

**SANTA ANA DISTRICT OFFICE
FY 2014 7a LENDER RANKINGS
AS OF 2/28/14**

U.S. Small Business Administration



Your Small Business Resource

TOP 3 LENDERS

#1 U.S. BANK, N.A.
82
\$20,631,200

#2 WELLS FARGO. BANK, N.A.
63
\$29,340,900

#3 JPMORGAN CHASE BANK, N.A.
48
\$4,550,100

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	82	\$20,631,200	\$251,600
2	WELLS FARGO BANK NATL ASSOC	63	\$29,340,900	\$465,729
3	JPMORGAN CHASE BANK NATL ASSOC	48	\$4,550,100	\$94,794
4	WILSHIRE BANK	16	\$2,548,000	\$159,250
5	EAST WEST BANK	13	\$16,773,500	\$1,290,269
6	PLAZA BANK	12	\$11,385,000	\$948,750
7	BANK OF THE WEST	11	\$6,749,000	\$613,545
8	UNION BANK, N.A.	11	\$5,349,400	\$486,309
9	CELTIC BANK CORPORATION	11	\$3,495,000	\$317,727
10	PACIFIC ENTERPRISE BANK	10	\$14,122,000	\$1,412,200
11	COMMERCEWEST BANK	10	\$2,643,000	\$264,300
12	COMPASS BANK	10	\$734,000	\$73,400
13	PACIFIC CITY BANK	9	\$5,586,000	\$620,667
14	CALIFORNIA UNITED BANK	8	\$4,281,700	\$535,213
15	HANA SMALL BUS. LENDING INC.	7	\$6,545,000	\$935,000
16	FIRST CHOICE BANK	6	\$9,572,500	\$1,595,417
17	FIRST GENERAL BANK	6	\$8,192,000	\$1,365,333
18	SECURITY BANK OF CALIFORNIA	6	\$7,237,000	\$1,206,167
19	BBCN BANK	6	\$6,707,000	\$1,117,833
20	STERLING SAVINGS BK D.B.A ARGE	6	\$5,074,500	\$845,750
21	COMMONWEALTH BUSINESS BANK	6	\$5,025,000	\$837,500
22	BRIDGE BANK NATL ASSOC	5	\$4,164,300	\$832,860
23	COMMUNITY VALLEY BANK	5	\$3,075,000	\$615,000
24	CAPITAL BANK	5	\$2,351,000	\$470,200
25	HANMI BANK	5	\$2,302,000	\$460,400
26	COMMUNITY BANK	5	\$1,951,000	\$390,200
27	SEACOAST COMMERCE BANK	4	\$2,903,600	\$725,900
28	OPEN BANK	4	\$2,794,000	\$698,500
29	UNITED LABOR BANK A FED. SAVIN	4	\$2,585,000	\$646,250
30	LIVE OAK BANKING COMPANY	4	\$2,455,000	\$613,750
31	GBC INTERNATIONAL BANK	4	\$2,150,000	\$537,500
32	CITY NATIONAL BANK	4	\$1,300,000	\$325,000
33	AMERICANWEST BANK	4	\$765,000	\$191,250
34	CDC SMALL BUS. FINAN CORP.	4	\$510,500	\$127,625
35	CALIFORNIA BANK & TRUST	4	\$375,000	\$93,750
36	COMMERCE BK OF TEMECULA VALLEY	3	\$2,800,000	\$933,333
37	BANK OF SOUTHERN CALIFORNIA NA	3	\$824,000	\$274,667
38	PACIFIC WESTERN BANK	3	\$522,500	\$174,167
39	GOLDEN PACIFIC BANK NATL ASSOC	3	\$70,000	\$23,333
40	UNITI BANK	2	\$5,325,000	\$2,662,500
41	ROYAL BUSINESS BANK	2	\$3,435,000	\$1,717,500
42	COMMERCIAL BANK OF CALIFORNIA	2	\$3,250,000	\$1,625,000
43	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
44	AMER PLUS BANK NATL ASSOC	2	\$2,165,000	\$1,082,500
45	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
46	GROW AMERICA FUND INC	2	\$1,960,000	\$980,000
47	FIRST MOUNTAIN BANK	2	\$1,800,000	\$900,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	SUNWEST BANK	2	\$1,716,000	\$858,000
49	AMERICAN CONTINENTAL BANK	2	\$932,000	\$466,000
50	INDEPENDENCE BANK	2	\$912,500	\$456,250
51	THE BANCORP BANK	2	\$571,400	\$285,700
52	VALLEY ECONOMIC DEVEL CORP.	2	\$220,000	\$110,000
53	CATHAY BANK	2	\$120,000	\$60,000
54	SUPERIOR FINANCIAL GROUP, LLC	2	\$115,000	\$57,500
55	STATE BK OF INDIA (CALIFORNIA)	1	\$2,635,000	\$2,635,000
56	WOORI AMERICA BANK	1	\$1,900,000	\$1,900,000
57	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
58	CITIBANK, N.A.	1	\$1,000,000	\$1,000,000
59	OPUS BANK	1	\$895,000	\$895,000
60	EH NATIONAL BANK	1	\$858,000	\$858,000
61	KINECTA FCU	1	\$643,000	\$643,000
62	SAN DIEGO PRIVATE BANK	1	\$573,000	\$573,000
63	BRANCH BK. & TR CO	1	\$500,000	\$500,000
64	PACIFIC COMMERCE BANK	1	\$448,000	\$448,000
65	VISION ONE CU	1	\$412,000	\$412,000
66	HERITAGE OAKS BANK	1	\$375,000	\$375,000
67	EVERTRUST BANK	1	\$351,000	\$351,000
68	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
69	MISSION OAKS NATIONAL BANK	1	\$250,000	\$250,000
70	PREMIER BUSINESS BANK	1	\$250,000	\$250,000
71	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
72	MISSION VALLEY BANK	1	\$240,000	\$240,000
73	PACIFIC MERCANTILE BANK	1	\$150,000	\$150,000
74	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
75	SPIRIT OF TEXAS BANK, SSB	1	\$60,000	\$60,000
	TOTALS:	481	\$251,532,300	\$522,936