

**SANTA ANA DISTRICT OFFICE
FY 2013 504 THIRD PARTY LENDER RANKINGS
AS OF 7/31/13**



TOP 3 LENDERS

#1 UNION BANK, N.A.
27
\$20,948,048

#2 BANK OF AMERICA, N.A.
26
\$24,073,197

#3 BANK OF THE WEST.
25
\$31,385,226

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Union Bank, N.A.	27	\$20,948,048	\$775,854
2	Bank of America, National Association	26	\$24,073,197	\$925,892
3	Bank of the West	25	\$31,385,226	\$1,255,409
4	Wells Fargo Bank, National Association	19	\$24,835,858	\$1,307,150
5	JPMorgan Chase Bank, National Association	17	\$14,583,640	\$857,861
6	Zions First National Bank	13	\$9,353,075	\$719,467
7	Pacific Mercantile Bank	13	\$6,520,005	\$501,539
8	OneWest Bank, FSB	10	\$9,166,744	\$916,674
9	Plaza Bank	8	\$6,804,625	\$850,578
10	California Bank & Trust	8	\$5,775,080	\$721,885
11	United States Employment Development Center, L	7	\$26,054,325	\$3,722,046
12	City National Bank	6	\$9,382,329	\$1,563,722
13	Farmers & Merchants Bank of Long Beach	5	\$8,380,816	\$1,676,163
14	Citibank, N.A.	5	\$4,441,295	\$888,259
15	Pacific Enterprise Bank	5	\$2,395,495	\$479,099
16	BBCN Bank	4	\$14,741,000	\$3,685,250
17	Community Bank	4	\$9,665,504	\$2,416,376
18	Capital Bank	4	\$2,805,000	\$701,250
19	Cathay Bank	3	\$5,750,000	\$1,916,667
20	California United Bank	3	\$4,859,451	\$1,619,817
21	Security Bank of California	3	\$4,210,500	\$1,403,500
22	Partners Bank of California	3	\$3,450,000	\$1,150,000
23	First Choice Bank	2	\$19,270,000	\$9,635,000
24	Manufacturers Bank	2	\$4,000,000	\$2,000,000
25	American Business Bank	2	\$2,915,542	\$1,457,771
26	Opus Bank	2	\$2,324,300	\$1,162,150
27	American Security Bank	2	\$1,622,190	\$811,095
28	Commerce National Bank	2	\$1,021,500	\$510,750
29	Rabobank, National Association	2	\$505,000	\$252,500
30	First-Citizens Bank & Trust Company	2	\$394,239	\$197,120
31	AltaPacific Bank	1	\$5,612,900	\$5,612,900
32	Hanmi Bank	1	\$4,750,000	\$4,750,000
33	Saehan Bank	1	\$3,900,000	\$3,900,000
34	Union Bank	1	\$2,750,000	\$2,750,000
35	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
36	U.S. Bank National Association	1	\$1,335,000	\$1,335,000
37	Sunwest Bank	1	\$1,250,000	\$1,250,000
38	Comerica Bank	1	\$1,169,470	\$1,169,470
39	Morgan Stanley Bank, National Association	1	\$1,005,000	\$1,005,000
40	Commercial Bank of California	1	\$900,000	\$900,000
41	Community West Bank, National Association	1	\$900,000	\$900,000
42	Golden State Bank	1	\$816,500	\$816,500
43	Pacific Premier Bank	1	\$782,671	\$782,671
44	Metro United Bank	1	\$754,677	\$754,677
45	ProAmerica Bank	1	\$675,000	\$675,000
46	Commerce Bank of Temecula Valley	1	\$575,000	\$575,000
47	Pacific Valley Bank	1	\$505,000	\$505,000
48	GBC International Bank	1	\$474,300	\$474,300

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Spectrum Financial Corporation	1	\$458,750	\$458,750
50	HSBC Bank USA, National Association	1	\$437,500	\$437,500
51	Wilshire State Bank	1	\$425,000	\$425,000
52	Orange County's CU	1	\$362,500	\$362,500
53	AmericanWest Bank	1	\$305,000	\$305,000
54	East West Bank	1	\$300,000	\$300,000
55	First National Bank of Southern California	1	\$292,000	\$292,000
56	First Republic Bank	1	\$287,500	\$287,500
57	Alaska USA FCU	1	\$281,260	\$281,260
58	Silvergate Bank	1	\$281,000	\$281,000
59	First Mountain Bank	1	\$132,023	\$132,023
60	Citizens Business Bank	1	\$115,000	\$115,000
61	Mission Oaks National Bank	1	\$92,462	\$92,462
	<i>TOTAL:</i>	<i>265</i>	<i>\$315,559,497</i>	<i>\$1,190,791</i>