

**SANTA ANA DISTRICT OFFICE  
FY 2014 LENDER RANKINGS  
AS OF 3/31/14**

U.S. Small Business Administration



**TOP 3 LENDERS**

<b>#1 U.S. BANK, N.A.</b> <b>103</b> <b>\$21,446,200</b>	<b>#2 WELLS FARGO BANK, N.A.</b> <b>80</b> <b>\$45,811,800</b>	<b>#3 JPMORGAN CHASE BANK, N.A.</b> <b>56</b> <b>\$5,725,100</b>
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<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>U.S. BANK NATIONAL ASSOCIATION</b>	<b>103</b>	<b>\$21,446,200</b>	<b>\$208,216</b>
<b>2</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>80</b>	<b>\$45,811,800</b>	<b>\$572,648</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>56</b>	<b>\$5,725,100</b>	<b>\$102,234</b>
4	CDC SMALL BUS. FINAN CORP	35	\$29,749,000	\$849,971
5	EAST WEST BANK	17	\$18,770,500	\$1,104,147
6	WILSHIRE BANK	17	\$2,598,000	\$152,824
7	SOUTHLAND ECONOMIC DEVEL CORP	16	\$7,367,000	\$460,438
8	COMPASS BANK	16	\$1,505,600	\$94,100
9	CALIFORNIA STATEWIDE CERT. DEV	15	\$13,061,000	\$870,733
10	PLAZA BANK	13	\$11,885,000	\$914,231
11	CELTIC BANK CORPORATION	13	\$3,795,000	\$291,923
12	HANA SMALL BUS. LENDING INC.	12	\$11,380,000	\$948,333
13	UNION BANK, N.A.	12	\$5,374,400	\$447,867
14	PACIFIC ENTERPRISE BANK	11	\$15,040,000	\$1,367,273
15	BANK OF THE WEST	11	\$6,749,000	\$613,545
16	PACIFIC CITY BANK	10	\$5,736,000	\$573,600
17	COMMERCEWEST BANK	10	\$2,643,000	\$264,300
18	BBCN BANK	9	\$11,181,000	\$1,242,333
19	CALIFORNIA UNITED BANK	9	\$5,031,700	\$559,078
20	PACIFIC W. CERT. DEVEL CORP	9	\$4,827,000	\$536,333
21	COMMONWEALTH BUSINESS BANK	8	\$5,677,000	\$709,625
22	CAPITAL BANK	8	\$4,202,000	\$525,250
23	FIRST CHOICE BANK	7	\$11,212,500	\$1,601,786
24	FIRST GENERAL BANK	6	\$8,192,000	\$1,365,333
25	ENTERPRISE FUNDING CORPORATION	6	\$7,973,000	\$1,328,833
26	AMPAC TRI-STATE CDC, INC.	6	\$7,571,000	\$1,261,833
27	SECURITY BANK OF CALIFORNIA	6	\$7,237,000	\$1,206,167
28	STERLING SAVINGS BK D.B.A ARGE	6	\$5,074,500	\$845,750
29	LIVE OAK BANKING COMPANY	6	\$4,805,000	\$800,833
30	COMMUNITY BANK	6	\$4,201,000	\$700,167
31	CITY NATIONAL BANK	6	\$2,050,000	\$341,667
32	PACIFIC WESTERN BANK	6	\$1,022,500	\$170,417
33	MORTGAGE CAP. DEVEL CORP	5	\$5,882,000	\$1,176,400
34	OPEN BANK	5	\$4,764,000	\$952,800
35	BRIDGE BANK NATL ASSOC	5	\$4,164,300	\$832,860
36	GBC INTERNATIONAL BANK	5	\$3,600,000	\$720,000
37	LANDMARK CERT. DEVEL CORP	5	\$3,586,000	\$717,200
38	COMMUNITY VALLEY BANK	5	\$3,075,000	\$615,000
39	HANMI BANK	5	\$2,302,000	\$460,400
40	CDC SMALL BUS. FINAN CORP.	5	\$599,500	\$119,900
41	LOS ANGELES CNTY SMALL BUS. DE	4	\$8,002,000	\$2,000,500
42	SO CAL CDC	4	\$6,275,000	\$1,568,750
43	SEACOAST COMMERCE BANK	4	\$2,903,600	\$725,900
44	UNITED LABOR BANK A FED. SAVIN	4	\$2,585,000	\$646,250
45	AMERICANWEST BANK	4	\$765,000	\$191,250
46	CALIFORNIA BANK & TRUST	4	\$375,000	\$93,750
47	UNITI BANK	3	\$6,165,000	\$2,055,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	ROYAL BUSINESS BANK	3	\$4,755,000	\$1,585,000
49	CITIBANK, N.A.	3	\$3,300,000	\$1,100,000
50	COMMERCE BK OF TEMECULA VALLEY	3	\$2,800,000	\$933,333
51	FIRST MOUNTAIN BANK	3	\$2,055,800	\$685,267
52	THE BANCORP BANK	3	\$911,000	\$303,667
53	BANK OF SOUTHERN CALIFORNIA NA	3	\$824,000	\$274,667
54	GOLDEN PACIFIC BANK NATL ASSOC	3	\$70,000	\$23,333
55	COMMERCIAL BANK OF CALIFORNIA	2	\$3,250,000	\$1,625,000
56	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
57	AMER PLUS BANK NATL ASSOC	2	\$2,165,000	\$1,082,500
58	WOORI AMERICA BANK	2	\$2,100,000	\$1,050,000
59	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
60	GROW AMERICA FUND INC	2	\$1,960,000	\$980,000
61	SUNWEST BANK	2	\$1,716,000	\$858,000
62	OPUS BANK	2	\$1,487,200	\$743,600
63	AMERICAN CONTINENTAL BANK	2	\$932,000	\$466,000
64	INDEPENDENCE BANK	2	\$912,500	\$456,250
65	MISSION OAKS NATIONAL BANK	2	\$500,000	\$250,000
66	GOLDEN STATE BANK	2	\$400,000	\$200,000
67	PACIFIC MERCANTILE BANK	2	\$250,000	\$125,000
68	VALLEY ECONOMIC DEVEL CORP.	2	\$220,000	\$110,000
69	CATHAY BANK	2	\$120,000	\$60,000
70	SUPERIOR FINANCIAL GROUP, LLC	2	\$115,000	\$57,500
71	STATE BK OF INDIA (CALIFORNIA)	1	\$2,635,000	\$2,635,000
72	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
73	PLUMAS BANK	1	\$1,000,000	\$1,000,000
74	EH NATIONAL BANK	1	\$858,000	\$858,000
75	UNITED PACIFIC BANK	1	\$775,000	\$775,000
76	KINECTA FCU	1	\$643,000	\$643,000
77	SAN DIEGO PRIVATE BANK	1	\$573,000	\$573,000
78	ADVANTAGE CERT. DEVEL CORP	1	\$516,000	\$516,000
79	BRANCH BK. & TR CO	1	\$500,000	\$500,000
80	PACIFIC COMMERCE BANK	1	\$448,000	\$448,000
81	VISION ONE CU	1	\$412,000	\$412,000
82	HERITAGE OAKS BANK	1	\$375,000	\$375,000
83	EVERTRUST BANK	1	\$351,000	\$351,000
84	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
85	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000
86	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
87	PREMIER BUSINESS BANK	1	\$250,000	\$250,000
88	MISSION VALLEY BANK	1	\$240,000	\$240,000
89	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
90	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
91	COMERICA BANK	1	\$100,000	\$100,000
92	SPIRIT OF TEXAS BANK, SSB	1	\$60,000	\$60,000
93	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<b>TOTALS:</b>	<b>694</b>	<b>\$401,955,400</b>	<b>\$579,186</b>