

**SANTA ANA DISTRICT OFFICE
FY 2011 LENDER RANKINGS
AS OF 9/30/11**



TOP 3 LENDERS

#1 CDC SMALL BUSINESS FINANCE CORP. 189 \$114,039,000	#2 JPMORGAN CHASE BANK, N.A. 170 \$29,850,700	#3 WELLS FARGO BANK, N.A. 151 \$76,421,000
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	CDC SMALL BUS. FINAN CORP	189	\$114,039,000	\$603,381
2	JPMORGAN CHASE BANK NATL ASSOC	170	\$29,850,700	\$175,592
3	WELLS FARGO BANK NATL ASSOC	151	\$76,421,000	\$506,099
4	U.S. BANK NATIONAL ASSOCIATION	80	\$59,665,300	\$745,816
5	CENTER BANK	52	\$40,083,400	\$770,835
6	CALIFORNIA BANK & TRUST	40	\$8,738,500	\$218,463
7	PACIFIC ENTERPRISE BANK	39	\$31,940,300	\$818,982
8	SOUTHLAND ECONOMIC DEVEL CORP	37	\$31,410,000	\$848,919
9	WILSHIRE STATE BANK	33	\$27,382,700	\$829,779
10	EDF RESOURCE CAPITAL, INC.	33	\$20,994,000	\$636,182
11	PREMIER COMM. BANK NATL ASSOC	29	\$27,013,800	\$931,510
12	SUPERIOR FINANCIAL GROUP, LLC	28	\$337,500	\$12,054
13	SEACOAST COMMERCE BANK	27	\$21,525,200	\$797,230
14	CAPITAL BANK	26	\$18,927,200	\$727,969
15	PACIFIC CITY BANK	25	\$19,392,700	\$775,708
16	COMMUNITY BANK	24	\$14,139,200	\$589,133
17	BORREGO SPRINGS BANK, N.A.	23	\$5,826,700	\$253,335
18	MORTGAGE CAP. DEVEL CORP	20	\$19,632,000	\$981,600
19	COMPASS BANK	19	\$1,112,500	\$58,553
20	NARA BANK	18	\$18,934,000	\$1,051,889
21	AMPAC TRI-STATE CDC, INC.	18	\$12,180,000	\$676,667
22	CITY NATIONAL BANK	18	\$5,788,300	\$321,572
23	SECURITY BANK OF CALIFORNIA	16	\$11,220,300	\$701,269
24	COMMONWEALTH BUSINESS BANK	16	\$9,651,000	\$603,188
25	HANA SMALL BUS. LENDING INC.	15	\$15,162,000	\$1,010,800
26	PLAZA BANK	15	\$14,114,600	\$940,973
27	OPEN BANK	15	\$11,788,500	\$785,900
28	CALIFORNIA STATEWIDE CERT. DEV	14	\$7,906,000	\$564,714
29	ENTERPRISE FUNDING CORPORATION	11	\$11,084,000	\$1,007,636
30	THE BANK OF SANTA BARBARA	11	\$4,459,100	\$405,373
31	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
32	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
33	BANK OF AMERICA NATL ASSOC	10	\$1,210,300	\$121,030
34	ADVANTAGE CERT. DEVEL CORP	9	\$4,114,000	\$457,111
35	HANMI BANK	8	\$11,506,000	\$1,438,250
36	GILMORE BANK	8	\$8,915,600	\$1,114,450
37	LIVE OAK BANKING COMPANY	8	\$7,889,000	\$986,125
38	EAST WEST BANK	8	\$4,350,000	\$543,750
39	PACIFIC PREMIER BANK	8	\$2,990,000	\$373,750
40	CITIBANK, N.A.	8	\$2,398,000	\$299,750
41	CALIFORNIA CU	8	\$809,000	\$101,125
42	PACIFIC ALLIANCE BANK	7	\$12,531,800	\$1,790,257
43	SAEHAN BANK	7	\$7,128,000	\$1,018,286
44	UNION BANK, N.A.	7	\$1,340,500	\$191,500
45	COMMERCEWEST BANK, N.A.	7	\$960,000	\$137,143
46	NEWTEK SMALL BUS. FINANCE INC.	6	\$6,833,600	\$1,138,933
47	MISSION OAKS NATIONAL BANK	6	\$5,990,000	\$998,333

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
48	FULLERTON COMMUNITY BANK, FSB	6	\$3,724,500	\$620,750
49	AMERICAN CONTINENTAL BANK	5	\$7,750,000	\$1,550,000
50	BANK OF THE WEST	5	\$6,225,000	\$1,245,000
51	BEACH BUSINESS BANK	5	\$5,665,000	\$1,133,000
52	SUNWEST BANK	5	\$5,027,000	\$1,005,400
53	UNITI BANK	5	\$4,677,000	\$935,400
54	EXCEL NATIONAL BANK	5	\$4,626,700	\$925,340
55	INLAND COMMUN BANK NATL ASSOC	4	\$2,400,000	\$600,000
56	SECURITY BUS. BK - SAN DIEGO	4	\$1,962,000	\$490,500
57	CALIFORNIA BUSINESS BANK	3	\$2,994,100	\$998,033
58	US METRO BANK	3	\$2,460,000	\$820,000
59	CAPITAL ACCESS GROUP, INC.	3	\$1,831,000	\$610,333
60	BRIDGE BANK NATL ASSOC	3	\$1,755,000	\$585,000
61	BANK OF SOUTHERN CALIFORNIA NA	3	\$1,600,000	\$533,333
62	BAY AREA EMPLOYMENT DEVEL CO	3	\$1,578,000	\$526,000
63	NATIONAL BANK OF CALIFORNIA	3	\$954,000	\$318,000
64	SCE FCU	3	\$511,500	\$170,500
65	CDC SMALL BUS. FINAN CORP.	3	\$428,000	\$142,667
66	GROW AMERICA FUND INC	3	\$318,000	\$106,000
67	UNITED PACIFIC BANK	2	\$5,400,000	\$2,700,000
68	COMMUNITY VALLEY BANK	2	\$4,100,000	\$2,050,000
69	CIT BANK	2	\$2,099,500	\$1,049,750
70	MERCHANTS BK - CALIFORNIA NATL	2	\$1,550,000	\$775,000
71	MANUFACTURERS BANK	2	\$1,519,000	\$759,500
72	COMERICA BANK	2	\$1,086,000	\$543,000
73	SAN FERNANDO VALLEY SMALL BUS.	2	\$999,000	\$499,500
74	CITIZENS BUSINESS BANK	2	\$850,000	\$425,000
75	WORLD TRADE FINANCE, INC.	2	\$800,000	\$400,000
76	ROYAL BUSINESS BANK	2	\$755,000	\$377,500
77	THE BANCORP BANK	2	\$605,700	\$302,850
78	COMMERCE BK OF TEMECULA VALLEY	2	\$538,000	\$269,000
79	GATEWAY BUSINESS BANK	2	\$389,000	\$194,500
80	SPIRIT OF TEXAS BANK, SSB	2	\$372,000	\$186,000
81	TOMATOBANK, N.A.	2	\$350,000	\$175,000
82	MEADOWS BANK	1	\$4,730,700	\$4,730,700
83	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
84	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
85	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
86	VIBRA BANK	1	\$2,000,000	\$2,000,000
87	FRIENDLY HILLS BANK	1	\$1,952,400	\$1,952,400
88	SMALL BUSINESS CAPITAL, LLC	1	\$1,856,500	\$1,856,500
89	AMER PLUS BANK NATL ASSOC	1	\$1,552,000	\$1,552,000
90	PROMERICA BANK	1	\$1,500,000	\$1,500,000
91	SAIGON NATIONAL BANK	1	\$1,300,000	\$1,300,000
92	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
93	FIRST GENERAL BANK	1	\$1,200,000	\$1,200,000
94	FIRST MOUNTAIN BANK	1	\$1,155,000	\$1,155,000
95	LANDMARK CERT. DEVEL CORP	1	\$827,000	\$827,000
96	COMMUNITY SOUTH BANK	1	\$681,000	\$681,000
97	EMBARCADERO BANK	1	\$645,000	\$645,000
98	MID ST. DEVEL CORP	1	\$595,000	\$595,000
99	FIRST CHATHAM BANK	1	\$595,000	\$595,000
100	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
101	CATHAY BANK	1	\$510,000	\$510,000
102	SQUARE 1 BANK	1	\$500,000	\$500,000
103	AMERICAS UNITED BANK	1	\$400,000	\$400,000
104	CAPITALSOURCE BANK	1	\$389,000	\$389,000
105	GBC INTERNATIONAL BANK	1	\$350,000	\$350,000
106	INTERNATL CITY BANK NATL ASSOC	1	\$350,000	\$350,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	QUAD CITY BK & TR CO	1	\$300,000	\$300,000
108	HABIB AMERICAN BANK	1	\$250,000	\$250,000
109	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
110	MUTUAL OF OMAHA BANK	1	\$150,000	\$150,000
111	CERTIFIED DEVEL CORP - TULARE	1	\$119,000	\$119,000
112	SILVERGATE BANK	1	\$112,000	\$112,000
113	CREDIT UNION OF SOUTHERN CALIF	1	\$105,000	\$105,000
114	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
115	POINT LOMA CU	1	\$61,200	\$61,200
116	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
117	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>1,487</i>	<i>\$905,530,300</i>	<i>\$608,965</i>