

**SANTA ANA DISTRICT OFFICE
FY 2012 LENDER RANKINGS
AS OF 3/31/12**



TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, N.A.
87
\$8,654,600

**#2 CDC SMALL BUSINESS FINANCE
CORP.**
82
\$62,985,000

#3 WELLS FARGO BANK, N.A.
73
\$28,008,700

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMORGAN CHASE BANK NATL ASSOC	87	\$8,654,600	\$99,478
2	CDC SMALL BUS. FINAN CORP	82	\$62,985,000	\$768,110
3	WELLS FARGO BANK NATL ASSOC	73	\$28,008,700	\$383,681
4	U.S. BANK NATIONAL ASSOCIATION	39	\$10,948,300	\$280,726
5	EDF RESOURCE CAPITAL, INC.	22	\$17,915,000	\$814,318
6	CALIFORNIA BANK & TRUST	20	\$3,922,900	\$196,145
7	COMPASS BANK	16	\$6,494,800	\$405,925
8	SOUTHLAND ECONOMIC DEVEL CORP	14	\$6,781,000	\$484,357
9	WILSHIRE STATE BANK	13	\$4,035,000	\$310,385
10	ENTERPRISE FUNDING CORPORATION	12	\$15,980,000	\$1,331,667
11	COMMONWEALTH BUSINESS BANK	12	\$7,373,000	\$614,417
12	CAPITAL BANK	12	\$6,319,300	\$526,608
13	BBCN BANK	11	\$8,800,000	\$800,000
14	SEACOAST COMMERCE BANK	11	\$8,660,800	\$787,345
15	COMMERCEWEST BANK, N.A.	11	\$1,922,000	\$174,727
16	HANA SMALL BUS. LENDING INC.	10	\$4,626,300	\$462,630
17	CELTIC BANK CORPORATION	9	\$17,135,000	\$1,903,889
18	PACIFIC ENTERPRISE BANK	9	\$5,401,600	\$600,178
19	OPUS BANK	9	\$4,760,900	\$528,989
20	EAST WEST BANK	9	\$4,045,200	\$449,467
21	LIVE OAK BANKING COMPANY	8	\$9,161,000	\$1,145,125
22	PACIFIC CITY BANK	8	\$5,508,300	\$688,538
23	CITIBANK, N.A.	8	\$3,802,000	\$475,250
24	OPEN BANK	7	\$9,503,000	\$1,357,571
25	MORTGAGE CAP. DEVEL CORP	7	\$6,305,000	\$900,714
26	COMMUNITY BANK	7	\$5,016,000	\$716,571
27	AMPAC TRI-STATE CDC, INC.	7	\$4,150,000	\$592,857
28	BORREGO SPRINGS BANK, N.A.	7	\$445,000	\$63,571
29	COMMERCE NATIONAL BANK	6	\$4,550,500	\$758,417
30	PLAZA BANK	6	\$4,213,200	\$702,200
31	PREMIER COMM. BANK NATL ASSOC	6	\$3,825,400	\$637,567
32	HANMI BANK	5	\$15,474,000	\$3,094,800
33	CITY NATIONAL BANK	5	\$3,175,000	\$635,000
34	AMERICAN CONTINENTAL BANK	5	\$1,718,000	\$343,600
35	SECURITY BANK OF CALIFORNIA	4	\$1,430,000	\$357,500
36	THE BANCORP BANK	4	\$949,500	\$237,375
37	CALIFORNIA CU	4	\$166,000	\$41,500
38	AMER PLUS BANK NATL ASSOC	3	\$3,144,000	\$1,048,000
39	FIRST GENERAL BANK	3	\$2,505,000	\$835,000
40	BANK OF THE WEST	3	\$2,306,200	\$768,733
41	SOUTH CNTY BANK NATL ASSOC	3	\$2,280,300	\$760,100
42	BANK OF AMERICA NATL ASSOC	3	\$1,123,600	\$374,533
43	CDC SMALL BUS. FINAN CORP.	3	\$555,000	\$185,000
44	SECURITY STATE BANK	3	\$500,000	\$166,667
45	SUPERIOR FINANCIAL GROUP, LLC	3	\$30,000	\$10,000
46	NEWTEK SMALL BUS. FINANCE INC.	2	\$4,880,000	\$2,440,000
47	MEADOWS BANK	2	\$2,797,600	\$1,398,800

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	SMALL BUSINESS CAPITAL, LLC	2	\$2,078,000	\$1,039,000
49	SO CAL CDC	2	\$1,821,000	\$910,500
50	SUNWEST BANK	2	\$988,000	\$494,000
51	PROAMERICA BANK	2	\$925,000	\$462,500
52	COMMUNITY VALLEY BANK	2	\$550,000	\$275,000
53	GROW AMERICA FUND INC	2	\$525,000	\$262,500
54	BRIDGE BANK NATL ASSOC	2	\$496,500	\$248,250
55	PACIFIC ALLIANCE BANK	2	\$482,000	\$241,000
56	PLUMAS BANK	2	\$427,600	\$213,800
57	UNION BANK, N.A.	2	\$310,000	\$155,000
58	COMMERCE BK OF TEMECULA VALLEY	2	\$229,400	\$114,700
59	CAPITALSOURCE BANK	1	\$2,740,000	\$2,740,000
60	RABOBANK, NATIONAL ASSOCIATION	1	\$1,500,000	\$1,500,000
61	TOMATOBANK, N.A.	1	\$1,212,000	\$1,212,000
62	CALIFORNIA STATEWIDE CERT. DEV	1	\$1,152,000	\$1,152,000
63	DELTA BANK NATL ASSOC	1	\$985,600	\$985,600
64	CITIZENS BUSINESS BANK	1	\$805,000	\$805,000
65	FIRST CALIFORNIA BANK	1	\$640,000	\$640,000
66	ONEWEST BANK, FSB	1	\$620,000	\$620,000
67	BAY AREA EMPLOYMENT DEVEL CO	1	\$516,000	\$516,000
68	US METRO BANK	1	\$510,000	\$510,000
69	BEACH BUSINESS BANK	1	\$500,000	\$500,000
70	UNITED CENTRAL BANK	1	\$395,000	\$395,000
71	GATEWAY BUSINESS BANK	1	\$352,200	\$352,200
72	COMMERCIAL BANK OF CALIFORNIA	1	\$250,000	\$250,000
73	PACIFIC MERCANTILE BANK	1	\$250,000	\$250,000
74	NATIONAL BANK OF CALIFORNIA	1	\$250,000	\$250,000
75	ADVANTAGE CERT. DEVEL CORP	1	\$244,000	\$244,000
76	FIRST MOUNTAIN BANK	1	\$205,000	\$205,000
77	TWIN CITY BANK	1	\$200,000	\$200,000
78	SHINHAN BANK AMERICA	1	\$170,000	\$170,000
79	BANK OF SOUTHERN CALIFORNIA NA	1	\$157,500	\$157,500
80	GRANDPOINT BANK	1	\$150,000	\$150,000
81	VALLEY ECONOMIC DEVEL CORP.	1	\$150,000	\$150,000
82	CREDIT UNION OF SOUTHERN CALIF	1	\$124,800	\$124,800
83	MISSION OAKS NATIONAL BANK	1	\$100,000	\$100,000
84	NAVY FCU	1	\$75,000	\$75,000
85	FOUNDATION BANK	1	\$37,500	\$37,500
	<i>TOTALS:</i>	<i>662</i>	<i>\$357,407,100</i>	<i>\$539,890</i>