

**SANTA ANA DISTRICT OFFICE  
FY 2011 LENDER RANKINGS  
AS OF 3/31/11**



**TOP 3 LENDERS**

<b>#1 CDC SMALL BUSINESS FINANCE CORP.</b> 86 \$43,705,000	<b>#2 JPMORGAN CHASE BANK, N.A.</b> 86 \$18,373,900	<b>#3 WELLS FARGO BANK, N.A.</b> 85 \$52,751,600
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	<b>CDC SMALL BUS. FINAN CORP</b>	86	<b>\$43,705,000</b>	<b>\$508,198</b>
2	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	86	<b>\$18,373,900</b>	<b>\$213,650</b>
3	<b>WELLS FARGO BANK NATL ASSOC</b>	85	<b>\$52,751,600</b>	<b>\$620,607</b>
4	U.S. BANK NATIONAL ASSOCIATION	38	\$26,482,700	\$696,913
5	PACIFIC ENTERPRISE BANK	25	\$21,462,300	\$858,492
6	WILSHIRE STATE BANK	24	\$25,376,000	\$1,057,333
7	CENTER BANK	24	\$16,414,500	\$683,938
8	CALIFORNIA BANK & TRUST	24	\$7,013,000	\$292,208
9	SEACOAST COMMERCE BANK	21	\$18,223,800	\$867,800
10	SOUTHLAND ECONOMIC DEVEL CORP	20	\$20,792,000	\$1,039,600
11	SUPERIOR FINANCIAL GROUP, LLC	19	\$252,500	\$13,289
12	CAPITAL BANK	18	\$12,476,500	\$693,139
13	COMMUNITY BANK	17	\$10,559,100	\$621,124
14	PREMIER COMM. BANK NATL ASSOC	16	\$19,373,800	\$1,210,863
15	EDF RESOURCE CAPITAL, INC.	16	\$9,835,000	\$614,688
16	BORREGO SPRINGS BANK, N.A.	16	\$2,742,000	\$171,375
17	PACIFIC CITY BANK	15	\$12,650,300	\$843,353
18	PLAZA BANK	12	\$11,544,500	\$962,042
19	CITY NATIONAL BANK	11	\$4,059,000	\$369,000
20	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
21	MORTGAGE CAP. DEVEL CORP	10	\$11,083,000	\$1,108,300
22	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
23	OPEN BANK	10	\$7,995,600	\$799,560
24	HANA SMALL BUS. LENDING INC.	10	\$7,977,000	\$797,700
25	NARA BANK	9	\$9,731,000	\$1,081,222
26	CALIFORNIA STATEWIDE CERT. DEV	9	\$4,190,000	\$465,556
27	ENTERPRISE FUNDING CORPORATION	8	\$7,868,000	\$983,500
28	AMPAC TRI-STATE CDC, INC.	8	\$4,507,000	\$563,375
29	COMMONWEALTH BUSINESS BANK	7	\$4,215,000	\$602,143
30	GILMORE BANK	6	\$7,765,600	\$1,294,267
31	SECURITY BANK OF CALIFORNIA	6	\$4,587,300	\$764,550
32	THE BANK OF SANTA BARBARA	6	\$2,901,900	\$483,650
33	COMPASS BANK	6	\$275,000	\$45,833
34	MISSION OAKS NATIONAL BANK	5	\$3,040,000	\$608,000
35	UNION BANK, N.A.	5	\$980,500	\$196,100
36	BANK OF AMERICA NATL ASSOC	5	\$327,700	\$65,540
37	BEACH BUSINESS BANK	4	\$5,615,000	\$1,403,750
38	UNITI BANK	4	\$4,627,000	\$1,156,750
39	FULLERTON COMMUNITY BANK, FSB	4	\$3,220,000	\$805,000
40	ADVANTAGE CERT. DEVEL CORP	4	\$2,192,000	\$548,000
41	CALIFORNIA CU	4	\$345,000	\$86,250
42	PACIFIC ALLIANCE BANK	3	\$8,734,800	\$2,911,600
43	LIVE OAK BANKING COMPANY	3	\$4,089,000	\$1,363,000
44	AMERICAN CONTINENTAL BANK	3	\$4,050,000	\$1,350,000
45	EXCEL NATIONAL BANK	3	\$3,914,000	\$1,304,667
46	US METRO BANK	3	\$2,460,000	\$820,000
47	EAST WEST BANK	3	\$2,250,000	\$750,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CITIBANK, N.A.	3	\$846,000	\$282,000
49	SUNWEST BANK	2	\$2,937,000	\$1,468,500
50	CALIFORNIA BUSINESS BANK	2	\$2,600,100	\$1,300,050
51	BANK OF THE WEST	2	\$2,075,000	\$1,037,500
52	INLAND COMMUN BANK NATL ASSOC	2	\$980,000	\$490,000
53	BAY AREA EMPLOYMENT DEVEL CO	2	\$814,000	\$407,000
54	NATIONAL BANK OF CALIFORNIA	2	\$754,000	\$377,000
55	PACIFIC PREMIER BANK	2	\$550,000	\$275,000
56	NEWTEK SMALL BUS. FINANCE INC.	2	\$421,600	\$210,800
57	BANK OF SOUTHERN CALIFORNIA NA	2	\$300,000	\$150,000
58	UNITED PACIFIC BANK	1	\$4,900,000	\$4,900,000
59	MEADOWS BANK	1	\$4,730,700	\$4,730,700
60	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
61	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
62	COMMUNITY VALLEY BANK	1	\$3,800,000	\$3,800,000
63	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
64	SAEHAN BANK	1	\$2,770,000	\$2,770,000
65	SMALL BUSINESS CAPITAL, LLC	1	\$1,856,500	\$1,856,500
66	PROMERICA BANK	1	\$1,500,000	\$1,500,000
67	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
68	SECURITY BUS. BK - SAN DIEGO	1	\$1,050,000	\$1,050,000
69	MANUFACTURERS BANK	1	\$1,005,000	\$1,005,000
70	CAPITAL ACCESS GROUP, INC.	1	\$861,000	\$861,000
71	MERCHANTS BK - CALIFORNIA NATL	1	\$820,000	\$820,000
72	COMMUNITY SOUTH BANK	1	\$681,000	\$681,000
73	EMBARCADERO BANK	1	\$645,000	\$645,000
74	FIRST CHATHAM BANK	1	\$595,000	\$595,000
75	MID ST. DEVEL CORP	1	\$595,000	\$595,000
76	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
77	AMERICAS UNITED BANK	1	\$400,000	\$400,000
78	COMMERCE BK OF TEMECULA VALLEY	1	\$400,000	\$400,000
79	HANMI BANK	1	\$382,000	\$382,000
80	GBC INTERNATIONAL BANK	1	\$350,000	\$350,000
81	INTERNATL CITY BANK NATL ASSOC	1	\$350,000	\$350,000
82	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
83	HABIB AMERICAN BANK	1	\$250,000	\$250,000
84	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
85	SPIRIT OF TEXAS BANK, SSB	1	\$172,000	\$172,000
86	SAN FERNANDO VALLEY SMALL BUS.	1	\$150,000	\$150,000
87	CERTIFIED DEVEL CORP - TULARE	1	\$119,000	\$119,000
88	SILVERGATE BANK	1	\$112,000	\$112,000
89	ROYAL BUSINESS BANK	1	\$100,000	\$100,000
90	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
91	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
92	GATEWAY BUSINESS BANK	1	\$80,000	\$80,000
93	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
94	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	<b>TOTALS:</b>	<b>799</b>	<b>\$528,140,000</b>	<b>\$661,001</b>