

**SANTA ANA DISTRICT OFFICE
FY 2011 LENDER RANKINGS
AS OF 2/28/11**



TOP 3 LENDERS

#1 CDC SMALL BUSINESS FINANCE CORP. 69 \$34,165,000	#2 WELLS FARGO BANK, N.A. 69 \$46,076,600	#3 JPMORGAN CHASE BANK, N.A. 68 \$16,786,600
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	CDC SMALL BUS. FINAN CORP	69	\$34,165,000	\$495,145
2	WELLS FARGO BANK NATL ASSOC	68	\$46,076,600	\$677,597
3	JPMORGAN CHASE BANK NATL ASSOC	68	\$16,786,600	\$246,862
4	U.S. BANK NATIONAL ASSOCIATION	31	\$25,200,200	\$812,910
5	PACIFIC ENTERPRISE BANK	23	\$20,632,800	\$897,078
6	WILSHIRE STATE BANK	22	\$24,862,000	\$1,130,091
7	CENTER BANK	22	\$14,993,500	\$681,523
8	CALIFORNIA BANK & TRUST	20	\$6,839,400	\$341,970
9	SOUTHLAND ECONOMIC DEVEL CORP	18	\$19,105,000	\$1,061,389
10	SEACOAST COMMERCE BANK	18	\$14,842,800	\$824,600
11	SUPERIOR FINANCIAL GROUP, LLC	17	\$217,500	\$12,794
12	COMMUNITY BANK	16	\$10,231,900	\$639,494
13	CAPITAL BANK	16	\$9,286,500	\$580,406
14	EDF RESOURCE CAPITAL, INC.	15	\$9,057,000	\$603,800
15	BORREGO SPRINGS BANK, N.A.	15	\$2,717,000	\$181,133
16	PACIFIC CITY BANK	13	\$9,415,300	\$724,254
17	PREMIER COMM. BANK NATL ASSOC	10	\$13,720,100	\$1,372,010
18	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
19	PLAZA BANK	10	\$10,540,000	\$1,054,000
20	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
21	CITY NATIONAL BANK	10	\$3,759,000	\$375,900
22	MORTGAGE CAP. DEVEL CORP	9	\$10,686,000	\$1,187,333
23	OPEN BANK	9	\$7,645,600	\$849,511
24	HANA SMALL BUS. LENDING INC.	9	\$6,877,000	\$764,111
25	CALIFORNIA STATEWIDE CERT. DEV	8	\$3,201,000	\$400,125
26	ENTERPRISE FUNDING CORPORATION	7	\$6,910,000	\$987,143
27	NARA BANK	6	\$9,026,000	\$1,504,333
28	GILMORE BANK	6	\$7,765,600	\$1,294,267
29	COMMONWEALTH BUSINESS BANK	6	\$2,705,000	\$450,833
30	SECURITY BANK OF CALIFORNIA	5	\$3,262,300	\$652,460
31	COMPASS BANK	5	\$250,000	\$50,000
32	BEACH BUSINESS BANK	4	\$5,615,000	\$1,403,750
33	UNITI BANK	4	\$4,627,000	\$1,156,750
34	MISSION OAKS NATIONAL BANK	4	\$2,940,000	\$735,000
35	AMPAC TRI-STATE CDC, INC.	4	\$2,709,000	\$677,250
36	ADVANTAGE CERT. DEVEL CORP	4	\$2,192,000	\$548,000
37	UNION BANK, N.A.	4	\$970,500	\$242,625
38	CALIFORNIA CU	4	\$345,000	\$86,250
39	PACIFIC ALLIANCE BANK	3	\$8,734,800	\$2,911,600
40	LIVE OAK BANKING COMPANY	3	\$4,089,000	\$1,363,000
41	AMERICAN CONTINENTAL BANK	3	\$4,050,000	\$1,350,000
42	EXCEL NATIONAL BANK	3	\$3,914,000	\$1,304,667
43	FULLERTON COMMUNITY BANK, FSB	3	\$2,880,000	\$960,000
44	EAST WEST BANK	3	\$2,250,000	\$750,000
45	CITIBANK, N.A.	3	\$846,000	\$282,000
46	BANK OF AMERICA NATL ASSOC	3	\$152,700	\$50,900
47	SUNWEST BANK	2	\$2,937,000	\$1,468,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CALIFORNIA BUSINESS BANK	2	\$2,600,100	\$1,300,050
49	US METRO BANK	2	\$2,320,000	\$1,160,000
50	BANK OF THE WEST	2	\$2,075,000	\$1,037,500
51	THE BANK OF SANTA BARBARA	2	\$1,295,500	\$647,750
52	INLAND COMMUN BANK NATL ASSOC	2	\$980,000	\$490,000
53	BAY AREA EMPLOYMENT DEVEL CO	2	\$814,000	\$407,000
54	NATIONAL BANK OF CALIFORNIA	2	\$754,000	\$377,000
55	PACIFIC PREMIER BANK	2	\$550,000	\$275,000
56	BANK OF SOUTHERN CALIFORNIA NAT	2	\$300,000	\$150,000
57	UNITED PACIFIC BANK	1	\$4,900,000	\$4,900,000
58	MEADOWS BANK	1	\$4,730,700	\$4,730,700
59	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
60	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
61	COMMUNITY VALLEY BANK	1	\$3,800,000	\$3,800,000
62	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
63	SAEHAN BANK	1	\$2,770,000	\$2,770,000
64	SMALL BUSINESS CAPITAL, LLC	1	\$1,856,500	\$1,856,500
65	PROMERICA BANK	1	\$1,500,000	\$1,500,000
66	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
67	MERCHANTS BK OF CALIFORNIA NATL	1	\$820,000	\$820,000
68	AMPAC TRI STATE CDC	1	\$652,000	\$652,000
69	EMBARCADERO BANK	1	\$645,000	\$645,000
70	FIRST CHATHAM BANK	1	\$595,000	\$595,000
71	MID ST. DEVEL CORP	1	\$595,000	\$595,000
72	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
73	AMERICAS UNITED BANK	1	\$400,000	\$400,000
74	HANMI BANK	1	\$382,000	\$382,000
75	NEWTEK SMALL BUS. FINANCE INC.	1	\$340,000	\$340,000
76	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
77	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
78	SPIRIT OF TEXAS BANK, SSB	1	\$172,000	\$172,000
79	CERTIFIED DEVEL CORP - TULARE	1	\$119,000	\$119,000
80	SILVERGATE BANK	1	\$112,000	\$112,000
81	ROYAL BUSINESS BANK	1	\$100,000	\$100,000
82	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
83	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
84	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	TOTALS:	671	\$470,265,700	\$700,843