

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 7/31/13**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
150
\$39,517,300

#2 JPMORGAN CHASE BANK, N.A.
122
\$12,543,700

#3 WELLS FARGO BANK, N.A.
121
\$58,238,300

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	150	\$39,517,300	\$263,449
2	JPMORGAN CHASE BANK NATL ASSOC	122	\$12,543,700	\$102,817
3	WELLS FARGO BANK NATL ASSOC	121	\$58,238,300	\$481,308
4	CDC SMALL BUS. FINAN CORP	120	\$104,156,000	\$867,967
5	PACIFIC W. CERT. DEVEL CORP	30	\$25,472,000	\$849,067
6	MORTGAGE CAP. DEVEL CORP	30	\$22,514,000	\$750,467
7	WILSHIRE STATE BANK	28	\$16,238,000	\$579,929
8	SOUTHLAND ECONOMIC DEVEL CORP	27	\$21,328,000	\$789,926
9	BBCN BANK	27	\$20,422,100	\$756,374
10	SECURITY BANK OF CALIFORNIA	27	\$12,695,200	\$470,193
11	COMMONWEALTH BUSINESS BANK	24	\$12,500,000	\$520,833
12	COMPASS BANK	22	\$2,013,500	\$91,523
13	CAPITAL BANK	19	\$22,129,500	\$1,164,711
14	SEACOAST COMMERCE BANK	19	\$13,441,900	\$707,468
15	PLAZA BANK	17	\$17,009,400	\$1,000,553
16	BANK OF THE WEST	17	\$13,849,600	\$814,682
17	HANA SMALL BUS. LENDING INC.	16	\$8,494,500	\$530,906
18	UNION BANK, N.A.	16	\$7,696,000	\$481,000
19	CALIFORNIA BANK & TRUST	15	\$5,640,900	\$376,060
20	CELTIC BANK CORPORATION	14	\$11,763,200	\$840,229
21	LIVE OAK BANKING COMPANY	14	\$11,060,000	\$790,000
22	CALIFORNIA STATEWIDE CERT. DEV	14	\$8,796,000	\$628,286
23	PACIFIC CITY BANK	14	\$5,361,600	\$382,971
24	AMPAC TRI-STATE CDC, INC.	13	\$11,633,000	\$894,846
25	ENTERPRISE FUNDING CORPORATION	13	\$11,106,000	\$854,308
26	OPEN BANK	12	\$15,726,000	\$1,310,500
27	AMER PLUS BANK NATL ASSOC	12	\$9,971,000	\$830,917
28	CDC SMALL BUS. FINAN CORP.	12	\$2,139,500	\$178,292
29	EAST WEST BANK	11	\$7,849,000	\$713,545
30	FIRST CHOICE BANK	10	\$13,983,200	\$1,398,320
31	COMMERCE NATIONAL BANK	10	\$7,217,700	\$721,770
32	CITY NATIONAL BANK	10	\$2,490,000	\$249,000
33	LOS ANGELES CNTY SMALL BUS. DE	9	\$7,705,000	\$856,111
34	COMMUNITY BANK	9	\$4,546,000	\$505,111
35	HANMI BANK	8	\$12,247,500	\$1,530,938
36	PACIFIC ENTERPRISE BANK	8	\$8,871,400	\$1,108,925
37	SAEHAN BANK	8	\$6,517,000	\$814,625
38	CITIBANK, N.A.	8	\$3,008,700	\$376,088
39	PACIFIC PREMIER BANK	8	\$2,298,500	\$287,313
40	CALIFORNIA UNITED BANK	7	\$4,560,300	\$651,471
41	OPUS BANK	6	\$6,403,500	\$1,067,250
42	BRIDGE BANK NATL ASSOC	6	\$5,663,500	\$943,917
43	VIBRA BANK	6	\$3,029,500	\$504,917
44	THE BANCORP BANK	6	\$1,752,500	\$292,083
45	BANK OF AMERICA NATL ASSOC	6	\$818,000	\$136,333
46	SUPERIOR FINANCIAL GROUP, LLC	6	\$102,500	\$17,083
47	SO CAL CDC	5	\$4,432,000	\$886,400

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	FIRST GENERAL BANK	5	\$2,167,000	\$433,400
49	STERLING SAVINGS BANK	5	\$1,832,500	\$366,500
50	SAN DIEGO PRIVATE BANK	4	\$4,029,000	\$1,007,250
51	GBC INTERNATIONAL BANK	4	\$3,063,900	\$765,975
52	CREDIT UNION OF SOUTHERN CALIF	4	\$1,083,700	\$270,925
53	PACIFIC WESTERN BANK	4	\$1,007,500	\$251,875
54	CATHAY BANK	4	\$975,000	\$243,750
55	CALIFORNIA CU	4	\$719,000	\$179,750
56	UNITI BANK	3	\$5,142,500	\$1,714,167
57	FIRST MOUNTAIN BANK	3	\$3,690,000	\$1,230,000
58	COMMUNITY VALLEY BANK	3	\$3,250,000	\$1,083,333
59	EH NATIONAL BANK	3	\$2,620,000	\$873,333
60	GILMORE BANK	3	\$2,461,000	\$820,333
61	GROW AMERICA FUND INC	3	\$2,350,000	\$783,333
62	AMERICAN SECURITY BANK	3	\$1,680,000	\$560,000
63	ROYAL BUSINESS BANK	3	\$1,560,000	\$520,000
64	AMERICAN CONTINENTAL BANK	3	\$1,480,000	\$493,333
65	NEWTEK SMALL BUS. FINANCE INC.	3	\$1,422,000	\$474,000
66	BANK OF SOUTHERN CALIFORNIA NA	3	\$503,800	\$167,933
67	COMMERCIAL BANK OF CALIFORNIA	3	\$465,000	\$155,000
68	MISSION OAKS NATIONAL BANK	3	\$393,000	\$131,000
69	COMMERCEWEST BANK	3	\$200,000	\$66,667
70	ADVANTAGE CERT. DEVEL CORP	2	\$5,975,000	\$2,987,500
71	MISSION VALLEY BANK	2	\$4,400,000	\$2,200,000
72	GRANDPOINT BANK	2	\$3,607,000	\$1,803,500
73	UNITED PACIFIC BANK	2	\$3,022,000	\$1,511,000
74	MANUFACTURERS BANK	2	\$2,300,000	\$1,150,000
75	UNITED MIDWEST SAVINGS BANK	2	\$1,426,900	\$713,450
76	METRO UNITED BANK	2	\$1,206,000	\$603,000
77	CALIFORNIA BUSINESS BANK	2	\$938,000	\$469,000
78	VISION ONE CU	2	\$825,000	\$412,500
79	UNITED LABOR BANK A FED. SAVIN	2	\$765,000	\$382,500
80	PROAMERICA BANK	2	\$725,000	\$362,500
81	AMERICAN NATIONAL BANK	2	\$715,000	\$357,500
82	TUSTIN COMMUNITY BANK	2	\$595,000	\$297,500
83	PLUMAS BANK	2	\$583,900	\$291,950
84	VALLEY ECONOMIC DEVEL CORP.	2	\$438,000	\$219,000
85	ALASKA USA FCU	2	\$250,000	\$125,000
86	SUPERIOR CALIFORNIA ECONOMIC D	1	\$5,000,000	\$5,000,000
87	MEADOWS BANK	1	\$4,355,400	\$4,355,400
88	PINNACLE BANK	1	\$3,545,000	\$3,545,000
89	ALTAPACIFIC BANK	1	\$3,150,000	\$3,150,000
90	US METRO BANK	1	\$2,950,000	\$2,950,000
91	WEST TOWN SAVINGS BANK	1	\$2,800,000	\$2,800,000
92	FIRST COMMUNITY BANK	1	\$2,550,000	\$2,550,000
93	COMMERCE BK OF TEMECULA VALLEY	1	\$2,524,000	\$2,524,000
94	PARTNERS BANK OF CALIFORNIA	1	\$2,376,500	\$2,376,500
95	CAPITALSOURCE BANK	1	\$1,740,000	\$1,740,000
96	SBA - EDF ENFORCEMENT ACTION	1	\$1,448,000	\$1,448,000
97	KINECTA FCU	1	\$1,134,000	\$1,134,000
98	SAN FERNANDO VALLEY SMALL BUS.	1	\$1,120,000	\$1,120,000
99	COMMUNITY REINVESTMENT SMALL B	1	\$985,000	\$985,000
100	EVOLVE BANK & TRUST	1	\$930,000	\$930,000
101	BAY AREA EMPLOYMENT DEVEL CO	1	\$742,000	\$742,000
102	AMERICANWEST BANK	1	\$700,000	\$700,000
103	CALIFORNIA COASTAL CERT. DEVEL	1	\$415,000	\$415,000
104	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
105	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
106	SUNWEST BANK	1	\$350,000	\$350,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	TOMATOBANK, N.A.	1	\$350,000	\$350,000
108	FIRST FINANCIAL BANK	1	\$350,000	\$350,000
109	CAPITAL ACCESS GROUP, INC.	1	\$253,000	\$253,000
110	NAVY FCU	1	\$195,000	\$195,000
111	INTERNATL CITY BANK NATL ASSOC	1	\$120,000	\$120,000
112	SHINHAN BANK AMERICA	1	\$100,000	\$100,000
113	PACIFIC MERCANTILE BANK	1	\$100,000	\$100,000
114	BANCO POPULAR NORTH AMERICA	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>1,249</i>	<i>\$737,868,100</i>	<i>\$590,767</i>