

Table 3A Expanded. Small Business Lending Institutions in Delaware Using Call Report Data, June 2008

Name of Lending Institution	City	Small Business Lending (<\$1M)					Micro Business Lending (<\$100k)				
		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL\$ (4)	LSBL# (5)	Institution Asset Size (6)	Total Rank (7)	SSBL\$ (1,000) (8)	SSBL# (9)	CRD/TA (10)
FIA Card SVC NA	Wilmington	85.0	0.083	0.984	12,480,000	3,430,427	>\$10B	97.5	#####	#####	0.475
Chase Bk USA NA	Newark	80.0	0.076	0.837	5,636,571	1,799,137	>\$10B	97.5	5,556,212	#####	0.549
Wilmington Savings Fund Socie	Wilmington	77.5	0.135	0.36	430,973	1,854	\$1B-\$10B	77.5	48,067	864	0
Discover Bk	Greenwood	72.5	0.014	1	415,942	131,041	>\$10B	82.5	415,942	131,041	0.632
Bank of Delmarva	Seaford	70.0	0.236	0.604	83,527	664	\$100M-500M	77.5	12,243	410	0.001
Delaware NB	Georgetown	67.5	0.179	0.712	82,895	711	\$100M-500M	65.0	8,854	407	0
Barclays Bk DE	Wilmington	67.5	0.014	1	107,219	24,406	\$1B-\$10B	80.0	106,109	24,403	0.868
Felton Bk	Felton	65.0	0.318	0.8	28,338	197	<\$100M	60.0	2,631	102	0.001
Lehman Brothers Bank FSB	Wilmington	62.5	0.028	0.128	305,100	2,318	>\$10B	65.0	18,900	998	0
Community Bk DE	Lewes	60.0	0.336	0.933	20,129	64	<\$100M	37.5	792	17	0
TD Bk NA	Wilmington	57.5	0.056	0.243	5,513,196	52,715	>\$10B	67.5	681,985	31,940	0.006
PNC Bk DE	Wilmington	55.0	0.08	0.355	256,172	11,438	\$1B-\$10B	75.0	77,297	10,740	0.062
First NB of Wyoming	Wyoming	55.0	0.208	0.477	63,769	482	\$100M-500M	65.0	6,991	260	0.002
Wilmington TC	Wilmington	50.0	0.067	0.195	712,817	7,112	>\$10B	52.5	68,199	4,433	0.005
Midcoast Comm Bk	Wilmington	50.0	0.237	0.496	20,833	62	<\$100M	22.5	605	11	0
HSBC Bk USA NA	Wilmington	47.5	0.008	0.054	1,283,353	50,556	>\$10B	57.5	496,294	47,366	0.102
Bancorp Bk	Wilmington	47.5	0.085	0.201	143,210	458	\$1B-\$10B	27.5	2,789	61	0
Artisans Bk	Wilmington	47.5	0.116	0.309	69,899	381	\$500M-\$1B	32.5	3,378	128	0
County Bk	Rehoboth Beach	45.0	0.091	0.335	30,234	265	\$100M-500M	57.5	5,120	189	0.001
Wachovia Bk of DE NA	Wilmington	42.5	0.021	0.299	82,750	489	\$1B-\$10B	37.5	5,783	155	0
First Bank of DE	Brandywine Hundre	42.5	0.119	0.494	14,823	54	\$100M-500M	17.5	396	16	0.016
Delaware Sterling B&TC	Christiana	42.5	0.223	0.792	7,182	41	<\$100M	47.5	521	18	0
Christiana B&TC	Greenville	42.5	0.109	0.448	25,893	124	\$100M-500M	35.0	1,354	41	0
Citicorp Trust Bank FSB	Wilmington	40.0	0	1	3	4	>\$10B	42.5	3	4	0.198
ING Bank FSB	Wilmington	17.5	0	0	-	-	>\$10B	17.5	-	-	0
Applied Card Bk	Wilmington	17.5	0.013	0.384	2,321	10	\$100M-500M	17.5	128	7	0.001
Deutsche Bk TC DE	Wilmington	10.0	0	0.003	150	1	\$500M-\$1B	10.0	-	-	0
AIG Federal Savings Bank	Wilmington	10.0	0	0	-	-	\$1B-\$10B	17.5	-	-	0
UBS TC NA	Wilmington	NR	.	.	.	.	\$100M-500M	-	.	.	0
U S Bk TR NA	Wilmington	NR	.	.	.	.	\$500M-\$1B	-	.	.	0
New York Private Bank & Trust	Wilmington	NR	0	.	-	-	<\$100M	-	-	-	0
Morgan Stanley TR NA	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0
Lasalle Nat TR DE	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0
HSBC TC DE NA	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0
Delaware TR Co NA	Wilmington	NR	.	.	.	.	\$100M-500M	-	.	.	0
Citigroup TR DE NA	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0
Bnym DE	Newark	NR	.	.	.	.	\$100M-500M	-	.	.	0
Bessemer TR Co of DE NA	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0

Table 3A Expanded. Small Business Lending Institutions in Delaware Using Call Report Data, June 2008

Name of Lending Institution	City	Small Business Lending (<\$1M)					Micro Business Lending (<\$100k)				
		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL\$ (4)	LSBL# (5)	Institution Asset Size (6)	Total Rank (7)	SSBL\$ (1,000) (8)	SSBL# (9)	CRD/TA (10)
Bank of New Castle	New Castle	NR	.	.	.	.	<\$100M	-	.	.	0
Advanta Bk	Wilmington	NR	.	.	.	.	<\$100M	-	.	.	0

Note: NR = not ranked

Source: U.S. Small Business Administration, office of Advocacy, from Call Reports collected by the Federal Reserve Board.

Table 3B Expanded. Small Business Lending Institutions in Delaware Using Call Report Data, June 2008

Name of Lending Institution	City	HQ State or Territory	Micro Business Lending (<\$100k)						Small Business Lending (<\$1M)			
			Total Rank (1)	SSBL/TA (2)	SSBL/TBL (3)	SSBL\$ (1,000) (4)	SSBL# (5)	Institution Asset Size (6)	Total Rank (7)	LSBL\$ (1,000) (8)	LSBL# (9)	CRD/TA (10)
Fia Card SVC NA	Wilmington	DE	97.5	0.08	0.954	12,100,000	3,422,428	>\$10B	85.0	12,480,000	3,430,427	0.475
Chase Bk USA NA	Newark	DE	97.5	0.075	0.826	5,556,212	1,798,082	>\$10B	80.0	5,636,571	1,799,137	0.549
Discover Bk	Greenwood	DE	82.5	0.014	1	415,942	131,041	>\$10B	72.5	415,942	131,041	0.632
Barclays Bk DE	Wilmington	DE	80.0	0.014	0.99	106,109	24,403	\$1B-\$10B	67.5	107,219	24,406	0.868
Wilmington Savings Fund Society	Wilmington	DE	77.5	0.015	0.04	48,067	864	\$1B-\$10B	77.5	430,973	1,854	0
Bank of Delmarva	Seaford	DE	77.5	0.035	0.089	12,243	410	\$100M-500M	70.0	83,527	664	0.001
PNC Bk DE	Wilmington	DE	75.0	0.024	0.107	77,297	10,740	\$1B-\$10B	55.0	256,172	11,438	0.062
Td Bk Na	Wilmington	DE	67.5	0.007	0.03	681,985	31,940	>\$10B	57.5	5,513,196	52,715	0.006
Lehman Brothers Bank FSB	Wilmington	DE	65.0	0.002	0.008	18,900	998	>\$10B	62.5	305,100	2,318	0
First NB of Wyoming	Wyoming	DE	65.0	0.023	0.052	6,991	260	\$100M-500M	55.0	63,769	482	0.002
Delaware NB	Georgetown	DE	65.0	0.019	0.076	8,854	407	\$100M-500M	67.5	82,895	711	0
Felton Bk	Felton	DE	60.0	0.029	0.074	2,631	102	<\$100M	65.0	28,338	197	0.001
HSBC Bk USA NA	Wilmington	DE	57.5	0.003	0.021	496,294	47,366	>\$10B	47.5	1,283,353	50,556	0.102
County Bk	Rehoboth Beach	DE	57.5	0.015	0.057	5,120	189	\$100M-500M	80.0	22,780	243	0.001
Wilmington TC	Wilmington	DE	52.5	0.006	0.019	68,199	4,433	>\$10B	50.0	712,817	7,112	0.005
Delaware Sterling B&TC	Christiana	DE	47.5	0.016	0.057	521	18	<\$100M	42.5	7,182	41	0
Citicorp Trust Bank FSB	Wilmington	DE	42.5	0	1	3	4	>\$10B	40.0	3	4	0.198
Wachovia Bk of DE NA	Wilmington	DE	37.5	0.001	0.021	5,783	155	\$1B-\$10B	42.5	82,750	489	0
Community Bk De	Lewes	DE	37.5	0.013	0.037	792	17	<\$100M	60.0	20,129	64	0
Christiana B&TC	Greenville	DE	35.0	0.006	0.023	1,354	41	\$100M-500M	42.5	25,893	124	0
Artisans Bk	Wilmington	DE	32.5	0.006	0.015	3,378	128	\$500M-\$1B	47.5	69,899	381	0
Bancorp Bk	Wilmington	DE	27.5	0.002	0.004	2,789	61	\$1B-\$10B	47.5	143,210	458	0
Midcoast Comm Bk	Wilmington	DE	22.5	0.007	0.014	605	11	<\$100M	50.0	20,833	62	0
Ing Bank FSB	Wilmington	DE	17.5	0	0	-	-	>\$10B	17.5	-	-	0
First Bank of DE	Brandywine Hund	DE	17.5	0.003	0.013	396	16	\$100M-500M	42.5	14,823	54	0.016
Applied Card Bk	Wilmington	DE	17.5	0.001	0.021	128	7	\$100M-500M	17.5	2,321	10	0.001
Aig Federal Savings Bank	Wilmington	DE	17.5	0	0	-	-	\$1B-\$10B	10.0	-	-	0
Deutsche Bk TC DE	Wilmington	DE	10.0	0	0	-	-	\$500M-\$1B	10.0	150	1	0
UBS TC NA	Wilmington	DE	-	.	.	.	.	\$100M-500M	.	.	.	0
U S Bk TR NA	Wilmington	DE	-	.	.	.	.	\$500M-\$1B	.	.	.	0
New York Private Bank & Trust	Wilmington	DE	-	0	.	-	-	<\$100M	.	-	-	0
Morgan Stanley Tr NA	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0
Lasalle Nat TR DE	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0
HSBC TC DE NA	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0
Delaware TR Co NA	Wilmington	DE	-	.	.	.	.	\$100M-500M	.	.	.	0
Citigroup TR DE NA	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0
Bnym DE	Newark	DE	-	.	.	.	.	\$100M-500M	.	.	.	0
Bessemer TR Co of DE NA	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0
Bank of New Castle	New Castle	DE	-	.	.	.	.	<\$100M	.	.	.	0
Advanta Bk	Wilmington	DE	-	.	.	.	.	<\$100M	.	.	.	0

Note: NR = not ranked

Source: U.S. Small Business Administration, office of Advocacy, from Call Report data.