

**SANTA ANA DISTRICT OFFICE
FY 2012 LENDER RANKINGS
AS OF 4/30/12**

U.S. Small Business Administration



TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, N.A.
102
\$10,102,000

**#2 CDC SMALL BUSINESS FINANCE
CORP.**
91
\$73,882,000

#3 WELLS FARGO BANK, N.A.
80
\$29,266,700

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMORGAN CHASE BANK NATL ASSOC	102	\$10,102,000	\$99,039
2	CDC SMALL BUS. FINAN CORP	91	\$73,882,000	\$811,890
3	WELLS FARGO BANK NATL ASSOC	80	\$29,266,700	\$365,834
4	U.S. BANK NATIONAL ASSOCIATION	48	\$20,677,800	\$430,788
5	EDF RESOURCE CAPITAL, INC.	27	\$20,076,000	\$743,556
6	CALIFORNIA BANK & TRUST	22	\$4,022,900	\$182,859
7	COMPASS BANK	19	\$8,229,800	\$433,147
8	SOUTHLAND ECONOMIC DEVEL CORP	16	\$7,311,000	\$456,938
9	CAPITAL BANK	15	\$9,102,100	\$606,807
10	WILSHIRE STATE BANK	14	\$5,030,000	\$359,286
11	ENTERPRISE FUNDING CORPORATION	13	\$18,263,000	\$1,404,846
12	BBCN BANK	13	\$10,585,000	\$814,231
13	SEACOAST COMMERCE BANK	13	\$10,505,200	\$808,092
14	COMMONWEALTH BUSINESS BANK	13	\$7,673,000	\$590,231
15	EAST WEST BANK	11	\$5,345,200	\$485,927
16	HANA SMALL BUS. LENDING INC.	11	\$4,966,300	\$451,482
17	COMMERCEWEST BANK, N.A.	11	\$1,922,000	\$174,727
18	CELTIC BANK CORPORATION	10	\$18,485,000	\$1,848,500
19	PACIFIC CITY BANK	10	\$6,978,300	\$697,830
20	PACIFIC ENTERPRISE BANK	9	\$5,401,600	\$600,178
21	OPUS BANK	9	\$4,760,900	\$528,989
22	CITIBANK, N.A.	9	\$3,819,000	\$424,333
23	OPEN BANK	8	\$11,484,500	\$1,435,563
24	LIVE OAK BANKING COMPANY	8	\$9,161,000	\$1,145,125
25	PLAZA BANK	8	\$5,687,700	\$710,963
26	AMPAC TRI-STATE CDC, INC.	8	\$4,703,000	\$587,875
27	BORREGO SPRINGS BANK, N.A.	8	\$881,500	\$110,188
28	MORTGAGE CAP. DEVEL CORP	7	\$6,305,000	\$900,714
29	COMMUNITY BANK	7	\$5,016,000	\$716,571
30	PREMIER COMM. BANK NATL ASSOC	7	\$4,110,900	\$587,271
31	COMMERCE NATIONAL BANK	6	\$4,550,500	\$758,417
32	CITY NATIONAL BANK	6	\$3,425,000	\$570,833
33	HANMI BANK	5	\$15,474,000	\$3,094,800
34	FIRST GENERAL BANK	5	\$3,195,000	\$639,000
35	AMERICAN CONTINENTAL BANK	5	\$1,718,000	\$343,600
36	SOUTH CNTY BANK NATL ASSOC	4	\$5,058,300	\$1,264,575
37	AMER PLUS BANK NATL ASSOC	4	\$3,896,000	\$974,000
38	BANK OF THE WEST	4	\$3,309,900	\$827,475
39	SO CAL CDC	4	\$2,817,000	\$704,250
40	SECURITY BANK OF CALIFORNIA	4	\$1,430,000	\$357,500
41	BANK OF AMERICA NATL ASSOC	4	\$1,373,600	\$343,400
42	THE BANCORP BANK	4	\$949,500	\$237,375
43	CALIFORNIA CU	4	\$166,000	\$41,500
44	CALIFORNIA STATEWIDE CERT. DEV	3	\$3,110,000	\$1,036,667
45	PROAMERICA BANK	3	\$2,567,500	\$855,833
46	SMALL BUSINESS CAPITAL, LLC	3	\$2,403,000	\$801,000
47	BRIDGE BANK NATL ASSOC	3	\$611,500	\$203,833

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CDC SMALL BUS. FINAN CORP.	3	\$555,000	\$185,000
49	SECURITY STATE BANK	3	\$500,000	\$166,667
50	SUPERIOR FINANCIAL GROUP, LLC	3	\$30,000	\$10,000
51	NEWTEK SMALL BUS. FINANCE INC.	2	\$4,880,000	\$2,440,000
52	MEADOWS BANK	2	\$2,797,600	\$1,398,800
53	GATEWAY BUSINESS BANK	2	\$1,167,200	\$583,600
54	SUNWEST BANK	2	\$988,000	\$494,000
55	COMMUNITY VALLEY BANK	2	\$550,000	\$275,000
56	GROW AMERICA FUND INC	2	\$525,000	\$262,500
57	PACIFIC ALLIANCE BANK	2	\$482,000	\$241,000
58	PLUMAS BANK	2	\$427,600	\$213,800
59	UNION BANK, N.A.	2	\$310,000	\$155,000
60	COMMERCE BK OF TEMECULA VALLEY	2	\$229,400	\$114,700
61	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
62	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
63	TOMATOBANK, N.A.	1	\$1,212,000	\$1,212,000
64	DELTA BANK NATL ASSOC	1	\$985,600	\$985,600
65	MUTUAL OF OMAHA BANK	1	\$937,200	\$937,200
66	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
67	UPS CAPITAL BUSINESS CREDIT	1	\$750,000	\$750,000
68	INLAND COMMUN BANK NATL ASSOC	1	\$725,000	\$725,000
69	MISSION VALLEY BANK	1	\$650,000	\$650,000
70	FIRST CALIFORNIA BANK	1	\$640,000	\$640,000
71	AMERICAN SECURITY BANK	1	\$630,000	\$630,000
72	ONEWEST BANK, FSB	1	\$620,000	\$620,000
73	LOS ANGELES CNTY SMALL BUS. DE	1	\$557,000	\$557,000
74	BAY AREA EMPLOYMENT DEVEL CO	1	\$516,000	\$516,000
75	US METRO BANK	1	\$510,000	\$510,000
76	BEACH BUSINESS BANK	1	\$500,000	\$500,000
77	UNITED CENTRAL BANK	1	\$395,000	\$395,000
78	NATIONAL BANK OF CALIFORNIA	1	\$250,000	\$250,000
79	PACIFIC MERCANTILE BANK	1	\$250,000	\$250,000
80	COMMERCIAL BANK OF CALIFORNIA	1	\$250,000	\$250,000
81	SAEHAN BANK	1	\$250,000	\$250,000
82	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
83	FIRST MOUNTAIN BANK	1	\$205,000	\$205,000
84	TWIN CITY BANK	1	\$200,000	\$200,000
85	SHINHAN BANK AMERICA	1	\$170,000	\$170,000
86	BANK OF SOUTHERN CALIFORNIA NA	1	\$157,500	\$157,500
87	VALLEY ECONOMIC DEVEL CORP.	1	\$150,000	\$150,000
88	GRANDPOINT BANK	1	\$150,000	\$150,000
89	CHINATRUST BANK USA	1	\$125,000	\$125,000
90	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
91	MISSION OAKS NATIONAL BANK	1	\$100,000	\$100,000
92	NAVY FCU	1	\$75,000	\$75,000
93	FOUNDATION BANK	1	\$37,500	\$37,500
94	PACIFIC PREMIER BANK	1	\$24,600	\$24,600
	TOTALS:	761	\$420,687,200	\$552,808