>	<b>\$628,730</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>69</b>	<b>\$7,971,600</b>	<b>\$115,530</b>
4	CDC SMALL BUS. FINAN CORP	42	\$40,424,000	\$962,476
5	COMPASS BANK	22	\$1,820,600	\$82,755
6	EAST WEST BANK	21	\$21,261,500	\$1,012,452
7	WILSHIRE BANK	19	\$2,748,000	\$144,632
8	SOUTHLAND ECONOMIC DEVEL CORP	17	\$7,716,000	\$453,882
9	CALIFORNIA STATEWIDE CERT. DEV	16	\$13,360,000	\$835,000
10	BANK OF THE WEST	16	\$11,904,400	\$744,025
11	PLAZA BANK	15	\$13,121,000	\$874,733
12	UNION BANK, N.A.	15	\$6,089,900	\$405,993
13	CELTIC BANK CORPORATION	15	\$4,070,000	\$271,333
14	HANA SMALL BUS. LENDING INC.	14	\$12,030,000	\$859,286
15	PACIFIC ENTERPRISE BANK	12	\$15,510,000	\$1,292,500
16	PACIFIC CITY BANK	12	\$5,951,000	\$495,917
17	BBCN BANK	11	\$11,421,000	\$1,038,273
18	COMMERCEWEST BANK	11	\$2,993,000	\$272,091
19	PACIFIC W. CERT. DEVEL CORP	10	\$6,267,000	\$626,700
20	COMMONWEALTH BUSINESS BANK	9	\$6,427,000	\$714,111
21	CALIFORNIA UNITED BANK	9	\$5,031,700	\$559,078
22	CAPITAL BANK	9	\$4,452,000	\$494,667
23	ENTERPRISE FUNDING CORPORATION	8	\$9,849,000	\$1,231,125
24	LIVE OAK BANKING COMPANY	8	\$8,805,000	\$1,100,625
25	SECURITY BANK OF CALIFORNIA	8	\$8,683,300	\$1,085,413
26	LOS ANGELES CNTY SMALL BUS. DE	7	\$12,509,000	\$1,787,000
27	FIRST CHOICE BANK	7	\$11,212,500	\$1,601,786
28	AMPAC TRI-STATE CDC, INC.	7	\$8,106,000	\$1,158,000
29	UMPQUA BANK	7	\$5,955,900	\$850,843
30	SEACOAST COMMERCE BANK	7	\$4,302,700	\$614,671
31	PACIFIC WESTERN BANK	7	\$1,347,400	\$192,486
32	CDC SMALL BUS. FINAN CORP.	7	\$999,500	\$142,786
33	SO CAL CDC	6	\$8,368,000	\$1,394,667
34	FIRST GENERAL BANK	6	\$8,192,000	\$1,365,333
35	MORTGAGE CAP. DEVEL CORP	6	\$7,094,000	\$1,182,333
36	COMMUNITY BANK	6	\$4,201,000	\$700,167
37	LANDMARK CERT. DEVEL CORP	6	\$3,992,000	\$665,333
38	GBC INTERNATIONAL BANK	6	\$3,900,000	\$650,000
39	CITY NATIONAL BANK	6	\$2,050,000	\$341,667
40	OPEN BANK	5	\$4,764,000	\$952,800
41	BRIDGE BANK NATL ASSOC	5	\$4,164,300	\$832,860
42	COMMUNITY VALLEY BANK	5	\$3,075,000	\$615,000
43	FIRST MOUNTAIN BANK	5	\$2,944,100	\$588,820
44	HANMI BANK	5	\$2,302,000	\$460,400
45	CALIFORNIA BANK & TRUST	5	\$1,125,000	\$225,000
46	UNITI BANK	4	\$6,750,000	\$1,687,500
47	CITIBANK, N.A.	4	\$3,400,000	\$850,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	UNITED LABOR BANK A FED. SAVIN	4	\$2,585,000	\$646,250
49	THE BANCORP BANK	4	\$1,233,700	\$308,425
50	AMERICANWEST BANK	4	\$765,000	\$191,250
51	CATHAY BANK	4	\$520,000	\$130,000
52	COMMERCIAL BANK OF CALIFORNIA	3	\$5,610,000	\$1,870,000
53	ROYAL BUSINESS BANK	3	\$4,755,000	\$1,585,000
54	AMER PLUS BANK NATL ASSOC	3	\$3,610,000	\$1,203,333
55	COMMERCE BK OF TEMECULA VALLEY	3	\$2,800,000	\$933,333
56	RABOBANK, NATIONAL ASSOCIATION	3	\$1,984,600	\$661,533
57	AMERICAN CONTINENTAL BANK	3	\$1,882,000	\$627,333
58	PACIFIC MERCANTILE BANK	3	\$1,550,000	\$516,667
59	BANK OF SOUTHERN CALIFORNIA NA	3	\$824,000	\$274,667
60	VALLEY ECONOMIC DEVEL CORP.	3	\$370,000	\$123,333
61	SUPERIOR FINANCIAL GROUP, LLC	3	\$140,000	\$46,667
62	GOLDEN PACIFIC BANK NATL ASSOC	3	\$70,000	\$23,333
63	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
64	WOORI AMERICA BANK	2	\$2,100,000	\$1,050,000
65	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
66	GROW AMERICA FUND INC	2	\$1,960,000	\$980,000
67	COMERICA BANK	2	\$1,950,000	\$975,000
68	SUNWEST BANK	2	\$1,716,000	\$858,000
69	OPUS BANK	2	\$1,487,200	\$743,600
70	STERLING SAVINGS BK D.B.A ARGE	2	\$1,124,000	\$562,000
71	INDEPENDENCE BANK	2	\$912,500	\$456,250
72	EVERTRUST BANK	2	\$761,000	\$380,500
73	MISSION OAKS NATIONAL BANK	2	\$500,000	\$250,000
74	GOLDEN STATE BANK	2	\$400,000	\$200,000
75	SPIRIT OF TEXAS BANK, SSB	2	\$387,000	\$193,500
76	PACIFIC PREMIER BANK	2	\$56,000	\$28,000
77	STATE BK OF INDIA (CALIFORNIA)	1	\$2,635,000	\$2,635,000
78	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
79	T BANK, NATIONAL ASSOCIATION	1	\$1,397,000	\$1,397,000
80	PLUMAS BANK	1	\$1,000,000	\$1,000,000
81	EH NATIONAL BANK	1	\$858,000	\$858,000
82	FRIENDLY HILLS BANK	1	\$839,900	\$839,900
83	UNITED PACIFIC BANK	1	\$775,000	\$775,000
84	KINECTA FCU	1	\$643,000	\$643,000
85	SAN DIEGO PRIVATE BANK	1	\$573,000	\$573,000
86	TECHNOLOGY CU	1	\$560,000	\$560,000
87	ADVANTAGE CERT. DEVEL CORP	1	\$516,000	\$516,000
88	TOMATOBANK, N.A.	1	\$500,000	\$500,000
89	BRANCH BK. & TR CO	1	\$500,000	\$500,000
90	PACIFIC COMMERCE BANK	1	\$448,000	\$448,000
91	VISION ONE CU	1	\$412,000	\$412,000
92	VIBRA BANK	1	\$385,000	\$385,000
93	HERITAGE OAKS BANK	1	\$375,000	\$375,000
94	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
95	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000
96	PREMIER BUSINESS BANK	1	\$250,000	\$250,000
97	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
98	MISSION VALLEY BANK	1	\$240,000	\$240,000
99	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
100	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
101	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<b>TOTALS:</b>	<b>834</b>	<b>\$483,852,800</b>	<b>\$580,159</b>