

**SANTA ANA DISTRICT OFFICE
 FY 2012 504 THIRD PARTY LENDER RANKINGS
 AS OF 3/31/12**



TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK
19
\$10,524,938

#2 WELLS FARGO BANK, N.A.
16
\$17,178,695

#3 JPMORGAN CHASE BANK, N.A.
15
\$13,093,072

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	19	\$10,524,938	\$553,944
2	Wells Fargo Bank, National Association	16	\$17,178,695	\$1,073,668
3	JPMorgan Chase Bank, National Association	15	\$13,093,072	\$872,871
4	Bank of America, National Association	14	\$12,726,389	\$909,028
5	Union Bank, N.A.	13	\$18,125,147	\$1,394,242
6	Bank of the West	7	\$7,641,750	\$1,091,679
7	Pacific Enterprise Bank	7	\$7,161,643	\$1,023,092
8	Security Bank of California	4	\$7,377,100	\$1,844,275
9	Plaza Bank	4	\$2,644,939	\$661,235
10	OneWest Bank, FSB	4	\$2,587,000	\$646,750
11	City National Bank	3	\$1,379,500	\$459,833
12	First-Citizens Bank & Trust Company	3	\$1,242,550	\$414,183
13	California Bank & Trust	3	\$1,018,638	\$339,546
14	U.S. Bank National Association	2	\$4,755,854	\$2,377,927
15	Grandpoint Bank	2	\$4,132,000	\$2,066,000
16	Commerce National Bank	2	\$3,687,872	\$1,843,936
17	First California Bank	2	\$1,578,323	\$789,162
18	Citibank, N.A.	2	\$1,326,500	\$663,250
19	Silvergate Bank	2	\$1,232,500	\$616,250
20	Capital Bank	1	\$2,781,297	\$2,781,297
21	Torrey Pines Bank	1	\$2,600,000	\$2,600,000
22	1st Enterprise Bank	1	\$1,400,000	\$1,400,000
23	Citizens Business Bank	1	\$1,207,500	\$1,207,500
24	Opus Bank	1	\$1,050,000	\$1,050,000
25	Pacific Mercantile Bank	1	\$962,500	\$962,500
26	Community Valley Bank	1	\$944,000	\$944,000
27	Seacoast Commerce Bank	1	\$916,700	\$916,700
28	American Security Bank	1	\$835,000	\$835,000
29	American Business Bank	1	\$789,770	\$789,770
30	Comerica Bank	1	\$600,000	\$600,000
31	Compass Bank	1	\$458,000	\$458,000
32	Pacific Premier Bank	1	\$452,500	\$452,500
33	Chino Commercial Bank, N.A.	1	\$450,000	\$450,000
34	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$396,000	\$396,000
35	Farmers & Merchants Bank of Long Beach	1	\$370,000	\$370,000
	TOTAL:	140	\$135,627,677	\$968,769