

Table 3A Expanded. Small Business Lending Institutions in Delaware Using Call Report Data, June 2007

Name of Lending Institution	City	Small Business Lending (<\$1M)					Micro Business Lending (<\$100k)				
		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL\$ (1000) (4)	LSBL# (5)	Institution Asset Size (6)	Total Rank (7)	SSBL\$ (1000) (8)	SSBL# (9)	CRD/TA (10)
FIA Card SVC NA	Wilmington	87.5	0.068	0.819	8,968,173	2,510,017	>\$10B	97.5	7,958,725	2,503,160	0.483
Discover Bk	Greenwood	82.5	0.006	1	161,083	64,550	>\$10B	87.5	161,083	64,550	0.744
Chase Bk USA NA	Newark	82.5	0.053	0.814	3,921,611	1,296,567	>\$10B	100.0	3,843,284	1,295,407	0.61
Mercantile Peninsula Bk	Selbyville	80.0	0.185	0.496	348,397	3,479	\$1B-\$10B	80.0	46,881	2,216	0
Bank of Delmarva	Seaford	77.5	0.229	0.617	75,964	658	\$100M-500M	85.0	13,166	427	0.001
Delaware NB	Georgetown	77.5	0.168	0.736	74,221	662	\$100M-500M	72.5	7,705	385	0.005
Wilmington Savings Fund Society	Wilmington	77.5	0.136	0.402	411,102	1,767	\$1B-\$10B	77.5	45,510	815	0.004
Community Bk DE	Lewes	75.0	0.282	1	10,158	46	<\$100M	55.0	498	15	0
Felton Bk	Felton	75.0	0.279	0.793	26,313	228	<\$100M	75.0	3,481	136	0.001
First NB of Wyoming	Wyoming	72.5	0.233	0.546	68,024	560	\$100M-500M	75.0	8,568	315	0.002
PNC Bk DE	Wilmington	70.0	0.058	0.376	172,485	10,849	\$1B-\$10B	87.5	68,277	10,447	0.066
County Bk	Rehoboth Beach	67.5	0.181	0.587	60,407	352	\$100M-500M	67.5	6,409	199	0.001
Wilmington TC	Wilmington	67.5	0.071	0.218	700,932	6,901	\$1B-\$10B	70.0	65,872	4,240	0.005
Citizens Bk	Wilmington	65.0	0.068	0.358	108,019	1,058	\$1B-\$10B	77.5	23,095	708	0
Midcoast Comm Bk	Wilmington	62.5	0.218	0.591	11,230	33	<\$100M	42.5	199	6	0
Christiana B&TC	Greenville	62.5	0.131	0.516	24,286	126	\$100M-500M	57.5	1,329	44	0
Artisans Bk	Wilmington	62.5	0.129	0.327	76,726	406	\$500M-\$1B	55.0	3,586	133	0
HSBC Bk USA NA	Wilmington	62.5	0.009	0.078	1,415,756	47,022	>\$10B	70.0	487,217	43,399	0.105
Delaware Sterling B&TC	Christiana	60.0	0.074	0.612	3,672	29	<\$100M	60.0	568	18	0
Bancorp Bk	Wilmington	60.0	0.089	0.249	130,528	403	\$1B-\$10B	45.0	2,915	68	0
Lehman Brothers Bank FSB	Wilmington	60.0	0.009	0.037	179,971	2,567	>\$10B	62.5	18,077	1,399	0
Wachovia Bk of DE NA	Wilmington	57.5	0.028	0.331	84,615	519	\$1B-\$10B	55.0	6,087	168	0
Applied Card Bk	Wilmington	55.0	0.001	1	251	8	\$100M-500M	55.0	141	7	0
First Bank of DE	Brandywine Hundre	50.0	0.078	0.295	10,804	46	\$100M-500M	42.5	370	11	0.005
Citicorp Trust Bank FSB	Wilmington	45.0	0	1	68	43	>\$10B	52.5	68	43	0.228
Barclays Bk DE	Wilmington	17.5	0	0	-	-	\$1B-\$10B	17.5	-	-	0.859
ING Bank FSB	Wilmington	17.5	0	0	-	-	>\$10B	17.5	-	-	0
Deutsche Bk TR Co DE	Wilmington	10.0	0	0	-	-	\$500M-\$1B	10.0	-	-	0
AIG Federal Savings Bank	Wilmington	10.0	0	0	-	-	\$1B-\$10B	17.5	-	-	0
LaSalle Nat Tr DE	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
INA trust FSB	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
New York Private Bank & Trust	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
Bank of Amer TR Co of DE NA	Greenville	NR	0	-	-	-	<\$100M	NR	-	-	0
Bessemer TR Co of DE NA	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
Mellon TR of Delaware Na	Greenville	NR	0	-	-	-	<\$100M	NR	-	-	0
Morgan Stanley TR NA	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
Bank of New Castle	New Castle	NR	0	-	-	-	<\$100M	NR	-	-	0
Citigroup TR DE NA	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
Advanta Bk	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
HSBC TC DE NA	Wilmington	NR	0	-	-	-	<\$100M	NR	-	-	0
Delaware TR Co NA	Wilmington	NR	0	-	-	-	\$100M-500M	NR	-	-	0
Bank of NY DE	Newark	NR	0	-	-	-	\$500M-\$1B	NR	-	-	0

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U S Bk TR NA	Wilmington	NR	0	.	-	-	\$500M-\$1B	NR	-	-	0

Note: NR = not ranked

Source: U.S. Small Business Administration, Office of Advocacy, from Call Reports collected by the Federal Reserve Board.

Table 3B Expanded. Small Business Lending Institutions in Delaware Using Call Report Data, June 2007

Name of Lending Institution	City	Micro Business Lending (<\$100k)					Small Business Lending (<\$1M)				
		Total Rank (1)	SSBL/TA (2)	SSBL/TBL (3)	SSBL\$(1,000) (4)	SSBL# (5)	Institution Asset Size (6)	Total Rank (7)	LSBL\$(1,000) (8)	LSBL# (9)	CRD/TA (10)
Chase Bk USA NA	Newark	100.0	0.052	0.798	3,843,284	1,295,407	>\$10B	82.5	3,921,611	1,296,567	0.61
FIA Card SVC NA	Wilmington	97.5	0.06	0.727	7,958,725	2,503,160	>\$10B	87.5	8,968,173	2,510,017	0.483
PNC Bk DE	Wilmington	87.5	0.023	0.149	68,277	10,447	\$1B-\$10B	70.0	172,485	10,849	0.066
Discover Bk	Greenwood	87.5	0.006	1	161,083	64,550	>\$10B	82.5	161,083	64,550	0.744
Bank of Delmarva	Seaford	85.0	0.04	0.107	13,166	427	\$100M-500M	77.5	75,964	658	0.001
Mercantile Peninsula Bk	Selbyville	80.0	0.025	0.067	46,881	2,216	\$1B-\$10B	80.0	348,397	3,479	0
Citizens Bk	Wilmington	77.5	0.015	0.077	23,095	708	\$1B-\$10B	65.0	108,019	1,058	0
Wilmington Savings Fund Society	Wilmington	77.5	0.015	0.045	45,510	815	\$1B-\$10B	77.5	411,102	1,767	0.004
Felton Bk	Felton	75.0	0.037	0.105	3,481	136	<\$100M	75.0	26,313	228	0.001
First NB of Wyoming	Wyoming	75.0	0.029	0.069	8,568	315	\$100M-500M	72.5	68,024	560	0.002
Delaware NB	Georgetown	72.5	0.017	0.076	7,705	385	\$100M-500M	77.5	74,221	662	0.005
Wilmington TC	Wilmington	70.0	0.007	0.02	65,872	4,240	\$1B-\$10B	67.5	700,932	6,901	0.005
HSBC Bk USA NA	Wilmington	70.0	0.003	0.027	487,217	43,399	>\$10B	62.5	1,415,756	47,022	0.105
County Bk	Rehoboth Beach	67.5	0.019	0.062	6,409	199	\$100M-500M	67.5	60,407	352	0.001
Lehman Brothers Bank FSB	Wilmington	62.5	0.001	0.004	18,077	1,399	>\$10B	60.0	179,971	2,567	0
Delaware Sterling B&TC	Christiana	60.0	0.011	0.095	568	18	<\$100M	60.0	3,672	29	0
Christiana B&TC	Greenville	57.5	0.007	0.028	1,329	44	\$100M-500M	62.5	24,286	126	0
Community Bk DE	Lewes	55.0	0.014	0.049	498	15	<\$100M	75.0	10,158	46	0
Applied Card Bk	Wilmington	55.0	0.001	0.562	141	7	\$100M-500M	55.0	251	8	0
Artisans Bk	Wilmington	55.0	0.006	0.015	3,586	133	\$500M-\$1B	62.5	76,726	406	0
Wachovia Bk of DE NA	Wilmington	55.0	0.002	0.024	6,087	168	\$1B-\$10B	57.5	84,615	519	0
Citicorp Trust Bank FSB	Wilmington	52.5	0	1	68	43	>\$10B	45.0	68	43	0.228
Bancorp Bk	Wilmington	45.0	0.002	0.006	2,915	68	\$1B-\$10B	60.0	130,528	403	0
Midcoast Comm Bk	Wilmington	42.5	0.004	0.01	199	6	<\$100M	62.5	11,230	33	0
First Bank of DE	Brandywine Hund	42.5	0.003	0.01	370	11	\$100M-500M	50.0	10,804	46	0.005
AlG Federal Savings Bank	Wilmington	17.5	0	0	-	-	\$1B-\$10B	10.0	-	-	0
Barclays Bk DE	Wilmington	17.5	0	0	-	-	\$1B-\$10B	17.5	-	-	0.859
ING Bank FSB	Wilmington	17.5	0	0	-	-	>\$10B	17.5	-	-	0
Deutsche Bk TR Co DE	Wilmington	10.0	0	0	-	-	\$500M-\$1B	10.0	-	-	0
Lasalle Nat Tr DE	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
INA trust FSB	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
New York Private Bank & Trust	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
Bank of Amer TR Co of DE NA	Greenville	NR	0	.	-	-	<\$100M	NR	-	-	0
Bessemer TR Co of DE NA	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
Mellon TR of Delaware Na	Greenville	NR	0	.	-	-	<\$100M	NR	-	-	0
Morgan Stanley TR NA	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
Bank of New Castle	New Castle	NR	0	.	-	-	<\$100M	NR	-	-	0
Citigroup TR DE NA	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
Advanta Bk	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0
HSBC TC DE NA	Wilmington	NR	0	.	-	-	<\$100M	NR	-	-	0

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Delaware TR Co NA	Wilmington	NR	0 .		-	-	\$100M-500M	NR	-	-	0
Bank of NY DE	Newark	NR	0 .		-	-	\$500M-\$1B	NR	-	-	0
U S Bk TR NA	Wilmington	NR	0 .		-	-	\$500M-\$1B	NR	-	-	0

Note: NR = not ranked

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