

**SANTA ANA DISTRICT OFFICE
FY 2012 LENDER RANKINGS
AS OF 7/31/12**



TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, N.A.
152
\$13,369,000

**#2 CDC SMALL BUSINESS FINANCE
CORP.**
146
\$108,312,000

#3 WELLS FARGO BANK, N.A.
121
\$45,579,400

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMORGAN CHASE BANK NATL ASSOC	152	\$13,369,000	\$87,954
2	CDC SMALL BUS. FINAN CORP	146	\$108,312,000	\$741,863
3	WELLS FARGO BANK NATL ASSOC	121	\$45,579,400	\$376,689
4	U.S. BANK NATIONAL ASSOCIATION	76	\$25,467,300	\$335,096
5	EDF RESOURCE CAPITAL, INC.	39	\$26,017,000	\$667,103
6	BBCN BANK	28	\$12,470,200	\$445,364
7	CALIFORNIA BANK & TRUST	26	\$4,772,900	\$183,573
8	SOUTHLAND ECONOMIC DEVEL CORP	24	\$12,817,000	\$534,042
9	COMPASS BANK	21	\$7,932,800	\$377,752
10	COMMONWEALTH BUSINESS BANK	19	\$14,471,000	\$761,632
11	EAST WEST BANK	19	\$8,450,200	\$444,747
12	WILSHIRE STATE BANK	19	\$5,725,000	\$301,316
13	SEACOAST COMMERCE BANK	18	\$11,473,400	\$637,411
14	CAPITAL BANK	18	\$8,379,600	\$465,533
15	ENTERPRISE FUNDING CORPORATION	17	\$19,910,000	\$1,171,176
16	PACIFIC CITY BANK	17	\$9,275,200	\$545,600
17	HANA SMALL BUS. LENDING INC.	16	\$7,136,300	\$446,019
18	PREMIER COMM. BANK NATL ASSOC	14	\$5,909,000	\$422,071
19	BORREGO SPRINGS BANK, N.A.	14	\$2,475,500	\$176,821
20	COMMERCEWEST BANK, N.A.	14	\$2,285,000	\$163,214
21	PLAZA BANK	13	\$8,809,300	\$677,638
22	CITIBANK, N.A.	13	\$3,869,000	\$297,615
23	CELTIC BANK CORPORATION	12	\$17,721,400	\$1,476,783
24	LIVE OAK BANKING COMPANY	12	\$11,968,000	\$997,333
25	MORTGAGE CAP. DEVEL CORP	11	\$8,185,000	\$744,091
26	OPUS BANK	11	\$5,211,242	\$473,749
27	HANMI BANK	10	\$19,882,000	\$1,988,200
28	COMMUNITY BANK	10	\$5,489,000	\$548,900
29	AMPAC TRI-STATE CDC, INC.	9	\$4,730,000	\$525,556
30	FIRST GENERAL BANK	9	\$4,415,000	\$490,556
31	PACIFIC ENTERPRISE BANK	9	\$4,087,600	\$454,178
32	OPEN BANK	8	\$11,484,500	\$1,435,563
33	COMMERCE NATIONAL BANK	8	\$5,285,355	\$660,669
34	CITY NATIONAL BANK	8	\$4,175,000	\$521,875
35	BANK OF AMERICA NATL ASSOC	8	\$1,708,600	\$213,575
36	CDC SMALL BUS. FINAN CORP.	7	\$1,113,500	\$159,071
37	CALIFORNIA STATEWIDE CERT. DEV	6	\$5,206,000	\$867,667
38	THE BANCORP BANK	6	\$1,332,800	\$222,133
39	PACIFIC W. CERT. DEVEL CORP	5	\$5,336,000	\$1,067,200
40	AMER PLUS BANK NATL ASSOC	5	\$5,111,000	\$1,022,200
41	BANK OF THE WEST	5	\$3,529,000	\$705,800
42	SO CAL CDC	5	\$3,494,000	\$698,800
43	SECURITY BANK OF CALIFORNIA	5	\$1,630,000	\$326,000
44	AMERICAN CONTINENTAL BANK	5	\$1,398,000	\$279,600
45	UNION BANK, N.A.	5	\$610,500	\$122,100
46	PACIFIC MERCANTILE BANK	5	\$346,200	\$69,240
47	PROAMERICA BANK	4	\$3,520,800	\$880,200

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
48	MISSION VALLEY BANK	4	\$2,590,500	\$647,625
49	SECURITY STATE BANK	4	\$2,450,000	\$612,500
50	SOUTH CNTY BANK NATL ASSOC	4	\$2,280,300	\$570,075
51	LOS ANGELES CNTY SMALL BUS. DE	4	\$2,105,000	\$526,250
52	GILMORE BANK	4	\$2,028,000	\$507,000
53	SAEHAN BANK	4	\$1,106,000	\$276,500
54	COMMERCE BK OF TEMECULA VALLEY	4	\$788,400	\$197,100
55	CALIFORNIA CU	4	\$166,000	\$41,500
56	FIRST CALIFORNIA BANK	3	\$3,356,500	\$1,118,833
57	MEADOWS BANK	3	\$3,153,100	\$1,051,033
58	SMALL BUSINESS CAPITAL, LLC	3	\$2,453,000	\$817,667
59	GATEWAY BUSINESS BANK	3	\$1,375,000	\$458,333
60	FIRST MOUNTAIN BANK	3	\$955,000	\$318,333
61	COMMERCIAL BANK OF CALIFORNIA	3	\$950,000	\$316,667
62	BRIDGE BANK NATL ASSOC	3	\$611,500	\$203,833
63	SUPERIOR FINANCIAL GROUP, LLC	3	\$30,000	\$10,000
64	NEWTEK SMALL BUS. FINANCE INC.	2	\$5,000,000	\$2,500,000
65	NATIONAL BANK OF CALIFORNIA	2	\$2,750,000	\$1,375,000
66	INLAND COMMUN BANK NATL ASSOC	2	\$2,335,000	\$1,167,500
67	MANUFACTURERS BANK	2	\$2,200,000	\$1,100,000
68	MISSION OAKS NATIONAL BANK	2	\$1,876,200	\$938,100
69	PACIFIC PREMIER BANK	2	\$1,801,300	\$900,650
70	US METRO BANK	2	\$1,210,000	\$605,000
71	UNITI BANK	2	\$1,187,000	\$593,500
72	CAPITAL ACCESS GROUP, INC.	2	\$1,024,000	\$512,000
73	SUNWEST BANK	2	\$988,000	\$494,000
74	SAN DIEGO PRIVATE BANK	2	\$963,500	\$481,750
75	UNITED CENTRAL BANK	2	\$920,000	\$460,000
76	CHINATRUST BANK USA	2	\$763,000	\$381,500
77	LANDMARK CERT. DEVEL CORP	2	\$565,000	\$282,500
78	COMMUNITY VALLEY BANK	2	\$550,000	\$275,000
79	GROW AMERICA FUND INC	2	\$525,000	\$262,500
80	PACIFIC ALLIANCE BANK	2	\$482,000	\$241,000
81	PLUMAS BANK	2	\$427,600	\$213,800
82	GRANDPOINT BANK	2	\$404,000	\$202,000
83	SHINHAN BANK AMERICA	2	\$380,000	\$190,000
84	NAVY FCU	2	\$175,000	\$87,500
85	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
86	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
87	SAN FERNANDO VALLEY SMALL BUS.	1	\$1,055,000	\$1,055,000
88	DELTA BANK NATL ASSOC	1	\$985,600	\$985,600
89	MUTUAL OF OMAHA BANK	1	\$937,200	\$937,200
90	EH NATIONAL BANK	1	\$895,600	\$895,600
91	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
92	UPS CAPITAL BUSINESS CREDIT	1	\$750,000	\$750,000
93	AMERICAN SECURITY BANK	1	\$630,000	\$630,000
94	BAY AREA EMPLOYMENT DEVEL CO	1	\$516,000	\$516,000
95	BEACH BUSINESS BANK	1	\$500,000	\$500,000
96	SPIRIT OF TEXAS BANK, SSB	1	\$468,000	\$468,000
97	AMERICAN BUSINESS BANK	1	\$300,000	\$300,000
98	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
99	TWIN CITY BANK	1	\$200,000	\$200,000
100	ROYAL BUSINESS BANK	1	\$192,000	\$192,000
101	PARTNERS BANK OF CALIFORNIA	1	\$165,000	\$165,000
102	BANK OF SOUTHERN CALIFORNIA NA	1	\$157,500	\$157,500
103	VALLEY ECONOMIC DEVEL CORP.	1	\$150,000	\$150,000
104	SCE FCU	1	\$150,000	\$150,000
105	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
106	CATHAY BANK	1	\$100,000	\$100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	FOUNDATION BANK	1	\$37,500	\$37,500
108	THE BANK OF SANTA BARBARA	1	\$25,000	\$25,000
109	ONEWEST BANK, FSB	1	\$0	\$0
110	METRO UNITED BANK	1	\$0	\$0
111	VIBRA BANK	1	\$0	\$0
112	TOMATOBANK, N.A.	1	\$0	\$0
	<i>TOTALS:</i>	<i>1,158</i>	<i>\$568,429,697</i>	<i>\$490,872</i>