

**SANTA ANA DISTRICT OFFICE  
FY 2011 504 THIRD PARTY LENDER RANKINGS  
AS OF 8/31/11**



**TOP 3 LENDERS**

**#1 ZIONS FIRST NATIONAL BANK**  
47  
\$33,702,139

**#2 JPMORGAN CHASE BANK, N.A.**  
36  
\$30,954,560

**#3 BANK OF AMERICA, N.A.**  
29  
\$19,078,597

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	Zions First National Bank	47	\$33,702,139	\$717,067
2	JPMorgan Chase Bank, National Association	36	\$30,954,560	\$859,849
3	Bank of America, National Association	29	\$19,078,597	\$657,883
4	Wells Fargo Bank, National Association	21	\$17,822,785	\$848,704
5	California Bank & Trust	17	\$8,606,217	\$506,248
6	Bank of the West	15	\$16,596,846	\$1,106,456
7	Union Bank, N.A.	10	\$7,291,376	\$729,138
8	IronStone Bank, A Division of	9	\$5,826,404	\$647,378
9	Citizens Business Bank	7	\$8,173,063	\$1,167,580
10	Pacific Enterprise Bank	7	\$4,102,307	\$586,044
11	Plaza Bank	5	\$5,092,815	\$1,018,563
12	Security Bank of California	5	\$3,559,613	\$711,923
13	Fullerton Community Bank, FSB	5	\$2,600,571	\$520,114
14	East West Bank	4	\$7,916,500	\$1,979,125
15	City National Bank	4	\$3,558,474	\$889,619
16	First-Citizens Bank & Trust Company	4	\$3,438,379	\$859,595
17	Citibank, N.A.	4	\$3,057,500	\$764,375
18	Pacific Premier Bank	4	\$1,002,310	\$250,578
19	Premier Commercial Bank, National Association	3	\$8,390,000	\$2,796,667
20	Desert Commercial Bank	3	\$5,653,635	\$1,884,545
21	Partners Bank of California	3	\$3,828,250	\$1,276,083
22	Community Bank	3	\$3,489,000	\$1,163,000
23	FirstBank	2	\$4,022,735	\$2,011,368
24	Manufacturers Bank	2	\$3,977,600	\$1,988,800
25	Capital Bank	2	\$2,919,575	\$1,459,788
26	Premier Service Bank	2	\$1,792,722	\$896,361
27	First Bank	2	\$1,695,000	\$847,500
28	South County Bank, National Association	2	\$1,339,127	\$669,564
29	Banco Popular North America	2	\$1,285,000	\$642,500
30	United Midwest Savings Bank	2	\$1,136,005	\$568,003
31	Stellar Business Bank	2	\$1,098,800	\$549,400
32	Farmers & Merchants Bank of Long Beach	2	\$1,032,863	\$516,432
33	Commerce Bank of Temecula Valley	2	\$820,432	\$410,216
34	U.S. Bank National Association	2	\$758,900	\$379,450
35	Nara Bank	1	\$4,000,000	\$4,000,000
36	Wilshire State Bank	1	\$3,717,321	\$3,717,321
37	Bay Commercial Bank	1	\$3,500,000	\$3,500,000
38	Mutual of Omaha Bank	1	\$2,214,657	\$2,214,657
39	Rabobank, National Association	1	\$1,837,500	\$1,837,500
40	Commerce National Bank	1	\$1,700,000	\$1,700,000
41	Fifth Third Bank	1	\$1,597,500	\$1,597,500
42	First General Bank	1	\$1,350,000	\$1,350,000
43	Torrey Pines Bank	1	\$1,300,000	\$1,300,000
44	American Plus Bank, National Association	1	\$1,246,745	\$1,246,745
45	Sunrise Bank	1	\$859,900	\$859,900
46	TomatoBank, N.A.	1	\$810,000	\$810,000
47	The Bank of Santa Barbara	1	\$759,929	\$759,929
48	Inland Community Bank, National Association	1	\$596,688	\$596,688

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Mission Oaks National Bank	1	\$533,412	\$533,412
50	Grandpoint Bank	1	\$486,720	\$486,720
51	Sunwest Bank	1	\$412,500	\$412,500
52	Premier Commercial Bancorp	1	\$405,000	\$405,000
53	HSBC Bank USA, National Association	1	\$400,000	\$400,000
54	1st Bank	1	\$357,380	\$357,380
55	Comerica Bank	1	\$266,000	\$266,000
56	American Continental Bank	1	\$244,000	\$244,000
57	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$240,000	\$240,000
58	West Valley National Bank	1	\$201,936	\$201,936
59	Promerica Bank	1	\$179,256	\$179,256
60	Valley Business Bank	1	\$142,500	\$142,500
	<b><i>TOTAL:</i></b>	<b><i>295</i></b>	<b><i>\$254,979,044</i></b>	<b><i>\$864,336</i></b>