

**SANTA ANA DISTRICT OFFICE
FY 2013 504 THIRD PARTY LENDER RANKINGS
AS OF 6/30/13**



TOP 3 LENDERS

#1 BANK OF THE WEST
24
\$30,385,226

#2 BANK OF AMERICA, N.A.
22
\$20,493,305

#3 UNION BANK, N.A.
21
\$16,518,970

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Bank of the West	24	\$30,385,226	\$1,266,051
2	Bank of America, National Association	22	\$20,493,305	\$931,514
3	Union Bank, N.A.	21	\$16,518,970	\$786,618
4	Wells Fargo Bank, National Association	18	\$24,503,695	\$1,361,316
5	JPMorgan Chase Bank, National Association	15	\$12,268,640	\$817,909
6	Zions First National Bank	12	\$8,746,465	\$728,872
7	Pacific Mercantile Bank	11	\$6,042,855	\$549,350
8	OneWest Bank, FSB	9	\$7,694,744	\$854,972
9	Plaza Bank	8	\$6,804,625	\$850,578
10	California Bank & Trust	8	\$5,775,080	\$721,885
11	United States Employment Development Lending	6	\$24,547,395	\$4,091,233
12	Farmers & Merchants Bank of Long Beach	5	\$8,380,816	\$1,676,163
13	City National Bank	5	\$7,882,329	\$1,576,466
14	Citibank, N.A.	5	\$4,441,295	\$888,259
15	Capital Bank	4	\$2,805,000	\$701,250
16	Pacific Enterprise Bank	4	\$1,915,495	\$478,874
17	BBCN Bank	3	\$9,391,000	\$3,130,333
18	Community Bank	3	\$9,218,244	\$3,072,748
19	Cathay Bank	3	\$5,750,000	\$1,916,667
20	California United Bank	3	\$4,859,451	\$1,619,817
21	Security Bank of California	3	\$4,210,500	\$1,403,500
22	Partners Bank of California	3	\$3,450,000	\$1,150,000
23	Manufacturers Bank	2	\$4,000,000	\$2,000,000
24	American Business Bank	2	\$2,915,542	\$1,457,771
25	Opus Bank	2	\$2,324,300	\$1,162,150
26	American Security Bank	2	\$1,622,190	\$811,095
27	Rabobank, National Association	2	\$505,000	\$252,500
28	First-Citizens Bank & Trust Company	2	\$394,239	\$197,120
29	AltaPacific Bank	1	\$5,612,900	\$5,612,900
30	Hanmi Bank	1	\$4,750,000	\$4,750,000
31	Saehan Bank	1	\$3,900,000	\$3,900,000
32	First Choice Bank	1	\$3,375,000	\$3,375,000
33	Union Bank	1	\$2,750,000	\$2,750,000
34	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
35	U.S. Bank National Association	1	\$1,335,000	\$1,335,000
36	Sunwest Bank	1	\$1,250,000	\$1,250,000
37	Comerica Bank	1	\$1,169,470	\$1,169,470
38	Morgan Stanley Bank, National Association	1	\$1,005,000	\$1,005,000
39	Community West Bank, National Association	1	\$900,000	\$900,000
40	Commercial Bank of California	1	\$900,000	\$900,000
41	Golden State Bank	1	\$816,500	\$816,500
42	Commerce National Bank	1	\$814,000	\$814,000
43	Pacific Premier Bank	1	\$782,671	\$782,671
44	Metro United Bank	1	\$754,677	\$754,677
45	ProAmerica Bank	1	\$675,000	\$675,000
46	Commerce Bank of Temecula Valley	1	\$575,000	\$575,000
47	Pacific Valley Bank	1	\$505,000	\$505,000
48	GBC International Bank	1	\$474,300	\$474,300

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	HSBC Bank USA, National Association	1	\$437,500	\$437,500
50	Wilshire State Bank	1	\$425,000	\$425,000
51	Orange County's CU	1	\$350,250	\$350,250
52	AmericanWest Bank	1	\$305,000	\$305,000
53	East West Bank	1	\$300,000	\$300,000
54	First Republic Bank	1	\$287,500	\$287,500
55	Silvergate Bank	1	\$281,000	\$281,000
56	First Mountain Bank	1	\$132,023	\$132,023
57	Citizens Business Bank	1	\$115,000	\$115,000
	<i>TOTAL:</i>	<i>236</i>	<i>\$274,824,192</i>	<i>\$1,164,509</i>