

**SANTA ANA DISTRICT OFFICE  
FY 2013 504 THIRD PARTY LENDER RANKINGS  
AS OF 8/31/13**



**TOP 3 LENDERS**

**#1 BANK OF THE WEST**  
28  
\$38,713,096

**#2 BANK OF AMERICA, N.A.**  
27  
\$27,043,197

**#3 UNION BANK, N.A.**  
27  
\$20,948,048

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>Bank of the West</b>	28	\$38,713,096	\$1,382,611
2	<b>Bank of America, National Association</b>	27	\$27,043,197	\$1,001,600
3	<b>Union Bank, N.A.</b>	27	\$20,948,048	\$775,854
4	JPMorgan Chase Bank, National Association	22	\$16,171,221	\$735,056
5	Wells Fargo Bank, National Association	20	\$24,923,358	\$1,246,168
6	Pacific Mercantile Bank	17	\$23,283,822	\$1,369,637
7	Zions First National Bank	14	\$10,965,838	\$783,274
8	OneWest Bank, FSB	11	\$9,518,244	\$865,295
9	California Bank & Trust	10	\$9,905,580	\$990,558
10	United States Employment Development Center, L	7	\$24,636,657	\$3,519,522
11	Plaza Bank	7	\$5,740,700	\$820,100
12	City National Bank	6	\$9,382,329	\$1,563,722
13	Farmers & Merchants Bank of Long Beach	5	\$8,380,816	\$1,676,163
14	Citibank, N.A.	5	\$4,441,295	\$888,259
15	Pacific Enterprise Bank	5	\$2,395,495	\$479,099
16	BBCN Bank	4	\$14,741,000	\$3,685,250
17	Community Bank	4	\$9,665,504	\$2,416,376
18	Security Bank of California	4	\$4,480,500	\$1,120,125
19	Capital Bank	4	\$2,805,000	\$701,250
20	Cathay Bank	3	\$5,750,000	\$1,916,667
21	California United Bank	3	\$4,859,451	\$1,619,817
22	Partners Bank of California	3	\$3,450,000	\$1,150,000
23	Commerce National Bank	3	\$1,771,500	\$590,500
24	First Choice Bank	2	\$19,270,000	\$9,635,000
25	East West Bank	2	\$4,678,500	\$2,339,250
26	Manufacturers Bank	2	\$4,000,000	\$2,000,000
27	American Business Bank	2	\$2,915,542	\$1,457,771
28	Opus Bank	2	\$2,324,300	\$1,162,150
29	American Security Bank	2	\$1,622,190	\$811,095
30	Citizens Business Bank	2	\$1,015,000	\$507,500
31	Commerce Bank of Temecula Valley	2	\$980,000	\$490,000
32	Rabobank, National Association	2	\$505,000	\$252,500
33	First-Citizens Bank & Trust Company	2	\$394,239	\$197,120
34	AltaPacific Bank	1	\$5,612,900	\$5,612,900
35	Hanmi Bank	1	\$4,750,000	\$4,750,000
36	Saehan Bank	1	\$3,900,000	\$3,900,000
37	Union Bank	1	\$2,750,000	\$2,750,000
38	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
39	U.S. Bank National Association	1	\$1,335,000	\$1,335,000
40	Sunwest Bank	1	\$1,250,000	\$1,250,000
41	Comerica Bank	1	\$1,169,470	\$1,169,470
42	Pacific Western Bank	1	\$1,118,500	\$1,118,500
43	North Community Bank	1	\$1,066,800	\$1,066,800
44	Morgan Stanley Bank, National Association	1	\$1,005,000	\$1,005,000
45	Community West Bank, National Association	1	\$900,000	\$900,000
46	Commercial Bank of California	1	\$900,000	\$900,000
47	Golden State Bank	1	\$816,500	\$816,500
48	Pacific Premier Bank	1	\$782,671	\$782,671

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Metro United Bank	1	\$754,677	\$754,677
50	ProAmerica Bank	1	\$675,000	\$675,000
51	Pacific Valley Bank	1	\$505,000	\$505,000
52	GBC International Bank	1	\$474,300	\$474,300
53	Spectrum Financial Corporation	1	\$458,750	\$458,750
54	HSBC Bank USA, National Association	1	\$437,500	\$437,500
55	Wilshire State Bank	1	\$425,000	\$425,000
56	Orange County's CU	1	\$362,500	\$362,500
57	AmericanWest Bank	1	\$305,000	\$305,000
58	First National Bank of Southern California	1	\$292,000	\$292,000
59	First Republic Bank	1	\$287,500	\$287,500
60	Alaska USA FCU	1	\$281,260	\$281,260
61	Silvergate Bank	1	\$281,000	\$281,000
62	First Mountain Bank	1	\$132,023	\$132,023
	<b><i>TOTAL:</i></b>	<b>288</b>	<b>\$356,705,773</b>	<b>\$1,238,562</b>