

**SANTA ANA DISTRICT OFFICE
FY 2012 504 THIRD PARTY LENDER RANKINGS
AS OF 1/31/12**



TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK
14
\$8,687,588

#2 WELLS FARGO BANK, N.A.
12
\$13,503,455

#3 JPMORGAN CHASE BANK, N.A.
11
\$11,181,144

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	14	\$8,687,588	\$620,542
2	Wells Fargo Bank, National Association	12	\$13,503,455	\$1,125,288
3	JPMorgan Chase Bank, National Association	11	\$11,181,144	\$1,016,468
4	Union Bank, N.A.	9	\$11,352,147	\$1,261,350
5	Bank of America, National Association	8	\$5,304,139	\$663,017
6	Pacific Enterprise Bank	5	\$4,215,643	\$843,129
7	Security Bank of California	3	\$7,012,500	\$2,337,500
8	California Bank & Trust	3	\$940,138	\$313,379
9	Bank of the West	2	\$2,607,000	\$1,303,500
10	Silvergate Bank	2	\$1,232,500	\$616,250
11	Plaza Bank	2	\$1,192,439	\$596,220
12	U.S. Bank National Association	1	\$4,355,854	\$4,355,854
13	Grandpoint Bank	1	\$2,962,000	\$2,962,000
14	Capital Bank	1	\$2,781,297	\$2,781,297
15	Citizens Business Bank	1	\$1,207,500	\$1,207,500
16	Opus Bank	1	\$1,050,000	\$1,050,000
17	American Security Bank	1	\$835,000	\$835,000
18	American Business Bank	1	\$789,770	\$789,770
19	OneWest Bank, FSB	1	\$587,500	\$587,500
20	First-Citizens Bank & Trust Company	1	\$525,000	\$525,000
21	Compass Bank	1	\$458,000	\$458,000
22	Pacific Premier Bank	1	\$452,500	\$452,500
23	First California Bank	1	\$448,000	\$448,000
24	Citibank, N.A.	1	\$444,000	\$444,000
25	Farmers & Merchants Bank of Long Beach	1	\$370,000	\$370,000
26	City National Bank	1	\$250,000	\$250,000
	TOTAL:	86	\$84,745,114	\$985,408