

**SANTA ANA DISTRICT OFFICE  
FY 2014 LENDER RANKINGS  
AS OF 12/31/13**



**TOP 3 LENDERS**

<b>#1 U.S. BANK, N.A.</b> <b>60</b> <b>\$16,402,200</b>	<b>#2 WELLS FARGO BANK, N.A.</b> <b>38</b> <b>\$15,387,800</b>	<b>#3 JPMORGAN CHASE BANK, N.A.</b> <b>27</b> <b>\$2,618,000</b>
---	--	--

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. BANK NATIONAL ASSOCIATION</b>	<b>60</b>	<b>\$16,402,200</b>	<b>\$273,370</b>
<b>2</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>38</b>	<b>\$15,387,800</b>	<b>\$404,942</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>27</b>	<b>\$2,618,000</b>	<b>\$96,963</b>
4	CDC SMALL BUS. FINAN CORP	15	\$10,309,000	\$687,267
5	WILSHIRE BANK	11	\$1,651,000	\$150,091
6	UNION BANK, N.A.	9	\$4,975,400	\$552,822
7	EAST WEST BANK	8	\$9,120,000	\$1,140,000
8	PACIFIC ENTERPRISE BANK	7	\$8,372,000	\$1,196,000
9	CALIFORNIA STATEWIDE CERT. DEV	7	\$6,340,000	\$905,714
10	BANK OF THE WEST	7	\$4,954,900	\$707,843
11	CELTIC BANK CORPORATION	7	\$3,165,000	\$452,143
12	PACIFIC CITY BANK	7	\$2,926,000	\$418,000
13	SOUTHLAND ECONOMIC DEVEL CORP	7	\$2,054,000	\$293,429
14	PLAZA BANK	6	\$7,735,000	\$1,289,167
15	SECURITY BANK OF CALIFORNIA	6	\$7,237,000	\$1,206,167
16	COMPASS BANK	6	\$309,000	\$51,500
17	BBCN BANK	5	\$4,807,000	\$961,400
18	COMMUNITY VALLEY BANK	5	\$3,075,000	\$615,000
19	MORTGAGE CAP. DEVEL CORP	4	\$5,222,000	\$1,305,500
20	FIRST GENERAL BANK	4	\$4,992,000	\$1,248,000
21	BRIDGE BANK NATL ASSOC	4	\$3,876,300	\$969,075
22	HANA SMALL BUS. LENDING INC.	4	\$3,245,000	\$811,250
23	COMMONWEALTH BUSINESS BANK	4	\$2,525,000	\$631,250
24	LIVE OAK BANKING COMPANY	4	\$2,455,000	\$613,750
25	CALIFORNIA UNITED BANK	4	\$2,433,000	\$608,250
26	GBC INTERNATIONAL BANK	4	\$2,150,000	\$537,500
27	PACIFIC W. CERT. DEVEL CORP	4	\$1,649,000	\$412,250
28	COMMERCEWEST BANK	4	\$1,250,000	\$312,500
29	LOS ANGELES CNTY SMALL BUS. DE	3	\$7,406,000	\$2,468,667
30	ENTERPRISE FUNDING CORPORATION	3	\$5,416,000	\$1,805,333
31	STERLING SAVINGS BK D.B.A ARGE	3	\$2,877,000	\$959,000
32	SEACOAST COMMERCE BANK	3	\$2,531,900	\$843,967
33	OPEN BANK	3	\$1,890,000	\$630,000
34	CAPITAL BANK	3	\$1,285,000	\$428,333
35	HANMI BANK	3	\$622,000	\$207,333
36	ROYAL BUSINESS BANK	2	\$3,435,000	\$1,717,500
37	COMMERCIAL BANK OF CALIFORNIA	2	\$3,250,000	\$1,625,000
38	COMMERCE BK OF TEMECULA VALLEY	2	\$2,500,000	\$1,250,000
39	GROW AMERICA FUND INC	2	\$1,960,000	\$980,000
40	SUNWEST BANK	2	\$1,716,000	\$858,000
41	COMMUNITY BANK	2	\$1,186,000	\$593,000
42	AMERICAN CONTINENTAL BANK	2	\$932,000	\$466,000
43	UNITED LABOR BANK A FED. SAVIN	2	\$666,000	\$333,000
44	CITY NATIONAL BANK	2	\$650,000	\$325,000
45	THE BANCORP BANK	2	\$571,400	\$285,700
46	LANDMARK CERT. DEVEL CORP	2	\$318,000	\$159,000
47	PACIFIC WESTERN BANK	2	\$272,500	\$136,250

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	UNITI BANK	1	\$5,000,000	\$5,000,000
49	STATE BK OF INDIA (CALIFORNIA)	1	\$2,635,000	\$2,635,000
50	FIRST CHOICE BANK	1	\$2,470,000	\$2,470,000
51	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
52	AMPAC TRI-STATE CDC, INC.	1	\$1,289,000	\$1,289,000
53	CITIBANK, N.A.	1	\$1,000,000	\$1,000,000
54	AMER PLUS BANK NATL ASSOC	1	\$720,000	\$720,000
55	KINECTA FCU	1	\$643,000	\$643,000
56	BANK OF SOUTHERN CALIFORNIA NA	1	\$560,000	\$560,000
57	BRANCH BK. & TR CO	1	\$500,000	\$500,000
58	PACIFIC COMMERCE BANK	1	\$448,000	\$448,000
59	SO CAL CDC	1	\$409,000	\$409,000
60	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
61	CALIFORNIA CU	1	\$300,000	\$300,000
62	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
63	AMERICANWEST BANK	1	\$180,000	\$180,000
64	PACIFIC MERCANTILE BANK	1	\$150,000	\$150,000
65	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
66	SUPERIOR FINANCIAL GROUP, LLC	1	\$100,000	\$100,000
67	CALIFORNIA BANK & TRUST	1	\$100,000	\$100,000
68	CDC SMALL BUS. FINAN CORP.	1	\$78,000	\$78,000
69	VALLEY ECONOMIC DEVEL CORP.	1	\$70,000	\$70,000
70	SPIRIT OF TEXAS BANK, SSB	1	\$60,000	\$60,000
	<b>TOTALS:</b>	<b>346</b>	<b>\$199,698,600</b>	<b>\$577,164</b>