

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 6/30/13**



TOP 3 LENDERS

#1 U.S. BANK, N.A. 132 \$35,966,100	#2 CDC SMALL BUSINESS FINANCE CORP. 110 \$95,065,000	#3 JPMORGAN CHASE BANK, N.A. 108 \$11,471,600
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	132	\$35,966,100	\$272,470
2	CDC SMALL BUS. FINAN CORP	110	\$95,065,000	\$864,227
3	JPMORGAN CHASE BANK NATL ASSOC	108	\$11,471,600	\$106,219
4	WELLS FARGO BANK NATL ASSOC	106	\$47,883,900	\$451,735
5	PACIFIC W. CERT. DEVEL CORP	27	\$19,689,000	\$729,222
6	WILSHIRE STATE BANK	27	\$15,819,000	\$585,889
7	MORTGAGE CAP. DEVEL CORP	26	\$18,870,000	\$725,769
8	SOUTHLAND ECONOMIC DEVEL CORP	24	\$20,329,000	\$847,042
9	BBCN BANK	22	\$17,127,100	\$778,505
10	COMMONWEALTH BUSINESS BANK	22	\$11,980,000	\$544,545
11	SECURITY BANK OF CALIFORNIA	21	\$9,190,200	\$437,629
12	COMPASS BANK	19	\$1,888,500	\$99,395
13	PLAZA BANK	17	\$17,009,400	\$1,000,553
14	BANK OF THE WEST	17	\$13,849,600	\$814,682
15	SEACOAST COMMERCE BANK	17	\$12,727,600	\$748,682
16	CAPITAL BANK	16	\$18,240,500	\$1,140,031
17	HANA SMALL BUS. LENDING INC.	15	\$8,314,500	\$554,300
18	UNION BANK, N.A.	15	\$7,296,000	\$486,400
19	OPEN BANK	12	\$15,726,000	\$1,310,500
20	LIVE OAK BANKING COMPANY	12	\$9,700,000	\$808,333
21	CALIFORNIA STATEWIDE CERT. DEV	12	\$7,047,000	\$587,250
22	CALIFORNIA BANK & TRUST	12	\$2,990,900	\$249,242
23	CELTIC BANK CORPORATION	11	\$10,977,200	\$997,927
24	AMPAC TRI-STATE CDC, INC.	11	\$9,970,000	\$906,364
25	AMER PLUS BANK NATL ASSOC	11	\$7,393,000	\$672,091
26	PACIFIC CITY BANK	11	\$4,359,000	\$396,273
27	ENTERPRISE FUNDING CORPORATION	10	\$10,502,000	\$1,050,200
28	CITY NATIONAL BANK	10	\$2,490,000	\$249,000
29	COMMERCE NATIONAL BANK	9	\$6,911,700	\$767,967
30	CDC SMALL BUS. FINAN CORP.	9	\$1,640,500	\$182,278
31	FIRST CHOICE BANK	8	\$13,303,200	\$1,662,900
32	PACIFIC ENTERPRISE BANK	8	\$8,871,400	\$1,108,925
33	LOS ANGELES CNTY SMALL BUS. DE	8	\$7,277,000	\$909,625
34	EAST WEST BANK	8	\$6,787,000	\$848,375
35	COMMUNITY BANK	8	\$4,346,000	\$543,250
36	PACIFIC PREMIER BANK	8	\$2,298,500	\$287,313
37	CALIFORNIA UNITED BANK	7	\$4,560,300	\$651,471
38	CITIBANK, N.A.	7	\$2,988,700	\$426,957
39	OPUS BANK	6	\$6,403,500	\$1,067,250
40	BRIDGE BANK NATL ASSOC	6	\$5,663,500	\$943,917
41	SAEHAN BANK	6	\$4,887,000	\$814,500
42	BANK OF AMERICA NATL ASSOC	6	\$818,000	\$136,333
43	SUPERIOR FINANCIAL GROUP, LLC	6	\$102,500	\$17,083
44	HANMI BANK	5	\$10,048,500	\$2,009,700
45	SO CAL CDC	5	\$4,432,000	\$886,400
46	FIRST GENERAL BANK	5	\$2,167,000	\$433,400
47	THE BANCORP BANK	5	\$1,456,300	\$291,260

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	VIBRA BANK	4	\$2,278,000	\$569,500
49	STERLING SAVINGS BANK	4	\$1,187,000	\$296,750
50	CREDIT UNION OF SOUTHERN CALIF	4	\$1,083,700	\$270,925
51	CATHAY BANK	4	\$975,000	\$243,750
52	CALIFORNIA CU	4	\$719,000	\$179,750
53	UNITI BANK	3	\$5,142,500	\$1,714,167
54	FIRST MOUNTAIN BANK	3	\$3,690,000	\$1,230,000
55	COMMUNITY VALLEY BANK	3	\$3,250,000	\$1,083,333
56	SAN DIEGO PRIVATE BANK	3	\$2,826,000	\$942,000
57	EH NATIONAL BANK	3	\$2,620,000	\$873,333
58	AMERICAN SECURITY BANK	3	\$1,680,000	\$560,000
59	AMERICAN CONTINENTAL BANK	3	\$1,480,000	\$493,333
60	NEWTEK SMALL BUS. FINANCE INC.	3	\$1,422,000	\$474,000
61	BANK OF SOUTHERN CALIFORNIA NA	3	\$503,800	\$167,933
62	COMMERCIAL BANK OF CALIFORNIA	3	\$465,000	\$155,000
63	MISSION OAKS NATIONAL BANK	3	\$393,000	\$131,000
64	COMMERCEWEST BANK	3	\$200,000	\$66,667
65	ADVANTAGE CERT. DEVEL CORP	2	\$5,975,000	\$2,987,500
66	MISSION VALLEY BANK	2	\$4,400,000	\$2,200,000
67	GRANDPOINT BANK	2	\$3,607,000	\$1,803,500
68	PARTNERS BANK OF CALIFORNIA	2	\$3,579,500	\$1,789,750
69	UNITED PACIFIC BANK	2	\$3,022,000	\$1,511,000
70	GILMORE BANK	2	\$1,461,000	\$730,500
71	CALIFORNIA BUSINESS BANK	2	\$938,000	\$469,000
72	GBC INTERNATIONAL BANK	2	\$850,000	\$425,000
73	VISION ONE CU	2	\$825,000	\$412,500
74	FIRST CALIFORNIA BANK	2	\$822,000	\$411,000
75	UNITED LABOR BANK A FED. SAVIN	2	\$765,000	\$382,500
76	PROAMERICA BANK	2	\$725,000	\$362,500
77	AMERICAN NATIONAL BANK	2	\$715,000	\$357,500
78	TUSTIN COMMUNITY BANK	2	\$595,000	\$297,500
79	PLUMAS BANK	2	\$583,900	\$291,950
80	ROYAL BUSINESS BANK	2	\$560,000	\$280,000
81	VALLEY ECONOMIC DEVEL CORP.	2	\$438,000	\$219,000
82	PACIFIC WESTERN BANK	2	\$185,500	\$92,750
83	SUPERIOR CALIFORNIA ECONOMIC D	1	\$5,000,000	\$5,000,000
84	MEADOWS BANK	1	\$4,355,400	\$4,355,400
85	PINNACLE BANK	1	\$3,545,000	\$3,545,000
86	ALTAPACIFIC BANK	1	\$3,150,000	\$3,150,000
87	US METRO BANK	1	\$2,950,000	\$2,950,000
88	WEST TOWN SAVINGS BANK	1	\$2,800,000	\$2,800,000
89	FIRST COMMUNITY BANK	1	\$2,550,000	\$2,550,000
90	COMMERCE BK OF TEMECULA VALLEY	1	\$2,524,000	\$2,524,000
91	MANUFACTURERS BANK	1	\$1,800,000	\$1,800,000
92	GROW AMERICA FUND INC	1	\$1,760,000	\$1,760,000
93	CAPITALSOURCE BANK	1	\$1,740,000	\$1,740,000
94	SBA - EDF ENFORCEMENT ACTION	1	\$1,448,000	\$1,448,000
95	KINECTA FCU	1	\$1,134,000	\$1,134,000
96	SAN FERNANDO VALLEY SMALL BUS.	1	\$1,120,000	\$1,120,000
97	EVOLVE BANK & TRUST	1	\$930,000	\$930,000
98	UNITED MIDWEST SAVINGS BANK	1	\$899,400	\$899,400
99	BAY AREA EMPLOYMENT DEVEL CO	1	\$742,000	\$742,000
100	AMERICANWEST BANK	1	\$700,000	\$700,000
101	NATIONAL BANK OF ARIZONA	1	\$640,000	\$640,000
102	METRO UNITED BANK	1	\$510,000	\$510,000
103	CALIFORNIA COASTAL CERT. DEVEL	1	\$415,000	\$415,000
104	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
105	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
106	SUNWEST BANK	1	\$350,000	\$350,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	FIRST FINANCIAL BANK	1	\$350,000	\$350,000
108	TOMATOBANK, N.A.	1	\$350,000	\$350,000
109	CAPITAL ACCESS GROUP, INC.	1	\$253,000	\$253,000
110	NAVY FCU	1	\$195,000	\$195,000
111	INTERNATL CITY BANK NATL ASSOC	1	\$120,000	\$120,000
112	PACIFIC MERCANTILE BANK	1	\$100,000	\$100,000
113	SHINHAN BANK AMERICA	1	\$100,000	\$100,000
114	ALASKA USA FCU	1	\$100,000	\$100,000
115	BANCO POPULAR NORTH AMERICA	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>1,108</i>	<i>\$662,193,900</i>	<i>\$597,648</i>