

**SANTA ANA DISTRICT OFFICE
FY 2011 LENDER RANKINGS
AS OF 1/31/11**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A. 66 \$45,643,400	#2 JPMORGAN CHASE BANK, N.A. 62 \$16,568,200	#3 CDC SMALL BUSINESS FINANCE CORP. 56 \$25,842,000
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	66	\$45,643,400	\$691,567
2	JPMORGAN CHASE BANK NATL ASSOC	62	\$16,568,200	\$267,229
3	CDC SMALL BUS. FINAN CORP	56	\$25,842,000	\$461,464
4	U.S. BANK NATIONAL ASSOCIATION	28	\$25,055,200	\$894,829
5	PACIFIC ENTERPRISE BANK	23	\$20,632,800	\$897,078
6	CENTER BANK	20	\$11,430,300	\$571,515
7	WILSHIRE STATE BANK	19	\$17,872,000	\$940,632
8	SEACOAST COMMERCE BANK	18	\$14,842,800	\$824,600
9	CALIFORNIA BANK & TRUST	18	\$6,538,100	\$363,228
10	SOUTHLAND ECONOMIC DEVEL CORP	16	\$17,988,000	\$1,124,250
11	COMMUNITY BANK	16	\$10,231,900	\$639,494
12	CAPITAL BANK	15	\$9,161,500	\$610,767
13	BORREGO SPRINGS BANK, N.A.	14	\$2,692,000	\$192,286
14	SUPERIOR FINANCIAL GROUP, LLC	14	\$175,000	\$12,500
15	EDF RESOURCE CAPITAL, INC.	13	\$8,098,000	\$622,923
16	PREMIER COMM. BANK NATL ASSOC	10	\$13,720,100	\$1,372,010
17	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
18	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
19	PLAZA BANK	9	\$10,080,000	\$1,120,000
20	PACIFIC CITY BANK	9	\$7,740,300	\$860,033
21	OPEN BANK	9	\$7,645,600	\$849,511
22	CITY NATIONAL BANK	8	\$2,609,000	\$326,125
23	ENTERPRISE FUNDING CORPORATION	7	\$6,910,000	\$987,143
24	HANA SMALL BUS. LENDING INC.	7	\$6,677,000	\$953,857
25	MORTGAGE CAP. DEVEL CORP	7	\$6,390,000	\$912,857
26	CALIFORNIA STATEWIDE CERT. DEV	7	\$2,494,000	\$356,286
27	NARA BANK	6	\$9,026,000	\$1,504,333
28	GILMORE BANK	6	\$7,765,600	\$1,294,267
29	COMMONWEALTH BUSINESS BANK	5	\$2,525,000	\$505,000
30	COMPASS BANK	5	\$250,000	\$50,000
31	BEACH BUSINESS BANK	4	\$5,615,000	\$1,403,750
32	UNITI BANK	4	\$4,627,000	\$1,156,750
33	MISSION OAKS NATIONAL BANK	4	\$2,940,000	\$735,000
34	SECURITY BANK OF CALIFORNIA	4	\$2,630,500	\$657,625
35	UNION BANK, N.A.	4	\$970,500	\$242,625
36	CALIFORNIA CU	4	\$345,000	\$86,250
37	PACIFIC ALLIANCE BANK	3	\$8,734,800	\$2,911,600
38	LIVE OAK BANKING COMPANY	3	\$4,089,000	\$1,363,000
39	AMERICAN CONTINENTAL BANK	3	\$4,050,000	\$1,350,000
40	EXCEL NATIONAL BANK	3	\$3,914,000	\$1,304,667
41	EAST WEST BANK	3	\$2,250,000	\$750,000
42	ADVANTAGE CERT. DEVEL CORP	3	\$1,667,000	\$555,667
43	CITIBANK, N.A.	3	\$846,000	\$282,000
44	BANK OF AMERICA NATL ASSOC	3	\$152,700	\$50,900
45	SUNWEST BANK	2	\$2,937,000	\$1,468,500
46	US METRO BANK	2	\$2,320,000	\$1,160,000
47	BANK OF THE WEST	2	\$2,075,000	\$1,037,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	AMPAC TRI-STATE CDC, INC.	2	\$1,701,000	\$850,500
49	FULLERTON COMMUNITY BANK, FSB	2	\$1,300,000	\$650,000
50	INLAND COMMUN BANK NATL ASSOC	2	\$980,000	\$490,000
51	BAY AREA EMPLOYMENT DEVEL CO	2	\$814,000	\$407,000
52	NATIONAL BANK OF CALIFORNIA	2	\$754,000	\$377,000
53	PACIFIC PREMIER BANK	2	\$550,000	\$275,000
54	UNITED PACIFIC BANK	1	\$4,900,000	\$4,900,000
55	MEADOWS BANK	1	\$4,730,700	\$4,730,700
56	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
57	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
58	COMMUNITY VALLEY BANK	1	\$3,800,000	\$3,800,000
59	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
60	SAEHAN BANK	1	\$2,770,000	\$2,770,000
61	PROMERICA BANK	1	\$1,500,000	\$1,500,000
62	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
63	MERCHANTS BK OF CALIFORNIA NATL	1	\$820,000	\$820,000
64	AMPAC TRI STATE CDC	1	\$652,000	\$652,000
65	EMBARCADERO BANK	1	\$645,000	\$645,000
66	FIRST CHATHAM BANK	1	\$595,000	\$595,000
67	THE BANK OF SANTA BARBARA	1	\$548,000	\$548,000
68	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
69	AMERICAS UNITED BANK	1	\$400,000	\$400,000
70	HANMI BANK	1	\$382,000	\$382,000
71	NEWTEK SMALL BUS. FINANCE INC.	1	\$340,000	\$340,000
72	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
73	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
74	BANK - SOUTHERN CALIFORNIA NAT	1	\$200,000	\$200,000
75	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
76	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
77	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	TOTALS:	603	\$429,208,200	\$711,788