

**SANTA ANA DISTRICT OFFICE
FY 2012 LENDER RANKINGS
AS OF 9/30/12**



TOP 3 LENDERS

**#1 CDC SMALL BUSINESS
FINANCE CORP.
176
\$138,974,000**

**#2 JPMORGAN CHASE BANK, N.A.
171
\$15,609,800**

**#3 WELLS FARGO BANK, N.A.
152
\$73,264,500**

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	CDC SMALL BUS. FINAN CORP	176	\$138,974,000	\$789,625
2	JPMORGAN CHASE BANK NATL ASSOC	171	\$15,609,800	\$91,285
3	WELLS FARGO BANK NATL ASSOC	152	\$73,264,500	\$482,003
4	U.S. BANK NATIONAL ASSOCIATION	96	\$42,439,200	\$442,075
5	EDF RESOURCE CAPITAL, INC.	52	\$36,392,000	\$699,846
6	SOUTHLAND ECONOMIC DEVEL CORP	35	\$23,375,000	\$667,857
7	BBCN BANK	35	\$21,471,900	\$613,483
8	CALIFORNIA BANK & TRUST	34	\$5,282,900	\$155,379
9	COMMONWEALTH BUSINESS BANK	24	\$20,306,000	\$846,083
10	CAPITAL BANK	24	\$15,786,900	\$657,788
11	COMPASS BANK	24	\$8,489,800	\$353,742
12	WILSHIRE STATE BANK	24	\$6,935,000	\$288,958
13	ENTERPRISE FUNDING CORPORATION	22	\$22,845,000	\$1,038,409
14	SEACOAST COMMERCE BANK	21	\$17,470,900	\$831,948
15	EAST WEST BANK	20	\$9,740,200	\$487,010
16	PLAZA BANK	19	\$16,493,300	\$868,068
17	PACIFIC CITY BANK	19	\$11,694,800	\$615,516
18	HANA SMALL BUS. LENDING INC.	17	\$9,316,300	\$548,018
19	CELTIC BANK CORPORATION	16	\$24,871,400	\$1,554,463
20	HANMI BANK	15	\$23,171,000	\$1,544,733
21	LIVE OAK BANKING COMPANY	15	\$14,953,000	\$996,867
22	CITIBANK, N.A.	15	\$4,935,000	\$329,000
23	BORREGO SPRINGS BANK, N.A.	15	\$2,596,500	\$173,100
24	COMMERCEWEST BANK, N.A.	15	\$2,247,000	\$149,800
25	OPEN BANK	12	\$14,688,000	\$1,224,000
26	PACIFIC ENTERPRISE BANK	12	\$6,350,600	\$529,217
27	AMPAC TRI-STATE CDC, INC.	12	\$6,101,000	\$508,417
28	CALIFORNIA UNITED BANK	12	\$5,659,000	\$471,583
29	MORTGAGE CAP. DEVEL CORP	11	\$8,191,000	\$744,636
30	COMMUNITY BANK	11	\$6,289,000	\$571,727
31	FIRST GENERAL BANK	11	\$6,115,000	\$555,909
32	OPUS BANK	11	\$5,882,900	\$534,809
33	PACIFIC W. CERT. DEVEL CORP	10	\$9,648,000	\$964,800
34	LOS ANGELES CNTY SMALL BUS. DE	9	\$5,711,000	\$634,556
35	BANK OF AMERICA NATL ASSOC	9	\$1,988,600	\$220,956
36	CDC SMALL BUS. FINAN CORP.	9	\$1,358,000	\$150,889
37	CALIFORNIA STATEWIDE CERT. DEV	8	\$6,470,000	\$808,750
38	FIRST MOUNTAIN BANK	8	\$5,621,500	\$702,688
39	COMMERCE NATIONAL BANK	8	\$5,312,800	\$664,100
40	CITY NATIONAL BANK	8	\$4,175,000	\$521,875
41	BANK OF THE WEST	7	\$5,219,100	\$745,586
42	AMER PLUS BANK NATL ASSOC	6	\$6,256,000	\$1,042,667
43	AMERICAN CONTINENTAL BANK	6	\$1,938,000	\$323,000
44	SECURITY BANK OF CALIFORNIA	6	\$1,830,000	\$305,000
45	THE BANCORP BANK	6	\$1,533,800	\$255,633
46	CALIFORNIA CU	6	\$421,000	\$70,167
47	PROAMERICA BANK	5	\$4,718,300	\$943,660

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
48	SAEHAN BANK	5	\$4,416,000	\$883,200
49	COMMERCE BK OF TEMECULA VALLEY	5	\$3,658,400	\$731,680
50	SO CAL CDC	5	\$3,502,000	\$700,400
51	MISSION VALLEY BANK	5	\$2,940,500	\$588,100
52	COMMUNITY VALLEY BANK	5	\$2,447,800	\$489,560
53	COMMERCIAL BANK OF CALIFORNIA	5	\$1,269,600	\$253,920
54	UNION BANK, N.A.	5	\$610,500	\$122,100
55	PACIFIC MERCANTILE BANK	5	\$460,800	\$92,160
56	SOUTH CNTY BANK NATL ASSOC	4	\$5,058,300	\$1,264,575
57	BRIDGE BANK NATL ASSOC	4	\$4,051,500	\$1,012,875
58	SECURITY STATE BANK	4	\$2,600,000	\$650,000
59	SUNWEST BANK	4	\$2,208,000	\$552,000
60	MISSION OAKS NATIONAL BANK	4	\$2,105,400	\$526,350
61	GILMORE BANK	4	\$2,028,000	\$507,000
62	SUPERIOR FINANCIAL GROUP, LLC	4	\$45,000	\$11,250
63	NEWTEK SMALL BUS. FINANCE INC.	3	\$5,200,000	\$1,733,333
64	INLAND COMMUN BANK NATL ASSOC	3	\$3,527,500	\$1,175,833
65	FIRST CALIFORNIA BANK	3	\$3,356,500	\$1,118,833
66	MEADOWS BANK	3	\$3,213,600	\$1,071,200
67	ROYAL BUSINESS BANK	3	\$2,970,000	\$990,000
68	PACIFIC PREMIER BANK	3	\$2,701,300	\$900,433
69	SMALL BUSINESS CAPITAL, LLC	3	\$2,403,000	\$801,000
70	UNITI BANK	3	\$2,177,000	\$725,667
71	PLUMAS BANK	3	\$861,600	\$287,200
72	VALLEY ECONOMIC DEVEL CORP.	3	\$375,000	\$125,000
73	NATIONAL BANK OF CALIFORNIA	2	\$2,750,000	\$1,375,000
74	BAY AREA EMPLOYMENT DEVEL CO	2	\$2,521,000	\$1,260,500
75	MANUFACTURERS BANK	2	\$2,200,000	\$1,100,000
76	US METRO BANK	2	\$1,210,000	\$605,000
77	SAN FERNANDO VALLEY SMALL BUS.	2	\$1,207,000	\$603,500
78	PACIFIC TRUST BANK	2	\$1,167,200	\$583,600
79	CAPITAL ACCESS GROUP, INC.	2	\$1,024,000	\$512,000
80	PREMIER COMM. BANK NATL ASSOC	2	\$975,400	\$487,700
81	SAN DIEGO PRIVATE BANK	2	\$963,500	\$481,750
82	UNITED CENTRAL BANK	2	\$920,000	\$460,000
83	CHINATRUST BANK USA	2	\$763,000	\$381,500
84	LANDMARK CERT. DEVEL CORP	2	\$565,000	\$282,500
85	GRANDPOINT BANK	2	\$554,000	\$277,000
86	GROW AMERICA FUND INC	2	\$525,000	\$262,500
87	PACIFIC ALLIANCE BANK	2	\$482,000	\$241,000
88	BANK OF SOUTHERN CALIFORNIA NA	2	\$457,500	\$228,750
89	GATEWAY BUSINESS BANK	2	\$441,300	\$220,650
90	SHINHAN BANK AMERICA	2	\$380,000	\$190,000
91	SCE FCU	2	\$313,100	\$156,550
92	CATHAY BANK	2	\$275,000	\$137,500
93	NAVY FCU	2	\$175,000	\$87,500
94	METRO UNITED BANK	1	\$2,975,000	\$2,975,000
95	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
96	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
97	TOMATOBANK, N.A.	1	\$1,212,000	\$1,212,000
98	DELTA BANK NATL ASSOC	1	\$985,600	\$985,600
99	MUTUAL OF OMAHA BANK	1	\$937,200	\$937,200
100	EH NATIONAL BANK	1	\$895,600	\$895,600
101	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
102	UPS CAPITAL BUSINESS CREDIT	1	\$750,000	\$750,000
103	MERIWEST CU	1	\$700,000	\$700,000
104	AMERICAN SECURITY BANK	1	\$630,000	\$630,000
105	ONEWEST BANK, FSB	1	\$620,000	\$620,000
106	GBC INTERNATIONAL BANK	1	\$500,000	\$500,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	BEACH BUSINESS BANK	1	\$500,000	\$500,000
108	SPIRIT OF TEXAS BANK, SSB	1	\$468,000	\$468,000
109	AMERICAN BUSINESS BANK	1	\$300,000	\$300,000
110	VIBRA BANK	1	\$275,000	\$275,000
111	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
112	TWIN CITY BANK	1	\$200,000	\$200,000
113	PARTNERS BANK OF CALIFORNIA	1	\$165,000	\$165,000
114	WOORI AMERICA BANK	1	\$150,000	\$150,000
115	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
116	FOUNDATION BANK	1	\$37,500	\$37,500
117	THE BANK OF SANTA BARBARA	1	\$25,000	\$25,000
	<i>TOTALS:</i>	<i>1,423</i>	<i>\$791,935,000</i>	<i>\$556,525</i>