

**SANTA ANA DISTRICT OFFICE  
FY 2014 504 THIRD PARTY LENDER RANKINGS  
AS OF 12/31/13**



**TOP 3 LENDERS**

**#1 UNION BANK, N.A.**  
**6**  
**\$6,446,907**

**#2 JPMORGAN CHASE BANK, N.A.**  
**5**  
**\$4,425,055**

**#3 PACIFIC MERCANTILE BANK**  
**4**  
**\$3,381,972**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>Union Bank, N.A.</b>	<b>6</b>	<b>\$6,446,907</b>	<b>\$1,074,485</b>
<b>2</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>5</b>	<b>\$4,425,055</b>	<b>\$885,011</b>
<b>3</b>	<b>Pacific Mercantile Bank</b>	<b>4</b>	<b>\$3,381,972</b>	<b>\$845,493</b>
4	Bank of the West	3	\$3,256,875	\$1,085,625
5	Bank of America, National Association	3	\$2,787,185	\$929,062
6	OneWest Bank, FSB	2	\$2,431,000	\$1,215,500
7	City National Bank	2	\$2,225,475	\$1,112,738
8	BBCN Bank	1	\$5,927,500	\$5,927,500
9	East West Bank	1	\$4,644,000	\$4,644,000
10	Financial Partners CU	1	\$3,275,554	\$3,275,554
11	California Business Bank	1	\$2,556,500	\$2,556,500
12	1st Enterprise Bank	1	\$2,114,448	\$2,114,448
13	Security Bank of California	1	\$1,278,000	\$1,278,000
14	Pacific Premier Bank	1	\$1,251,750	\$1,251,750
15	Sunwest Bank	1	\$688,864	\$688,864
16	Spectrum Financial Corporation	1	\$627,494	\$627,494
17	Rabobank, National Association	1	\$600,000	\$600,000
18	Plaza Bank	1	\$526,889	\$526,889
19	Capital Bank	1	\$500,000	\$500,000
20	Torres Pine Bank	1	\$425,000	\$425,000
21	Sterling Savings Bank d.b.a Argent Bank	1	\$324,000	\$324,000
22	Zions First National Bank	1	\$307,500	\$307,500
23	Wells Fargo Bank, National Association	1	\$259,000	\$259,000
24	Farmers & Merchants Bank of Long Beach	1	\$249,500	\$249,500
25	Manufacturers Bank	1	\$181,500	\$181,500
26	International City Bank, National Association	1	\$135,000	\$135,000
	<b>TOTAL:</b>	<b>44</b>	<b>\$50,826,968</b>	<b>\$1,155,158</b>