

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 1/31/13**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
55
\$20,011,100

#2 JPMORGAN CHASE BANK, N.A.
53
\$4,973,200

**#3 CDC SMALL BUSINESS
FINANCE CORP.**
49
\$39,927,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	55	\$20,011,100	\$363,838
2	JPMORGAN CHASE BANK NATL ASSOC	53	\$4,973,200	\$93,834
3	CDC SMALL BUS. FINAN CORP	49	\$39,927,000	\$814,837
4	U.S. BANK NATIONAL ASSOCIATION	33	\$7,863,900	\$238,300
5	WILSHIRE STATE BANK	15	\$9,203,000	\$613,533
6	SOUTHLAND ECONOMIC DEVEL CORP	14	\$14,376,000	\$1,026,857
7	HANA SMALL BUS. LENDING INC.	11	\$4,814,500	\$437,682
8	SECURITY BANK OF CALIFORNIA	11	\$3,579,800	\$325,436
9	PACIFIC W. CERT. DEVEL CORP	10	\$11,129,000	\$1,112,900
10	BBCN BANK	10	\$4,664,600	\$466,460
11	COMPASS BANK	10	\$1,311,000	\$131,100
12	PLAZA BANK	9	\$5,803,400	\$644,822
13	ENTERPRISE FUNDING CORPORATION	8	\$9,887,000	\$1,235,875
14	SEACOAST COMMERCE BANK	8	\$5,228,200	\$653,525
15	COMMONWEALTH BUSINESS BANK	8	\$4,299,000	\$537,375
16	AMER PLUS BANK NATL ASSOC	8	\$3,560,000	\$445,000
17	LIVE OAK BANKING COMPANY	7	\$6,054,000	\$864,857
18	MORTGAGE CAP. DEVEL CORP	7	\$5,962,000	\$851,714
19	BANK OF THE WEST	7	\$3,989,400	\$569,914
20	CAPITAL BANK	6	\$10,703,500	\$1,783,917
21	UNION BANK, N.A.	6	\$1,496,000	\$249,333
22	FIRST CHOICE BANK	5	\$7,989,200	\$1,597,840
23	CELTIC BANK CORPORATION	5	\$7,784,200	\$1,556,840
24	OPEN BANK	5	\$4,971,000	\$994,200
25	PACIFIC ENTERPRISE BANK	5	\$4,570,000	\$914,000
26	CALIFORNIA STATEWIDE CERT. DEV	5	\$2,902,000	\$580,400
27	PACIFIC CITY BANK	5	\$1,909,000	\$381,800
28	PACIFIC PREMIER BANK	5	\$1,504,000	\$300,800
29	COMMUNITY BANK	4	\$3,347,000	\$836,750
30	AMPAC TRI-STATE CDC, INC.	4	\$2,587,000	\$646,750
31	FIRST GENERAL BANK	4	\$1,917,000	\$479,250
32	CITY NATIONAL BANK	4	\$1,400,000	\$350,000
33	CDC SMALL BUS. FINAN CORP.	4	\$763,500	\$190,875
34	BANK OF AMERICA NATL ASSOC	4	\$318,000	\$79,500
35	EAST WEST BANK	3	\$3,796,000	\$1,265,333
36	COMMERCE NATIONAL BANK	3	\$3,634,200	\$1,211,400
37	LOS ANGELES CNTY SMALL BUS. DE	3	\$3,106,000	\$1,035,333
38	BRIDGE BANK NATL ASSOC	3	\$3,035,000	\$1,011,667
39	SAEHAN BANK	3	\$2,847,000	\$949,000
40	OPUS BANK	3	\$2,399,500	\$799,833
41	AMERICAN SECURITY BANK	3	\$1,680,000	\$560,000
42	CALIFORNIA BANK & TRUST	3	\$1,117,000	\$372,333
43	SO CAL CDC	3	\$1,015,000	\$338,333
44	CITIBANK, N.A.	3	\$569,700	\$189,900
45	CATHAY BANK	3	\$475,000	\$158,333
46	MISSION OAKS NATIONAL BANK	3	\$393,000	\$131,000
47	CALIFORNIA CU	3	\$160,000	\$53,333

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	BORREGO SPRINGS BANK, N.A.	3	\$105,000	\$35,000
49	MISSION VALLEY BANK	2	\$4,400,000	\$2,200,000
50	HANMI BANK	2	\$4,088,500	\$2,044,250
51	UNITI BANK	2	\$3,682,500	\$1,841,250
52	SAN DIEGO PRIVATE BANK	2	\$2,676,000	\$1,338,000
53	SBA - EDF ENFORCEMENT ACTION	2	\$2,129,000	\$1,064,500
54	CALIFORNIA UNITED BANK	2	\$1,750,000	\$875,000
55	GILMORE BANK	2	\$1,461,000	\$730,500
56	AMERICAN CONTINENTAL BANK	2	\$1,330,000	\$665,000
57	EH NATIONAL BANK	2	\$1,300,000	\$650,000
58	CALIFORNIA BUSINESS BANK	2	\$938,000	\$469,000
59	FIRST CALIFORNIA BANK	2	\$822,000	\$411,000
60	PROAMERICA BANK	2	\$725,000	\$362,500
61	NEWTEK SMALL BUS. FINANCE INC.	2	\$502,000	\$251,000
62	THE BANCORP BANK	2	\$462,300	\$231,150
63	SUPERIOR FINANCIAL GROUP, LLC	2	\$30,000	\$15,000
64	ADVANTAGE CERT. DEVEL CORP	1	\$5,500,000	\$5,500,000
65	SUPERIOR CALIFORNIA ECONOMIC D	1	\$5,000,000	\$5,000,000
66	MEADOWS BANK	1	\$4,355,400	\$4,355,400
67	MANUFACTURERS BANK	1	\$1,800,000	\$1,800,000
68	UNITED PACIFIC BANK	1	\$1,584,000	\$1,584,000
69	GRANDPOINT BANK	1	\$1,312,000	\$1,312,000
70	PARTNERS BANK OF CALIFORNIA	1	\$1,203,000	\$1,203,000
71	AMERICANWEST BANK	1	\$700,000	\$700,000
72	GBC INTERNATIONAL BANK	1	\$500,000	\$500,000
73	CALIFORNIA COASTAL CERT. DEVEL	1	\$415,000	\$415,000
74	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
75	SUNWEST BANK	1	\$350,000	\$350,000
76	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
77	FIRST FINANCIAL BANK	1	\$350,000	\$350,000
78	BANK OF SOUTHERN CALIFORNIA NA	1	\$328,800	\$328,800
79	VISION ONE CU	1	\$325,000	\$325,000
80	TUSTIN COMMUNITY BANK	1	\$275,000	\$275,000
81	CREDIT UNION OF SOUTHERN CALIF	1	\$205,000	\$205,000
82	COMMUNITY VALLEY BANK	1	\$150,000	\$150,000
83	PLUMAS BANK	1	\$123,500	\$123,500
84	SHINHAN BANK AMERICA	1	\$100,000	\$100,000
85	PACIFIC WESTERN BANK	1	\$100,000	\$100,000
86	ALASKA USA FCU	1	\$100,000	\$100,000
87	COMMERCEWEST BANK, N.A.	1	\$50,000	\$50,000
	TOTALS:	500	\$296,969,400	\$593,939