

**SANTA ANA DISTRICT OFFICE
FY 2012 LENDER RANKINGS
AS OF 6/30/12**



TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, N.A.
132
\$12,528,400

**#2 CDC SMALL BUSINESS FINANCE
CORP.**
128
\$97,365,000

#3 WELLS FARGO BANK, N.A.
106
\$42,625,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMORGAN CHASE BANK NATL ASSOC	132	\$12,528,400	\$94,912
2	CDC SMALL BUS. FINAN CORP	128	\$97,365,000	\$760,664
3	WELLS FARGO BANK NATL ASSOC	106	\$42,625,500	\$402,127
4	U.S. BANK NATIONAL ASSOCIATION	69	\$27,667,300	\$400,975
5	EDF RESOURCE CAPITAL, INC.	33	\$23,471,000	\$711,242
6	CALIFORNIA BANK & TRUST	25	\$4,372,900	\$174,916
7	SOUTHLAND ECONOMIC DEVEL CORP	24	\$12,729,000	\$530,375
8	BBCN BANK	20	\$13,278,100	\$663,905
9	COMPASS BANK	20	\$8,264,800	\$413,240
10	COMMONWEALTH BUSINESS BANK	18	\$14,431,000	\$801,722
11	WILSHIRE STATE BANK	18	\$5,600,000	\$311,111
12	ENTERPRISE FUNDING CORPORATION	16	\$19,653,000	\$1,228,313
13	SEACOAST COMMERCE BANK	16	\$12,025,400	\$751,588
14	PACIFIC CITY BANK	16	\$10,284,800	\$642,800
15	CAPITAL BANK	16	\$9,352,100	\$584,506
16	EAST WEST BANK	16	\$7,250,200	\$453,138
17	HANA SMALL BUS. LENDING INC.	15	\$7,216,300	\$481,087
18	BORREGO SPRINGS BANK, N.A.	14	\$2,571,500	\$183,679
19	COMMERCEWEST BANK, N.A.	14	\$2,197,000	\$156,929
20	CELTIC BANK CORPORATION	12	\$22,321,400	\$1,860,117
21	MORTGAGE CAP. DEVEL CORP	11	\$8,191,000	\$744,636
22	PLAZA BANK	11	\$7,652,700	\$695,700
23	OPUS BANK	11	\$5,882,900	\$534,809
24	CITIBANK, N.A.	11	\$3,839,000	\$349,000
25	HANMI BANK	10	\$20,082,000	\$2,008,200
26	COMMUNITY BANK	10	\$6,089,000	\$608,900
27	PREMIER COMM. BANK NATL ASSOC	10	\$5,714,400	\$571,440
28	LIVE OAK BANKING COMPANY	9	\$9,876,000	\$1,097,333
29	PACIFIC ENTERPRISE BANK	9	\$5,401,600	\$600,178
30	OPEN BANK	8	\$11,484,500	\$1,435,563
31	AMPAC TRI-STATE CDC, INC.	8	\$4,703,000	\$587,875
32	FIRST GENERAL BANK	8	\$3,545,000	\$443,125
33	COMMERCE NATIONAL BANK	7	\$5,075,800	\$725,114
34	CITY NATIONAL BANK	7	\$3,925,000	\$560,714
35	BANK OF AMERICA NATL ASSOC	7	\$1,708,600	\$244,086
36	THE BANCORP BANK	6	\$1,533,800	\$255,633
37	AMER PLUS BANK NATL ASSOC	5	\$5,111,000	\$1,022,200
38	CALIFORNIA STATEWIDE CERT. DEV	5	\$4,721,000	\$944,200
39	BANK OF THE WEST	5	\$3,529,000	\$705,800
40	SO CAL CDC	5	\$3,502,000	\$700,400
41	AMERICAN CONTINENTAL BANK	5	\$1,718,000	\$343,600
42	SECURITY BANK OF CALIFORNIA	5	\$1,630,000	\$326,000
43	UNION BANK, N.A.	5	\$610,500	\$122,100
44	PACIFIC MERCANTILE BANK	5	\$460,800	\$92,160
45	SOUTH CNTY BANK NATL ASSOC	4	\$5,058,300	\$1,264,575
46	PROAMERICA BANK	4	\$3,538,300	\$884,575
47	SECURITY STATE BANK	4	\$2,600,000	\$650,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
48	CDC SMALL BUS. FINAN CORP.	4	\$658,000	\$164,500
49	CALIFORNIA CU	4	\$166,000	\$41,500
50	FIRST CALIFORNIA BANK	3	\$3,356,500	\$1,118,833
51	SMALL BUSINESS CAPITAL, LLC	3	\$2,403,000	\$801,000
52	LOS ANGELES CNTY SMALL BUS. DE	3	\$2,124,000	\$708,000
53	GATEWAY BUSINESS BANK	3	\$1,375,000	\$458,333
54	SAEHAN BANK	3	\$1,320,000	\$440,000
55	GILMORE BANK	3	\$728,000	\$242,667
56	COMMERCE BK OF TEMECULA VALLEY	3	\$708,400	\$236,133
57	BRIDGE BANK NATL ASSOC	3	\$611,500	\$203,833
58	SUPERIOR FINANCIAL GROUP, LLC	3	\$30,000	\$10,000
59	NEWTEK SMALL BUS. FINANCE INC.	2	\$4,880,000	\$2,440,000
60	MEADOWS BANK	2	\$2,797,600	\$1,398,800
61	NATIONAL BANK OF CALIFORNIA	2	\$2,750,000	\$1,375,000
62	MANUFACTURERS BANK	2	\$2,200,000	\$1,100,000
63	MISSION OAKS NATIONAL BANK	2	\$1,876,200	\$938,100
64	PACIFIC PREMIER BANK	2	\$1,801,300	\$900,650
65	US METRO BANK	2	\$1,210,000	\$605,000
66	CAPITAL ACCESS GROUP, INC.	2	\$1,024,000	\$512,000
67	SUNWEST BANK	2	\$988,000	\$494,000
68	SAN DIEGO PRIVATE BANK	2	\$963,500	\$481,750
69	CHINATRUST BANK USA	2	\$763,000	\$381,500
70	FIRST MOUNTAIN BANK	2	\$705,000	\$352,500
71	COMMERCIAL BANK OF CALIFORNIA	2	\$600,000	\$300,000
72	LANDMARK CERT. DEVEL CORP	2	\$565,000	\$282,500
73	GRANDPOINT BANK	2	\$554,000	\$277,000
74	COMMUNITY VALLEY BANK	2	\$550,000	\$275,000
75	GROW AMERICA FUND INC	2	\$525,000	\$262,500
76	PACIFIC ALLIANCE BANK	2	\$482,000	\$241,000
77	PLUMAS BANK	2	\$427,600	\$213,800
78	SHINHAN BANK AMERICA	2	\$380,000	\$190,000
79	NAVY FCU	2	\$175,000	\$87,500
80	METRO UNITED BANK	1	\$2,975,000	\$2,975,000
81	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
82	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
83	TOMATOBANK, N.A.	1	\$1,212,000	\$1,212,000
84	DELTA BANK NATL ASSOC	1	\$985,600	\$985,600
85	MUTUAL OF OMAHA BANK	1	\$937,200	\$937,200
86	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
87	UPS CAPITAL BUSINESS CREDIT	1	\$750,000	\$750,000
88	INLAND COMMUN BANK NATL ASSOC	1	\$725,000	\$725,000
89	MISSION VALLEY BANK	1	\$650,000	\$650,000
90	UNITI BANK	1	\$645,000	\$645,000
91	AMERICAN SECURITY BANK	1	\$630,000	\$630,000
92	ONEWEST BANK, FSB	1	\$620,000	\$620,000
93	BAY AREA EMPLOYMENT DEVEL CO	1	\$516,000	\$516,000
94	BEACH BUSINESS BANK	1	\$500,000	\$500,000
95	UNITED CENTRAL BANK	1	\$395,000	\$395,000
96	AMERICAN BUSINESS BANK	1	\$300,000	\$300,000
97	VIBRA BANK	1	\$275,000	\$275,000
98	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
99	TWIN CITY BANK	1	\$200,000	\$200,000
100	ROYAL BUSINESS BANK	1	\$192,000	\$192,000
101	PARTNERS BANK OF CALIFORNIA	1	\$165,000	\$165,000
102	BANK OF SOUTHERN CALIFORNIA NA	1	\$157,500	\$157,500
103	SCE FCU	1	\$150,000	\$150,000
104	VALLEY ECONOMIC DEVEL CORP.	1	\$150,000	\$150,000
105	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
106	CATHAY BANK	1	\$100,000	\$100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	FOUNDATION BANK	1	\$37,500	\$37,500
108	THE BANK OF SANTA BARBARA	1	\$25,000	\$25,000
	<i>TOTALS:</i>	<i>1,029</i>	<i>\$550,792,100</i>	<i>\$535,269</i>