

**DEPARTMENT OF ENERGY**

| GOALS ACHIEVED | OVERALL GRADE  |
|----------------|--|
| 5/5            | <ul style="list-style-type: none"> <li>• DOE achieved 6.23% exceeding its small business goal of 4.34%</li> <li>• This resulted in small business receiving \$214 million more dollars than FY2006</li> <li>• DOE also exceeded its WOSB, HUBZone, and SDVOSB goals</li> </ul> |

| SMALL BUSINESS GRADE   |                      |                                    |                                    |  |
|--|----------------------|------------------------------------|------------------------------------|--|
|  | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
| <br>GREEN | 4.34%                | 5.37% (\$1,206,386,152)            | 6.23% (\$1,420,660,156)            | <br>GREEN |

| SOCIO-ECONOMIC GRADES   |                      |                                    |                                    |  |
|---|----------------------|------------------------------------|------------------------------------|--|
|   | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
| SDB<br><br><br>GREEN       | 1.62%                | 1.57% (\$352,893,362)              | 2.38% (\$541,943,836)              | <br>GREEN   |
| WOSB<br><br><br>GREEN      | 0.34%                | 0.71% (\$159,814,863)              | 1.04% (\$236,870,225)              | <br>GREEN   |
| HUBZONE<br><br><br>GREEN | 0.09%                | 0.20% (\$45,328,246)               | 0.30% (\$68,173,354)               | <br>GREEN |
| SDVOSB<br><br><br>GREEN  | 0.04%                | 0.70% (\$156,664,145)              | 0.44% (\$100,012,515)              | <br>GREEN |

**ACHIEVEMENT CRITERIA**

|   |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST MEET 100% OF ITS GOAL                     |
| <br>YELLOW | THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL    |
| <br>RED    | THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL |

**ACHIEVEMENT PROGRESS CRITERIA**

|   |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2006 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007)).                        |
| <br>YELLOW | THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2007 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2006 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |
| <br>RED    | THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL  |