

**SANTA ANA DISTRICT OFFICE  
FY 2012 LENDER RANKINGS  
AS OF 1/31/12**



**TOP 3 LENDERS**

**#1 JPMORGAN CHASE BANK, N.A.**  
57  
\$6,318,200

**#2 CDC SMALL BUSINESS FINANCE  
CORP.**  
55  
\$39,421,000

**#3 WELLS FARGO BANK, N.A.**  
46  
\$12,641,700

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	JPMORGAN CHASE BANK NATL ASSOC	57	\$6,318,200	\$110,846
2	CDC SMALL BUS. FINAN CORP	55	\$39,421,000	\$716,745
3	WELLS FARGO BANK NATL ASSOC	46	\$12,641,700	\$274,820
4	U.S. BANK NATIONAL ASSOCIATION	24	\$9,283,400	\$386,808
5	CALIFORNIA BANK & TRUST	18	\$3,722,900	\$206,828
6	SOUTHLAND ECONOMIC DEVEL CORP	11	\$3,980,000	\$361,818
7	EDF RESOURCE CAPITAL, INC.	9	\$9,017,000	\$1,001,889
8	COMPASS BANK	8	\$4,580,800	\$572,600
9	WILSHIRE STATE BANK	8	\$2,880,000	\$360,000
10	CELTIC BANK CORPORATION	7	\$14,220,000	\$2,031,429
11	SEACOAST COMMERCE BANK	7	\$6,571,700	\$938,814
12	EAST WEST BANK	7	\$3,645,200	\$520,743
13	COMMERCEWEST BANK, N.A.	7	\$1,297,000	\$185,286
14	OPEN BANK	6	\$9,353,000	\$1,558,833
15	ENTERPRISE FUNDING CORPORATION	6	\$7,125,000	\$1,187,500
16	CAPITAL BANK	6	\$4,625,800	\$770,967
17	COMMUNITY BANK	6	\$4,416,000	\$736,000
18	PACIFIC ENTERPRISE BANK	6	\$3,901,600	\$650,267
19	COMMONWEALTH BUSINESS BANK	6	\$3,688,000	\$614,667
20	CITIBANK, N.A.	6	\$3,402,000	\$567,000
21	MORTGAGE CAP. DEVEL CORP	5	\$5,315,000	\$1,063,000
22	LIVE OAK BANKING COMPANY	5	\$5,086,000	\$1,017,200
23	BORREGO SPRINGS BANK, N.A.	5	\$172,000	\$34,400
24	CITY NATIONAL BANK	4	\$3,100,000	\$775,000
25	PLAZA BANK	4	\$2,485,800	\$621,450
26	HANA SMALL BUS. LENDING INC.	4	\$1,891,300	\$472,825
27	PREMIER COMM. BANK NATL ASSOC	4	\$1,225,400	\$306,350
28	THE BANCORP BANK	4	\$949,500	\$237,375
29	BBCN BANK	3	\$3,510,000	\$1,170,000
30	AMER PLUS BANK NATL ASSOC	3	\$3,144,000	\$1,048,000
31	FIRST GENERAL BANK	3	\$2,505,000	\$835,000
32	AMPAC TRI-STATE CDC, INC.	3	\$2,494,000	\$831,333
33	BANK OF THE WEST	3	\$2,306,200	\$768,733
34	COMMERCE NATIONAL BANK	3	\$1,772,400	\$590,800
35	PACIFIC CITY BANK	3	\$1,763,700	\$587,900
36	OPUS BANK	3	\$1,239,500	\$413,167
37	CDC SMALL BUS. FINAN CORP.	3	\$555,000	\$185,000
38	SUPERIOR FINANCIAL GROUP, LLC	3	\$30,000	\$10,000
39	HANMI BANK	2	\$6,334,000	\$3,167,000
40	NEWTEK SMALL BUS. FINANCE INC.	2	\$4,880,000	\$2,440,000
41	MEADOWS BANK	2	\$2,797,600	\$1,398,800
42	BANK OF AMERICA NATL ASSOC	2	\$973,600	\$486,800
43	SECURITY BANK OF CALIFORNIA	2	\$955,000	\$477,500
44	SOUTH CNTY BANK NATL ASSOC	2	\$941,000	\$470,500
45	PROMERICA BANK	2	\$925,000	\$462,500
46	CENTER BANK	2	\$920,000	\$460,000
47	AMERICAN CONTINENTAL BANK	2	\$550,000	\$275,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	SECURITY STATE BANK	2	\$400,000	\$200,000
49	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
50	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
51	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
52	SMALL BUSINESS CAPITAL, LLC	1	\$728,000	\$728,000
53	FIRST CALIFORNIA BANK	1	\$640,000	\$640,000
54	ONEWEST BANK, FSB	1	\$620,000	\$620,000
55	BAY AREA EMPLOYMENT DEVEL CO	1	\$516,000	\$516,000
56	US METRO BANK	1	\$510,000	\$510,000
57	UNITED CENTRAL BANK	1	\$395,000	\$395,000
58	PACIFIC ALLIANCE BANK	1	\$312,000	\$312,000
59	SUNWEST BANK	1	\$268,000	\$268,000
60	PACIFIC MERCANTILE BANK	1	\$250,000	\$250,000
61	NATIONAL BANK OF CALIFORNIA	1	\$250,000	\$250,000
62	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
63	FIRST MOUNTAIN BANK	1	\$205,000	\$205,000
64	BANK OF SOUTHERN CALIFORNIA NA	1	\$157,500	\$157,500
65	COMMUNITY VALLEY BANK	1	\$150,000	\$150,000
66	GROW AMERICA FUND INC	1	\$150,000	\$150,000
67	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
68	MISSION OAKS NATIONAL BANK	1	\$100,000	\$100,000
69	BRIDGE BANK NATL ASSOC	1	\$87,000	\$87,000
70	COMMERCE BK OF TEMECULA VALLEY	1	\$79,400	\$79,400
71	CALIFORNIA CU	1	\$56,000	\$56,000
72	FOUNDATION BANK	1	\$37,500	\$37,500
73	UNION BANK, N.A.	1	\$10,000	\$10,000
	<b>TOTALS:</b>	<b>416</b>	<b>\$224,246,500</b>	<b>\$539,054</b>